

# Guide to MBA Recruitment in the Top 100 MBA Recruiting Companies

May 2023



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V – Company will sponsor Visa applications.

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Company Name	Programme News	Deadline Date
Air Products	MBA Summer Intern – Finance (2023) 39208BR – US	
	MBA Career Development (rotational) Program – Finance 39209BR – US	
<u>Amazon</u> V	Amazon has several student MBA opportunities available. See Student Jobs 'MBA' for details.  Examples of positions are:  MBA - Internship Position (Class of 2024) – Japan – 2220741  MBA Pathways Operations Manager Intern 2023 (Canada) - 2308509  2023 BCD MBA Intern, Corporate Development Finance – 2305125 – US  2023 MBA Launch Internship Opportunities – 2314503 – Luxembourg  MBA – Pathways Internship – Class of 2024 – 2334741 – Japan  2023 Program Manager – MBA Internship – 2349345 – Riyadh	Apply ASAP
<u>Apple</u>	MBA Internships - Summer 2023 – US – R200393007	ASAP
<u>Kearney</u>	2023 - Associate - Middle East & Africa 2023 - Associate - Paris, Europe 2023 - Associate - Energy and Process Industries (EPI) - Americas 2023 - Associate - Leadership, Change & Organization Practice (LCO) 2023 - Associate - Consumer Industries and Retail Practice (CIRP) 2023 - Summer Associate - Europe 2023 - Associate - Prague, Europe 2023 - Associate - Warsaw, Europe 2023 - Associate - Bucharest, Europe	ASAP
<u>Barclays</u> V	Equity Research Analyst - Expert Summer Intern Programme – 2024 – 00281320 – New York, US	Apply ASAP
<u>BASF</u>	TOP START International Business Leader Program (m/f/d) - EN59639417_ONLE_10 - Germany	Apply ASAP
Charles River Assoc.	Competition Practice Consulting Associate (2023 Start) - London	Apply ASAP
<u>Citi</u>	Personal Banking, Summer Leadership Associate - New York (2023) – 23613467 – US Personal Banking, Summer Leadership Associate - Dallas (2023) – 23613471 - US 2023 Finance Summer Associate – Mexico – 23611787	



Company Name	Programme News	Deadline Date
<u>Credit Suisse</u> V	Credit Suisse currently has 4 open programmes for application. See <u>Campus Recruitment</u> for details. As sample of positions are:	For all International Wealth Program
	2023 WM Summer Associate Program, Latin America incl. Brazil, Colombia, Mexico, Argentina, Peru, Chile; Central America - Relationship Manager (Zurich) #217521	positions applications are accepted on a rolling basis. Apply ASAP
	2023 WM Summer Associate Program, Middle East incl. GCC (Saudi, UAE, Bahrain, Qatar, Kuwait, Oman); Levant (Lebanon, Jordan); Egypt, Turkey, NRI and South Africa – Relationship Manager (Zurich) #217519	7 (67 11
Dell	<u>Finance Development Program for New University Graduates – Tokyo, Japan</u>	
	Finance Development Program (Fresh Grads) - Singapore	
<u>Deloitte Consulting</u> V	2023 Campus Recruitment is open in China (bachelors to MBA positions), 2,500 graduates to be hired.	ASAP
	2023 Campus Recruitment is open in the US	
Deutsche Bank V	Several 2022/3 Graduate Programmes and internships are open in Germany, France, the UK, Singapore and the US.	Apply ASAP
DOW	2022-2023 Campus Internship - Leadership Development Program (MBA) - R2034094 - USA	Will close once full.
<u>Emerson</u>	MBA Leadership Program Internship 2023 – 22019071 – US	ASAP
ExxonMobil	Campus Recruitment for 2023 Hiring (Commercial) – Singapore	
GSK	Supply Chain & Logistics Future Leaders Graduate Programme - Poland, 2023 – Req 356455	ASAP
Goldman Sachs	2023 Emerging Leaders Series – US	Varies by school
ICICI Bank	e-Relationship Manager - MBA Fresher - India	ASAP



Company Name	Programme News	Deadline Date
Johnson & Johnson	J&J currently has 137 open opportunities for MBA graduates and students. See <u>Job Search</u> and enter MBA. Please see a selection of roles. 2023 MBA Summer Associate – Req ID 2206034114W – US 2023 Summer Intern - Finance MBA Leadership Development Program - Req ID: 2206068169W – US 2023 MBA Finance Leadership Development Program (FLDP) - Full Time – 2206068165W – US 2023 China MBA-E-HRLDP- Experienced Human Resources Leadership Development Program – Req ID 00001IQV Retina Gene Therapies MBA Summer Program - 2206080293W – US IRDP - International Recruitment and Development Program - MBA Internship Opportunities 2023- Janssen – Spain – 00001IP4 2023 China MBA Full Time Opportunity-International Recruitment and Development Program (IRDP) – 00001IOT IRDP - International Recruitment and Development Program - MBA Internship Opportunities 2023- Janssen - Germany	Unless a deadline date is specified, applications are reviewed on a rolling basis and positions will close once full.
Mars & Co.	Consultant – New York, US Summer Consultant – New York, US	Rolling application, apply ASAP
McKinsey V	Associate – Global	Rolling application
<u>PepsiCo</u>	MBA Supply Chain Associate Manager Rotational Program - 172236 - US	ASAP
Raytheon	Learning & Org Effectiveness Co-Op(Summer/Fall 2023)(Remote) – Job ID 01615919 – US	ASAP
Roland Berger V	MBA Full-time Position – Bucharest MBA Positions (m/w/d) – Berlin, Dusseldorf, Frankfurt, Hamburg, Munich, Stuttgart MBA Full Time – Tokyo European Female Talent Program 2023 – Milan (Master's degree)	ASAP ASAP ASAP 26th May 2023
SAP	Virtual Global Finance Rotational Program – 360037 – Buenos Aires – Req ID 360037	
<u>Siemens</u>	Finance Excellence Program Associate – 319657 - Germany Finance Leadership Development Program and Internships are open in the US. Minimum GPA 3.0.	
Strategy&	Consulting Preview - Senior Associate Intern - Summer 2023 – Job ID 424234WD – US GIS Consultant, Senior Associate – US – 433863WD	
Trammell Crow	2023 Global Workplace Solutions (GWS) MBA Summer Associate Program – 87228	



Company Name	Programme News	Deadline Date
<u>UBS</u>	Graduate and Internship programmes are available globally, although these are not necessarily aimed at MBAs.	
	Asia-Pacific Graduate and Student open roles	Apply ASAP
	Europe, Middle East and Africa Graduate and Student open roles.	Apply ASAP
	Switzerland Graduate and Student open roles.	Apply ASAP
<u>Unilever</u>	<u>Future Leavers Programmes - globally</u>	Apply ASAP
<u>Walmart</u> V	Walmart currently has 76 fulltime and internship opportunities. See MBA Jobs for details.	Apply ASAP
	2023 Summer MBA Intern: Supply Chain (Transportation) – R-1267691 – US	
	2023 Summer Intern: International Support – MBA – R1403487 - US	
<u>WPP</u>	Intern for MBA – Spring 2023. – Copenhagen – R:okR6jfwk	ASAP

V — Company will sponsor Visa applications. Others may accept international applications; however, sponsorship may not be offered. Details will be shown in each Individual Company Profile.





#### Abbott Laboratories

100 Abbott Park Road, Abbott Park, Illinois 60064-3500, US

UK Head Office: Abbott House, Vanwall Business Park, Vanwall Road, Maidenhead, Berkshire SL6 4XE, UK

+1 847 937 6100 +44 (0) 1628 773355 (UK)

# www.abbott.com

## Key Contacts

Europe: Lenka Ajm, Talent Acquisition Director EMEA. Email: <u>TAEurope@abbott.com</u>, Tel: UK: Call the above number and ask to talk to Recruitment and Training.

Bryan Quick, Director, Talent Acquisition and Global Head of University Relations. Abbott has a large team of recruiters. For specific questions regarding MBA opportunities in the US, contact the Talent Acquisition team on +1 877 228 4707.

#### vlaaA of woH

Abbott runs a range of rotational <u>Development Programs</u> which, **although not aimed at MBA's**, these may be of interest. The Development Programs are a two- to three-year rotational program in the areas of Clinical, Finance, IT or Operations; each allowing participants to gain knowledge about the company as a whole as well as their discipline, all the while gaining leadership, technical and interpersonal skills. Follow the links under <u>Search for Jobs</u> for the latest opportunities and to make an online application.

# International Opportunities

Abbott has a significant presence in the US as well as being based in more than 60 other countries around the world, including China, Singapore, India, Italy, Canada, Germany, and Ireland. See Global Locations.

#### Visa Sponsorship

Candidates must be eligible to work in the US without Abbott sponsorship, be enrolled in a major in a related discipline, and possess a willingness to travel and be placed anywhere throughout the United States.

#### Internships

Abbott also operates the <u>Commercial MBA internship</u> where individuals experience real project scenarios alongside leadership. MBA interns are assigned to a commercial team where they will work to complete a project through a domestic or international business unit. Preferred qualifications include current enrollment in a leading MBA program with an average of five years of work experience.

#### Key Dates

As required by the business.

### Additional Information

Abbott is a global, diversified healthcare company devoted to improving life through the development of products and technologies that span the breadth of healthcare. With a portfolio of leading, science-based offerings in diagnostics, medical devices, nutritionals and branded generic pharmaceuticals, Abbott is well positioned for sustained success, delivering consistent growth, expanding margins, strong cash flow and steadily increasing returns to shareholders. With approximately 115,000 Abbott employees in 160 countries around the world, Abbott prides itself on being recognised as a good place to work. In 2022 Abbott delivered \$43.7 billion in total sales.



# Company | Abbvie

1 North Waukegan Road, North Chicago, Illinois 60064. US

+1 (847) 932-7900

#### www.abbvie.com

Key Contacts

Trish Baczek, Director of Talent Acquisition, Operations and Global Staff Functions - US. Stewart Musselle, Talent Acquisition Manager based in the UK. Tel: +44 (0) 1628 561090

How to Apply

AbbVie's Commercial Leadership Program is aimed at those that have completed an MBA, preferably with an emphasis on marketing or general management. The US based program includes two 18-month rotations in both Marketing and Managed Healthcare and one 12-month rotation in Sales. The 3-year Global Market Access Program consists of three 12-month rotations. The program is aimed at those with Master's degree with a concentration in healthcare management, health economics or related, MPH, or PharmD. Candidates should have the right to work in France, Germany, Italy, Spain, UK or the US without requiring visa sponsorship. Most of the Global Market Access Program experience is based in Lake County, Illinois. However, global rotations require mobility to an AbbVie affiliate. Opportunities will be posted with University Careers Services or on the AbbVie Job Search board where applications are accepted online. Potential candidates are encouraged to join the AbbVie Talent Community.

International Opportunities

Job opportunities are available in more than 70 Countries. See AbbVie Job Search to conduct a search by location or globally.

Visa Sponsorship

Candidates must be eligible to work in the country to which they are applying on a permanent basis without requiring sponsorship.

Internships

AbbVie runs several 10-12 week Internship Programs. Candidates must have completed at least one year of university studies prior to internship and be returning to university for at least one semester post-internship. Interns that complete the Commercial Internship Program may be considered for a full-time position in the Commercial Leadership Program. AbbVie provides housing for interns who have a permanent home address more than 40 miles from the assigned internship location. Housing consists of a shared-occupancy room in extended-stay hotel and shuttle transportation to and from the AbbVie campus.

Key Dates

As required by the business. Opportunities will close once full therefore early application is recommended.

Additional Information

AbbVie (NYSE:ABBV) is a global, research-based bio pharmaceutical company formed in 2013 following separation from Abbott Laboratories. The company's mission is to use its expertise, dedicated people and unique approach to innovation to develop and market advanced therapies that address some of the world's most complex and serious diseases. AbbVie employs approximately 50,000 people worldwide and markets medicines in more than 175 countries. AbbVie FY 2022 Net Revenues were \$58,054 Billion. AbbVie acquired Allergan in 2020.

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#### Accenture

1 Grand Canal Square, Grand Canal Harbour, Dublin 2, Ireland

+353 1 407 6000

#### www.accenture.com

Key Contacts

Applicants can contact an Accenture recruiter via Contact Us and submit an enquiry.

UK: Zoe Colbert, Global Talent Strategist Lead - MBA

Melissa Harper-Davis, Strategy Campus Recruiter - Atlanta. Tel: +1 678 657 8000

Interested candidates are encouraged to connect with Accenture on <u>Twitter</u> and <u>Facebook</u> and also to register on the <u>Accenture Talent Connection site</u>.

How to Apply

Accenture recruits top undergraduate and graduate MBAs globally in the areas of Technology, Management Consulting, Strategy and Analytics. MBA hiring programs are global and Accenture recruits from a number of business schools that align with its business. For information select the preferred school from the MBA link. Within the UK, there are several graduate schemes which may be of interest.

International Opportunities

Accenture offers a range of opportunities around the world, visit Global Careers.

Visa Sponsorship

Applicants for employment in the US must have work authorization that does not now or in the future require sponsorship of a visa for employment authorization in the United States and with Accenture.

Internships

Accenture offers paid undergraduate and MBA Summer Internships in various locations. Interns gain first-hand exposure to the roles and responsibilities of entry-level analysts and consultants. Most undergraduate intern roles are within the consulting business, supporting technology, management consulting, strategy, and industry. Interns participate in a variety of roles, including those of an actual full-time analyst. Visit <u>internships</u> for full details.

Key Dates

Applications are typically due in the early winter timeframe. However, there are select schools that conduct interviews in the autumn. Students should check with their career centre to find specific deadlines for their campus. Campus events usually take place throughout December. See <u>Visiting</u> Schools.

Additional Information

Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. The company has approximately 738,000 people serving clients in more than 200 cities in 120 countries including 89 of the Fortune Global 100. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The company generated net revenues of \$61.6 billion for the fiscal year ended 31st August 2022 an increase of 26%. Accenture has been recognized on FORTUNE's 100 Best Companies to Work For list for 14 consecutive years (2009-2022).







Company | Adobe Systems Incorporated

345 Park Avenue, San Jose, CA 95110-2704, US

+1 408 536 6000

www.adobe.com

Key Contacts | Lauren McCabe, Talent Acquisition Manager, Sourcing & University EMEA based in the UK.

Frances Tam, MBA Talent Partner based in the US.

Christina Turner, University Talent Partner.

How to Apply Opportunities for full-time programs and internships in the US are available for MBA graduates with a technical undergraduate degree who have experience in high tech, software, consulting, or marketing. Sample job titles are Product Manager, Product Marketing Manager, Business Analyst,

Financial Analyst and HR Analyst. Go to **University Recruiting**.

International Opportunities | Most of the graduate job openings are in San Jose, San Francisco, Seattle, and Newton in the US, Ottawa, and Ontario in Canada.

Visa Sponsorship | Adobe does not have a visa sponsorship policy. Applications will be made on a case-by-case basis; however, Adobe has a history of supporting

applicants with work permits.

Internships | Adobe offers a range of internships throughout its business. See University for details.

Key Dates | For MBA positions generally, Adobe recruits on-campus twice a year in the US – once in autumn and once in winter. There are no deadline dates,

instead posts will close once the positions are full therefore it is recommended that applications apply as soon as possible. Apply ASAP.

Additional Information | Founded in 1982, Adobe Systems Incorporated is one of the largest and most diversified software companies in the world. Adobe's tools and services

allow customers to create ground-breaking digital content, deploy it across media and devices, measure and optimize it over time and achieve greater business success. The company helps their customers make, manage, measure and monetize their content across every channel and screen. As one of the largest software companies in the world, Adobe achieved revenue of more than US \$17.61 billion in FY ended November 27th, 2022. Headquartered in San Jose, California, the stock is traded on the NASDAQ Stock Market under the symbol ADBE. Adobe has more than 25,000

employees worldwide. Forbes recognised Adobe on its list of Best Employers for New Grads in 2021 for the third year, coming in at No. 30.





Company | Air Products

7201 Hamilton Boulevard, Allentown, PA 18195-1501, US

+1 610 481 4911

www.airproducts.com

Key Contacts

Online only.

How to Apply

Visit the <u>Careers</u> page for general information. The <u>Career Development Program</u> offers a rotational program for MBAs allowing cohorts to rotate throughout the company in financial roles over a 2-year period. The career development program offers 3 assignments, lasting approx. 8 months in financial roles. Application is quick and simple via the <u>Career Centre</u>. From here, select "Search Openings" and type 'MBA' into the keyword box. This will generate details of upcoming MBA Programmes and MBA Summer Internships as well as general vacancies that are suitable for MBA Graduates. All applications can then be made online.

International Opportunities

The MBA Career Development Programme is US based only. Direct hire opportunities exist worldwide subject to availability. Visit <u>Worldwide Locations</u> for contact details.

Visa Sponsorship

Candidates need to have the legal right to work in the country that they have applied to.

Internships

Air Products also has a Co-Op/Intern Program and depending on annual business plans and needs, assignments suitable for MBAs may be available in areas such as finance and marketing.

Key Dates

Follow the link to 'Search Openings' and type 'MBA' into the 'keyword' box to view latest opportunities. MBA programmes and internships are currently open for application.

Additional Information

Air Products (NYSE:APD) is a world-leading Industrial Gases company in operation for over 80 years. The Company's core industrial gases business provides atmospheric and process gases and related equipment to manufacturing markets, including refining and petrochemical, metals, electronics, and food and beverage. Air Products is also the world's leading supplier of liquefied natural gas process technology and equipment. The Company had fiscal 2022 sales of \$12.7 billion from continuing operations in 50 countries and has a current market capitalization of about \$70 billion. Approximately 21,000 passionate, talented and committed employees from a diversity of backgrounds are driven by Air Products' higher purpose to create innovative solutions that benefit the environment, enhance sustainability and address the challenges facing customers, communities and the world.





#### Company Amazon.com

1200 12th Ave S #1200 Seattle, WA 98144. US

+1 206 266 1000

#### www.aboutamazon.com

Key Contacts

Louise May, Director, Talent Acquisition - North America Consumer & International Consumer Americas Tel: +1 206 266 1000

Kelly Ogiba, MBA Recruiter, US. Tel: +1 206 266 1000

Douglas Garner, Senior MBA Recruiter, Student Programs. UK Tel: +44(0) 208 636 9200

How to Apply

Amazon hires MBAs for eight different roles across all of its businesses ranging from rotations in Amazon retail teams, to product managers in Amazon Web Services (AWS), to fast tracked leadership roles in our fulfilment network, to finance and HR functional roles.

A general Job Search function can also be found on Careers.

International Opportunities

Amazon has opportunities throughout its global offices in North America, Europe, China, Japan and India, with most US corporate roles based in Seattle, and roles in fulfilment locations across each region.

Visa Sponsorship

There is no official Amazon sponsorship policy, but Amazon is well known to sponsor H1-B visas. Most applications are for technical employees so sponsorship will be dependent on the position.

Internships

Amazon has an MBA Internship program these consist of a strategic project that is data intensive, analytical, centred on a real business issue, and representative of a full-time role.

Key Dates

Follow the links to MBA Graduate Job Results and choose 'University MBA and Graduate – find jobs' to return results, full details and to make an online application. Amazon recruits on a rolling basis and will close a vacancy once it has been filled, therefore, it is recommended to apply as soon as possible.

Additional Information

Amazon.com, based in Seattle, Washington, is the global leader in e-commerce. Since 1995, when Jeff Bezos started Amazon.com, the company has significantly expanded its' product offerings, international sites, and worldwide network of fulfilment and customer-service centres. Amazon is guided by four principles: customer obsession rather than competitor focus, passion for invention, commitment to operational excellence, and long-term thinking. Customer reviews, 1-Click shopping, personalized recommendations, Prime, Fulfilment by Amazon, AWS, Kindle Direct Publishing, Kindle, Fire tablets, Fire TV, Amazon Echo, and Alexa are some of the products and services pioneered by Amazon. Amazon operates sites in the United Kingdom, Australia, Brazil, India, Italy, Mexico, the Netherlands, Spain, Germany, France, Japan, Canada, and China (Joyo.com). FY2022 net sales increased 9% to \$514 billion, compared with \$469.8 billion in 2021.







American Express

World Financial Centre, 200 Vesey Street, New York, NY 10285, US +1 212 640 2000

www.americanexpress.com

Key Contacts

Abby Sanders, EMEA Campus Recruiter based in London.

Heena Lala, Director Global Talent Acquisition based in New York.

However, all initial enquiries and applications must be made online. For general and specific enquiries, email ask.campus.emeaaexp.com.

How to Apply

The main <u>Careers</u> page provides an overview of the recruitment areas at American Express. Student Opportunities are broken down into <u>US Student Opportunities</u>, <u>UK Student Opportunities</u> and <u>India Student Opportunities</u>. An Emerging Leaders Summit (a two-day leadership conference for 1st year MBA/Masters students is offered in October each year. In the UK, the 12–24-month Graduate Programme is aimed at all graduates from **bachelor's** degree.

International Opportunities

MBA opportunities are available in the US, the UK and India.

Visa Sponsorship

Depending on factors such as business unit requirements, the nature of the position, cost and applicable laws, American Express may provide visa sponsorship for certain positions.

Internships

In the US, the UK and India, American Express offers MBA students a Summer Internship Programme, which runs for 8-10 weeks.

Key Dates

For the latest opportunities and deadline dates, go to <u>Search Jobs</u> and type 'MBA' in the search panel.

Additional Information

American Express is the world's largest card issuer by purchase volume. They process millions of transactions daily as the premium network for high-spending card members help small business owners succeed by delivering purchasing power, flexibility, and financial control, and provide commercial payment tools and expertise that help companies control their spending and save billions of dollars. American Express also offers marketing and information management insights that help merchants build their businesses and operate the world's largest travel network serving consumers and businesses. The company reported \$52.8 billion in annual revenue for the year ending 31st December 2022 and had approximately 64,000 employees.





#### Amgen Limited

Headquarters: One Amgen Center Drive, Thousand Oaks, California, CA 91320-1799, US UK: 240 Cambridge Science Park, Milton Road, Cambridge CB4 0WD, UK

Headquarters: +1 805 447 1000 UK: +44 12 2342 0305

#### www.amgen.com

### **Key Contacts**

Online only. Please note that only successful candidates will be contacted within four weeks from the date of application. All other vacancies contain details of specific contact information on the individual job descriptions.

### How to Apply

The careers website can be found at <u>Careers</u>. Amgen has 3 full-time development programs aimed at MBA graduates. The <u>Finance & Strategy Leadership Development Program (FSLDP)</u> is a 3-year rotational program and provides exposure and access across different functional areas within Finance and Strategy. This program has a proven record of successfully developing and placing our MBA hires into crucial leadership positions. Candidates in the 3-year <u>Commercial Leadership Program</u> will experience three 12-month rotations across three foundational commercial areas and the <u>Operations Leadership Program</u> aimed at first-year MBA and MBS students. The primary source of talent for these roles come from a successful internship. To search for all other roles, go to the online <u>Job Search</u> page and enter 'MBA' in the keywords search panel, and/or select 'college jobs' from the career categories box, for full details of latest opportunities.

#### International Opportunities

From North America through South America, from Europe through Asia and Australia, Amgen has offices in over 30 countries.

#### Visa Sponsorship

Amgen will review applications regardless of citizenship. Sponsorship will be on a case-by-case basis depending on the candidate and role offered.

#### Internships

The company's MBA Internship programs help lay the groundwork for successful careers while providing broad exposure to the company. Programs are available in Finance, Operations, and Commercial Leadership. The 10- to 12-week summer MBA internships, designed for first-year MBA students, serve as a primary source of talent selection for full-time positions. Before beginning a summer internship, applicants must complete the first year of an MBA program in finance, marketing or relevant field, and must also be enrolled for a second year of studies.

#### Key Dates

Applications are reviewed on a rolling basis and will close once positions have been filled.

#### Additional Information

A biotechnology pioneer since 1980, Amgen has grown to be one of **the world's largest independent biotechnology compan**ies, has reached millions of patients around the world and is developing a pipeline of medicines with breakaway potential. Amgen is committed to unlocking the potential of biology for patients suffering from serious illnesses by discovering, developing, manufacturing and delivering innovative human therapeutics. This approach begins by using tools like advanced human genetics to unravel the complexities of disease and understand the fundamentals of human biology. Amgen focuses on areas of high, unmet medical need and leverages its biologics manufacturing expertise to strive for solutions that improve health outcomes and **dramatically improve people's lives. Headquartered in California, Amgen has** nearly 24,000 employees worldwide and guidance revenues of \$26.3 billion in FY2022.







#### list

Company | Anheuser-Busch InBev

Brouwerijplein 1, 3000 Leuven, Belgium

+32 16 27 61 11

www.ab-inbev.com

Key Contacts | Alexander Roussel, GMBA Queries. Global People Manager. Email: alexander.roussel@ab-inbev.com

However, it is advised that interested candidates should make all enquiries and applications online in the first instance.

How to Apply The main careers page can be viewed at Careers. Anheuser-Busch InBev run a full-time GMBA Program which is a 12-month, high-potential leadership

program that hires MBAs into a function with the long-term potential to move cross-functionally throughout an individual's career, however, this program is currently under review. The company aims to hire the majority its full-time Global MBAs from the pool of summer interns and usually extends offers before the internship ends. Alternatively, the Global Management Trainee Program may be of interest. Open to Bachelor or Masters graduates the 10-

month rotational program follows a structured agenda to allow trainees to learn the entire business.

International Opportunities | AB InBev has MBA opportunities across six geographic zones including its global headquarters in Leuven, Belgium and functional management office in

New York City, USA.

Visa Sponsorship | International applications are welcomed and the decision to sponsor visas is determined by the recruitment team in each region. AB InBev does require

previous work authorisation in most countries it operates in (exception: Middle Americas).

Internships The 10-12 week Global MBA Internship Program is a pipeline into the full-time programme, starting with a global induction in the New York office, across Marketing, Finance, Innovation, Sales, Logistics, Procurement, Corporate Affairs, IT and HR, candidates must be a first year full-time MBA

student. Successful interns have the potential to receive a full-time offer at the end of the internship. There is also the MBA Procurement Internship.

Key Dates | The recruitment timelines depend on the local school calendar year and on campus recruitment windows, but generally fall in the Autumn. They are

different by zone.

Additional Information | Anheuser-Busch InBev is based in Leuven, Belgium, with American Depositary Receipts on the New York Stock Exchange (NYSE: BUD). It is the

leading global brewer and one of the world's top five consumer products companies. With a portfolio of over 500 beer brands, AB InBev continues to forge strong connections with consumers. AB InBev's dedication to heritage and quality originates from the Den Hoorn brewery in Leuven, Belgium dating back to 1366 and the pioneering spirit of the Anheuser & Co brewery, with origins in St. Louis, USA since 1852. Geographically diversified

Anheuser-Busch InBev leverages the collective strengths of than 169,000 employees based in over 50 countries worldwide.







Apple Inc.

1 Infinite Loop, Cupertino, California 95014, US

+1 408 996 1010

www.apple.com

Key Contacts

EMEIA - Paul Bolman, Director of EMEIA Recruiting based in London. 0800 048 0408

US - Melissa Bailey, Recruiting Manager, University based in California.

How to Apply

Although there is not an MBA-specific program in operation, Apple is a recruiter of MBAs. The company is looking for original thinkers who are driven to push the boundaries. Apple describes its employees as perfectionists and inventors who are forever tinkering with products and processes, always on the lookout for better. MBAs work on strategic business initiatives across several divisions, including finance, real estate development, marketing, merchandising, operations, engineering, design, and software. The careers website can be found at <a href="Job Opportunities">Job Opportunities</a>. Details of all current vacancies worldwide can be found at <a href="Start Your Search">Start Your Search</a>. Typing MBA into the keyword box will list a large number of jobs for which an MBA is preferred/required. An alternative way to apply is to Create an Online Profile.

International Opportunities

Opportunities are available worldwide although these may not be MBA-specific.

Visa Sponsorship

There is no official Apple sponsorship policy, but Apple is well known to sponsor H1-B visas. Most applications are for technical employees so sponsorship will be dependent on the position.

Internships

At Apple, interns are an important part of the team. Students can sign on for a summer internship or a co-op during the academic year and can work on critical projects, in the US and around the world. Internships are open to those with an MBA and **master's degree in supply chain**, Engineering, Operations Management, or related field. Search <u>Internships</u> for opportunities.

Key Dates

Subject to individual opportunity. For recruitment events, visit <u>Discover hiring events at your school</u>. Apple are currently recruiting for 2023 MBA opportunities in the US.

Additional Information

Apple Inc. (Apple) designs, manufactures and markets smartphones, personal computers, tablets, wearables and accessories, and sells a variety of related services. The company's products and services include iPhone®, iPad®, Mac®, Apple Watch®, Apple TV®, a portfolio of consumer and professional software applications, iOS, macOS®, watchOS® and tvOS™ operating systems, iCloud®, Apple Pay®, and a variety of accessory, service and support offerings. At FY ending 30th September 2022, the company posted revenues of \$394.3 billion and had approximately 164,000 full-time equivalent employees worldwide.





AstraZeneca

1 Francis Crick Avenue, Cambridge Biomedical Campus, Cambridge, CB2 0AA, UK

+44 (0)20 3749 5000

www.astrazeneca.com

Key Contacts

For the MBA Programme, email: MBAcareers.GCO@astrazeneca.com

How to Apply

AstraZeneca has a <u>US Commercial Three-Year MBA Leadership Rotational Program</u>. Associates will undertake three 8-month rotations tailored to their background and business fit of which one rotation will be international, before ending with a 12-month placement in a leadership role. US only.

Although not specifically for MBAs the company does run other programmes globally aimed at those with advanced degrees. To view details of the programmes available, visit <u>Early Careers</u> and then click on Graduates/Masters. Of particular interest may be the 3-year <u>Operations Global Graduate Associates Programme</u> with a key element being leadership development. Three 8-month placements, including an international experience, will provide an insight into the business with the final year being a consolidation role. Candidates could develop knowledge of supply chain, logistics, external sourcing and global quality. There will also be the chance to work in two corporate functions, Procurement and IT, as well as in Engineering.

International Opportunities

Astra Zeneca operates around the world. Visit Search Jobs where it is possible to run a detailed job search by country of choice.

Visa Sponsorship

Astra Zeneca is bound by each country's legislation for eligibility to work. It is not always possible to secure work permits for Graduate and PhD opportunities. However, the company would still encourage applications for these roles so that it can look at all options available for work permits or sponsorship in line with local immigration legislation.

Internships

There is an <u>internship</u> programme available in the US. Candidates need to be studying for a **bachelor's** or **master's** degree on a full-time basis at an accredited university.

Key Dates

To find permanent roles aimed at MBAs follow the link to <u>Search Jobs</u> and enter the reference and enter 'MBA' in the search panel to return the latest opportunities. The US Commercial Three-Year MBA Full-time Program accepts applications September - October each year with the Internship recruit September - April.

Additional Information

AstraZeneca is a global, innovation-driven, integrated biopharmaceutical company that discovers, develops, manufactures and markets prescription medicines for six important areas of healthcare, which include some of the world's most serious illnesses: cancer, cardiovascular, gastrointestinal, infection, neuroscience, and respiratory and inflammation. AstraZeneca is active in over 100 countries with a growing presence in emerging markets including China, Brazil, India, and Russia. The company employs over 59,000 people (32.7% in Europe, 23.5% in North America, 6.1% in Central and South America, 4.2% in the Middle East and Africa and 33.5% in Asia-Pacific.), working in over 100 countries with medicines being used by millions of patients worldwide, the company's revenue in 2022 totalled \$ 44.4 million.









AT&T Inc.

208 S. Akard St. Dallas, TX 75202. US

+1 210 821 4105

www.att.com

Key Contacts

See meet our College Recruiting Team for biographies and contact details.

How to Apply

AT&T has a wide range of development programs for graduates. The Financial Leadership Program (FLP) offers MBA applicants with 3+ years' experience a broad finance-focused program which runs over three years. There is a search function where individuals can search by level, area and location. From the main Students page, interested applicants can follow links to the individual development programs and apply from there. Alternatively, applications can be made online via the main Job Search and Apply page.

International Opportunities

As the development program requires geographic mobility, the company offers a relocation package.

Visa Sponsorship

AT&T will not sponsor applicants for work visas of any kind for MBA development programs or internships, candidates must therefore have the unrestricted right to work in the US on a permanent basis. For other full-time positions, the company will sponsor visas on a case-to-case base.

Internships

AT&T also offers the Leadership Internship (LDPI), Finance Leadership Internship (FLPI) and Human Resources Leadership Internship to first-year MBAs. Internships are usually 10-12 weeks in duration. Go to <u>Internships</u> for more information.

Key Dates

Applications for the <u>Financial Leadership Program</u> are closed. Apply from August to October and start after graduation. Applications for the Sales Leadership Internship are closed.

Recruitment events can be found at <u>On-Campus Events</u>.

Additional Information

AT&T Inc. (NYSE: T) is the world leader in communications, media and entertainment, and technology. In 2018, AT&T completed its acquisition of Time Warner Inc., adding HBO, Turner and Warner Bros to its subsidiaries and affiliates. The merger brings together the three key elements in media and entertainment that are required to transform how video is distributed, paid for, consumed and created: Premium Content, D2C Distribution and High-speed Networks. The company is split into three business units: AT&T Communications, WarnerMedia and AT&T Latin America. In 2021 AT&T was ranked at No. 11 on the Fortune 500 list with 247,000 employees. The full year 2022 consolidated revenues topped \$117.1 billion.







Company | Autodesk Incorporated

111 McInnis Parkway, San Rafael, CA 94903, US

+1 415 507 5000

www.autodesk.com

Key Contacts

Laura Annino, Early Career Recruiter, email: <a href="mailto:collegerecruiting@autodesk.com">collegerecruiting@autodesk.com</a> or Tel: +1 415 507 6041 Federica Brungiu – EMEA Recruiter. Based in Dublin.

How to Apply

Autodesk offers opportunities for students pursuing a Bachelor's, Masters or Ph.D. in a degree program such as engineering, computer science, human factors, information systems management and MBA. Submit your résumé and the company will contact you if a project that matches your qualifications becomes available. Please search <a href="Intern & New Grad Opportunities">Intern & New Grad Opportunities</a> for current MBA recruitment opportunities. For a job search function, please go to <a href="Career Opportunities">Career Opportunities</a>. Apply online. Interested candidates are also advised to follow Autodesk on <a href="LinkedIn">LinkedIn</a>.

International Opportunities

Autodesk has over 100 offices in over 38 countries around the world. For worldwide contact details and regional office information, go to Contact Us.

Visa Sponsorship

Autodesk will consider all full-time applications regardless of national origin, visa sponsorship will be discussed with the recruiter and will be decided on a case-by-case basis. However, note students must reside and attend university in the country where the internship is being offered.

Internships

Internship opportunities may be available throughout the year at Autodesk locations around the world.

Key Dates

Go to Interns and New Grad Opportunities and enter 'MBA' in the keyword search for the latest opportunities and deadline dates.

Additional Information

Autodesk Inc. (NASDAQ: ADSK) is the world leader in 3D design, engineering, and entertainment software. Customers across the manufacturing, architecture, building, construction, and media and entertainment industries—including the last 17 Academy Award winners for Best Visual Effects—use **Autodesk software to design, visualize, and simulate their ideas before they're ever built or created.** Since its introduction of AutoCAD software in 1982, Autodesk continues to develop the broadest portfolio of state-of-the-art 3D software for global markets. Autodesk employs more than 8,800 people globally and had fiscal year ended 31st January 2022 global revenue of \$4.369 billion. Autodesk is **included in the FORTUNE's World's Most Admired** Companies For 2021 List.







#### Company | Bair

Bain & Company, Inc.

131 Dartmouth Street, Boston, Massachusetts 02116. US

+1 617 572 2000 www.bain.com

Key Contacts

General recruitment enquiries can be emailed to recruiting@bain.com.

Bain & Company has recruiters dedicated to business schools. To find details of a particular schools recruiting team, see Meet Us and enter details of the business school.

How to Apply

Bain & Company has been named one of the world's best places to work, offering a wide range of career options for undergraduates, MBAs, advanced degree holders and working professionals. See <u>Careers</u> for global careers information. MBA candidates generally join the firm as a full-time <u>Consultant</u> or Summer Associate. Bain actively recruits at many colleges and universities at recruiting events, candidates should see <u>Meet Us</u> and enter details of their business school for event details. Applications can also be made online, select the preferred office on the Consultant page for specific local application requirements and click <u>Apply Now</u> to visit the recruiting portal.

International Opportunities

Bain has 59 offices in 37 countries. When applying for a role it is possible to select a preferred office. See Offices for individual details.

Visa Sponsorship

There is no official sponsorship policy from Bain, however the company looks to hire the best person for a role and has a strong recruitment team that helps international applicants navigate the visa application process.

Internships

ExperienceBain Global connects incoming MBA students with Bain's 63 global offices. Successful applicants can get a behind-the-scenes look at the business challenges the firm is solving for its clients through interactive workshops and events. Alternatively, Bain's <a href="Summer Associate">Summer Associate</a> (SA) <a href="Program">Program</a> is an ideal opportunity for MBA candidates to experience the real world of consulting while discovering what a future with Bain would be like. During an intensive summer—often at a global office of choice—will start with an off-site weeklong training course, where SAs learn the core Bain consulting skills. At the end of the summer, those who have met performance expectations will receive an offer to return full-time as consultants once they have graduated from college or university.

Key Dates

Details of all the many upcoming recruiting events can be found at Find Events.

Additional Information

Bain & Company is one of the world's leading business consulting firms. It works with top executives to help them make better decisions, convert those decisions to actions, and deliver the sustainable success they desire. For forty years, Bain has been passionate about achieving better results for its clients—results that go beyond financial and are uniquely tailored, pragmatic, holistic, and enduring. Bain has approximately 13,000 employees and revenue of approximately \$4.1bn. Bain is #1 on Glassdoor's Best Places to Work list for 2021. Bain has maintained its spot in the top four on Glassdoor's list for the last 13 years.







#### Bank of America

America Corporate Center, 100 North Tryon Street, Charlotte, NC 28255, US +1 704 386 5681

#### www.bankofamerica.com

**Key Contacts** 

Via the website, however, candidates within the UK can contact Graduate Recruitment on Tel: +44 20 7996 3528 for application assistance.

How to Apply

The main careers website can be located at <u>Bank of America Careers</u>. Bank of America offers two levels of program; Analyst and Associate, depending on candidates experience and academic achievements, Associate level roles are generally right for them if they have an MBA, or in some instances a PhD or other equivalent advanced degree.

International Opportunities

The Associates Programmes for MBA graduates are available in the Americas, EMEA, and Asia-Pacific.

Visa Sponsorship

In the US, visa sponsorship varies by program. A program may consider the employment of individuals requiring H-1B or other visa sponsorship (including F-1 student visas who will require and may be eligible for conversion to an H-1B or alternate visa status after the expiration of their Optional Practical Training (OPT) on a case-by-case basis.

Internships

As well as full-time programs, Bank of America runs <u>Summer Associate Programs</u> aimed at first-year MBA students. Explore Campus for available programs.

Key Dates

Go to <u>'Find my Fit'</u> for the latest opportunities, dates, and details. To determine if Bank of America is visiting your campus, please go to the <u>Campus Events</u> page.

Additional Information

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 66 million consumer and small business clients with approximately 4,300 retail financial centres, including approximately 2,200 lending centres, 2,400 financial centres with a Consumer Investment Financial Solutions Advisor and 1,700 business centres; approximately 16,600 ATMs; and award-winning digital banking with more than 37 million active users, including over 28 million mobile users. Bank of America is a global leader in wealth management, corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations across the United States, its territories and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange. The company has more than 200,000 employees.







Barclays Bank PLC

1 Churchill Place, London, E14 5HP, UK +44 (0) 20 7116 1000

#### www.barclays.com

Key Contacts

Barclays Bank has a no names policy and all recruitment enquiries should be made online.

How to Apply

The careers website can be found at <u>Careers</u> and the dedicated student and graduate portal can be found at <u>Join Us</u>. Barclays has a number of Associate roles for <u>graduate candidates</u>. MBA students are welcome to apply to join full-time as Associates or on the Summer Associate programme in Investment Banking, Sales, Trading, and Structuring. To apply for roles, candidates need to register their interest in roles that suit their skills and ambitions. Barclays will then be in touch for the next stage in the application process. Further details and how to register can be found at <u>Application</u> and <u>Selection</u>. Interested candidates or MBAs with work experience looking for open positions can visit the general search for opportunities. Please note that you can apply to only one Barclays graduate program globally.

#### International Opportunities

Barclays offers opportunities worldwide.

Visa Sponsorship

Candidates who do not have a current right to work in the UK or who will require visa sponsorship from Barclays are not precluded from applying to graduate opportunities. However, Barclays may take their right to work status into consideration depending on the availability of candidates with the right to work in the UK.

In the US, for candidates to participate in an internship or pre-internship program they must have the legal right to work in the location to which they will be assigned for the duration of the internship. If the candidate is joining Barclays in a full-time position and needs a work permit, Barclays will apply on their behalf. However, candidates should be aware that the granting of work permits is beyond Barclays' control and subject to local immigration laws.

Internships

Barclays runs many <u>internships</u>: summer programmes run from 8 to 10 weeks and start with a training course where candidates gain skills, network with other interns and build an understanding of the bank and the industry.

Key Dates

Follow the links to <u>Join Us</u> for the latest recruitment news and deadline dates. Applications are now open.

Additional Information

Barclays is a transatlantic consumer, corporate and investment bank offering products and services a cross personal, corporate and investment banking, credit cards and wealth management, with a strong presence in the two home markets of the UK and the US. With over 325 years of history and expertise in banking, Barclays operates in over 40 countries and territories, has around 48 million customers and employs approximately 120,000 people. Barclays moves, lends, invests and protects money for customers and clients worldwide.







## BASF

Global HQ - BASF SE, Carl-Bosche-Strasse 38, 67056 Ludwigshafen. Germany US Headquarters: 100 Park Avenue, Florham Park, New Jersey 07932, US UK: Earl Road, Cheadle Hulme, Cheadle, Cheshire SK8 6QG, UK Headquarters: +1 973 245 6000 UK: +44 161 4856222

#### www.basf.com

#### **Key Contacts**

Contact HR at step-in@basf.com or telephone +49 621 60 95200. Dilek Ceyhan (Top Start Talent Acquisition) Tel: +49 (0)30 2005-56414

## How to Apply

BASF has 2 programs suitable for MBA graduates. The <a href="INSIDE Automotive">INSIDE Automotive</a>— Global Rotational Program is a 2-year program with opportunities to gain an international experience. Candidates are expected to enjoy working in B2B marketing. They should have a degree (Master, MBA or PhD) with achievements above average in (industrial) engineering or in business administration/economics preferably with a technical background, candidates should also have relevant practical experience. The <a href="Top Start International Business Leader Program">Top Start International Business Leader Program</a> prepares highly qualified and trained young BASF managers to take on demanding positions. The 3-year program involves 2-3 stops, one of which will be international. This program is only offered to exceptional talent. Interested candidates will have a Masters, PhD or MBA, with no more than 3-years of work experience with grades that are well above average, together with international experience. Several <a href="total transformational experience">total transformational experience</a>. Several <a href="total transformational experience">total transformational experience</a>. Several <a href="total transformational experience">total transformational experience</a> with a master's degree which may be of interest.

#### International Opportunities

There are opportunities for overseas placements although these may not be MBA-specific. Visit <u>Careers</u> for details and to run a job search.

# Visa Sponsorship

In the US, the requirements and process for obtaining work visas is often complicated and difficult. Therefore, BASF is not able to offer sponsorship for every one of its positions; these decisions are made on a case-by-case basis. If candidates meet the requirements for the position in which they are interested, BASF welcome them to apply.

#### Internships

Generally, internships last for between 2 and 6 months. In individual cases, BASF can also offer university student jobs on completion of the placement.

# Key Dates

BASF job searches are by region. See <u>Asia Pacific</u>, <u>Europe</u>, <u>USA</u>, <u>Canada</u>, <u>Mexico</u>, <u>Brazil</u> and <u>EMEA</u> and search 'MBA' for current openings. Applications are being sought for the Top Start International Business Leader Program in Germany.

#### Additional Information

BASF creates chemistry – for a sustainable future. As the world's leading chemical company, they work to combine economic success with environmental protection and social responsibility. The approximately 112,000 employees in the BASF Group work on contributing to the success of customers in nearly all sectors and almost every country in the world. The group's portfolio is organized into five segments: Chemicals, Performance Products, Functional Materials & Solutions, Agricultural Solutions, and Oil & Gas. BASF generated sales of about €87.3 billion in 2022.



# **BERTELSMANN**

#### Company

Bertelsmann

Bertelsmann AG, Carl-Bertelsmann-Str. 270, 33311 Gütersloh, Germany +49 5241 80-0

#### www.bertelsmann.com

Key Contacts

Steffi Heldberg, Corporate Management Development – Program Manager. Email: <a href="mailto:s.heldberg@bertelsmann.de">s.heldberg@bertelsmann.de</a> Kai-Uwe Krotoschak – Future Leaders Program Manager. Email: <a href="mailto:k.krotoschak@bertelsmann.com">k.krotoschak@bertelsmann.com</a>

How to Apply

For MBAs with 3-5 years' work experience, Bertelsmann offers the Bertelsmann Future Leaders Program. The exclusive custom-tailored program takes up to 18 months to complete and hires only four or five graduates per year, during which a variety of entrepreneurial projects are carried out in various Bertelsmann divisions worldwide (print, publishing, television, the music business as well as a wide range of service offers). Participants are supported by the Corporate Management Development Team and acquire well-founded insight into the corporate structure and culture at Bertelsmann. In addition, regular alumni meetings are held to enable the participants to expand their network. The goal of this program with its generalist orientation is to develop candidates into executives and have them assume responsible positions within the briefest possible period of time.

Bertelsmann offers a range of graduate programs, which may be of interest to those interested candidates with limited work experience. Go to <u>Graduate</u> <u>and Programs</u> for more information.

International Opportunities

Bertelsmann is an international business; search <u>locations</u> for office details.

Visa Sponsorship

Bertelsmann welcomes applications from all nationalities and will assist with the application of work visas for the successful candidates.

Internships

Bertelsmann offers internships which although aren't necessarily aimed at MBAs, may be of interest to those interested candidates with limited work experience. The programs are generally for a period of three months. Go to <u>Students and Interns</u> for more information.

Key Dates

It is possible to <u>register for a notification</u> of the next application program window.

Additional Information

Bertelsmann is a media, services and education company that operates in about 50 countries around the world. It includes the broadcaster RTL Group, the trade book publisher Penguin Random House, the magazine publisher Gruner + Jahr, the music company BMG, the service provider Arvato, the Bertelsmann Printing Group, the Bertelsmann Education Group, and Bertelsmann Investments, an international network of funds. The company has over 145,000 employees and generated record revenues of €20.2 billion in the 2022 financial year. Bertelsmann stands for creativity and entrepreneurship. This combination promotes first-class media content and innovative service solutions that inspire customers around the world. Bertelsmann aspires to achieve climate neutrality by 2030.





#### Company | I

# Boston Consulting Group

Head Office - US: Exchange Place, 31st Floor, Boston, Massachusetts 02109, US

US: +1 617 973 1200

#### www.bcg.com

#### Key Contacts

UK: Diana Ly, International Campus Recruiting Manager. Tel: +44 207 753 5353.

US HQ: Danielle Pociluyko, MBA Campus Recruiter. Tel: +1 617 973 1200. Email: bosrecruitingmailbox@bcq.com

Interested applicants should note that in the US, BCG has a huge HR/recruitment team which is too vast to list here. The best advice is to go to On Campus and type in the name of a specific school to obtain details of the BCG recruitment team for that school.

#### How to Apply

MBA's joining BCG have an impact from day one as a consultant. MBA graduates with a few years of experience can expect to spend time working across a wide range of clients and projects from helping to devise the integration strategy for a pharmaceutical merger to developing sustainable farming practices in emerging countries. Applications should be made On Campus (enter the name of the business school in the search box to find details of campus events and recruiting schedules) or online.

#### International Opportunities

With 100+ offices in 50 countries there are numerous opportunities to work abroad.

#### Visa Sponsorship

To the very best of BCG's ability, they will provide assistance in obtaining work visas. However, please be aware that BCG is a global company and that there are some restrictions in specific offices which make obtaining visas more difficult. For example, at present it is not possible to get a visa for a Summer Internship in the US offices unless candidates are a US national or hold a valid work permit. For visa information about a specific office, please email lbsrecruiting@bcg.com and they will put you in touch with the most relevant contact.

#### Internships

BCG's internship programs give students from many disciplines and backgrounds the opportunity to get a true feel of what it's like to work at BCG. BCG internships are generally two to three months long but can vary from a few weeks to a year, depending on the role and location. BCG offers a number of free virtual experience programs to give students the opportunity to get a true feel of what it's like to work at BCG.

#### Key Dates

Although applications are accepted at any time, BCG's primary recruiting season is from September to February. If BCG is not visiting your school, an online application can be made. To search for deadline dates by school visit BCG on Campus.

#### Additional Information

The Boston Consulting Group (BCG) is a global management consulting firm and the world's leading advisor on business strategy. The group partners with clients in all sectors and regions to identify their highest-value opportunities, address their most critical challenges, and transform their businesses. **BCG's** customised approach combines deep insight into the dynamics of companies and markets with close collaboration at all levels of the client organisation. This ensures that clients achieve sustainable competitive advantage, build more capable organisations and secure lasting results. The Boston Consulting Group has more than 100 offices in 50 countries, more than 25,000 employees and revenue of \$11 billion.







BP plc

1 St. James's Square, London, SW1Y 4PD, UK

+44 (0) 207 496 4000

www.bp.com

Key Contacts

Sinéad Ryan, Global Early Careers Manager

Lucy Counsell, Leadership & Potential Senior Advisor, Early Careers. Email: enguiry@bpgraduates.co.uk. Tel: +44 1635 584149

How to Apply

BP runs the <u>Future Leaders Programme (FLP)\*</u> aimed at candidates with a post-graduate degree (Masters, MBA or Ph.D.) and at least 5 years' relevant professional experience, although exceptions are considered in exceptional cases. The FLP is a 4-year global rotation programme which takes enthusiastic, talented people from a range of professional backgrounds and gives them the skills and opportunities to drive the downstream business forward. \*The Future Leader Programme (FLP) is currently being reviewed and the link will not work. In the meantime, **BP's numerous** <u>graduate</u> <u>programmes for business may be of interest.</u>

International Opportunities

BP has graduate opportunities across the globe including <u>Australia</u>, <u>China</u>, <u>India</u>, <u>Singapore</u>, the <u>United Kingdom</u>, and the <u>United States</u>. BP also runs and recruits graduate programmes and internships by region. Go to <u>Graduate Locations</u> for links to each one.

Visa Sponsorship

To apply for a graduate or internship position in the US candidates will need to be a US citizen and/or permanent resident of the United States.

Internships

BP has a large number of <u>student opportunities</u>, internships are offered in its <u>Business</u>, Engineering, Science and Technology sectors. Internships are generally offered at those in their final year of their Bachelors degree.

Key Dates

UK applications are currently closed.

Additional Information

BP is one of the world's leading international oil and gas companies providing its customers with fuel for transportation, energy for heat and light, retail services and petrochemicals products for everyday items. BP employs 65,900 people and operates in more than 65 countries worldwide. Business functions include: Upstream which finds, develops, produces and transports oil and natural gas resources to market; Refining & Marketing takes responsibility for supplying, trading, refining, transporting and marketing BPs products. Alternative Energy is producing energy in new ways - everything from advanced biofuels and wind projects to innovative solar and new technology that captures, and stores carbon dioxide released by traditional fossil fuels. Corporate Functions form the backbone of the company and make key decisions about the group, its strategy, and plans. Integrated Supply and Trading (IST) makes the most of BP's wide-ranging assets - moving tankers of oil, gas and refined petroleum around the world through a series of complex supply chains. The company reported 2022 sales and operating revenues of \$248.89 billion.





# Individual Company Profile

# Company

#### Charles River Associates

US HQ: John Hancock Tower, 200 Clarendon Street, Boston MA 02116-5092, US

UK HQ: 8 Finsbury Circus, London, EC2M 7EA. UK

+1 617 425 3000 (USA) +44 (0)20 7664 3700 (UK)

#### www.crai.com

**Key Contacts** 

CRA has a huge team of recruiters. Information about email addresses and contact details can be found in the links shown under "How to Apply" below.

How to Apply

Typically, those with an advanced degree should apply for positions at the Consulting Associate level and above. Full information about the role and application process can be found at <u>Launch your career</u>. To apply to CRA, applicants should submit their CV and cover letter by selecting the 'Apply Now' link from the menu on the right of the career page (see link above). Applicants should state their office preference(s) in their cover letter and application.

International Opportunities

International locations tend to hire locally within their regions, but there are numerous staff at all levels that have transferred to international locations within the firm's global network of offices.

Visa Sponsorship

Charles River Associates will offer visa sponsorship to successful candidates.

Internships

CRA has an Intern program, placements are offered at Analyst level.

Key Dates

Follow the link through to <u>current openings</u>, click on the location of choice to search for open roles. For the UK and Europe, dates are specific to individual vacancies listed on the website. Summer intern roles are usually advertised from Mid-August for the following year and will close in March.

Additional Information

Founded in 1965, Charles River Associates® is a leading global consulting firm that offers economic, financial and business management expertise to major law firms, businesses, accounting firms and governments. The Company's consultants combine uncommon analytical rigor with practical experience and in-depth understanding of industries and markets. CRA is adept at handling critical, tough assignments with high-stakes outcomes. The Company's analytical strength enables it to reach objective, factual conclusions that help clients make important business and policy decisions and resolve critical disputes. Headquartered in Boston, CRA has offices throughout the world. For the full-year fiscal 2021 results, CRA reported revenue of \$565.9 million, an increase of 11.3% and a headcount of 800+ consulting staff.





# Individual Company Profile

Company

Chevron

6001 Bollinger Canyon Road, San Ramon, California, CA 94583, US

+1 925 842 1000

www.chevron.com

**Key Contacts** 

CVs and job applications are only accepted through the Chevron Careers website.

Finance Development Program - email: <a href="mailto:fmbadp@chevron.com">fmbadp@chevron.com</a>

How to Apply

Chevron offers three MBA <u>Graduate Development Programs</u> for a select group of talented and motivated individuals who want to accelerate their careers and become future company leaders. The <u>Finance & Commercial MBA Program</u>, the <u>Human Resources Development Program</u> and the <u>Procurement/Supply Chain MBA Program</u>. Candidates will be exposed to all areas of the business and work on meaningful projects that have a real impact. Chevron also gives opportunities for networking and mentorship with the highest levels of management in the company. The first two years at Chevron will be spent in rotational assignments, each lasting approximately 6–12 months. Applications should be made at <u>recruiting events</u> or <u>online</u>.

International Opportunities

Most of the full-time MBA programs are based in the US, although opportunities do exist within these programs to be assigned to other locations worldwide. Check vacancy situation. Internships are available worldwide. Chevron regrets it is unable to sponsor employment visas or consider individuals on time-limited visa status for positions within the program.

Visa Sponsorship

Chevron regrets it is unable to sponsor employment visas or consider individuals on time-limited visa status for positions within the MBA programs.

Internships

Each full-time program Chevron offer is also offered as a summer internship program. Follow links above for details and to apply online.

Key Dates

MBA development program positions are generally posted in September. Interested applicants can browse or search Chevron's open positions at <u>Search for Jobs at Chevron</u> to determine if opportunities are currently available in a program of interest. Interested candidates in the US can go to <u>Recruiting Events</u> and search for events happening on campus.

Additional Information

Chevron is one of the largest integrated energy companies in the world. Headquartered in San Ramon, California, and conducting business in approximately 180 countries, the company is engaged in every aspect of the oil and natural gas industry, including exploration and production; refining, marketing and transportation; chemicals manufacturing and sales; and power generation. Chevron's diverse and highly skilled global workforce consists of approximately 48,000 employees, including more than 3,200 service station employees. In 2022, Chevron's average net production was 3.10 million oil-equivalent barrels per day and year-end revenues of \$246.25 billion.







Cigna Group

Corporate Headquarters: 900 Cottage Grove Road, Bloomfield, Connecticut CT 06002, US

+1 215 761 1000

www.cigna.com

Key Contacts

Queries for the Marketing Program should be mailed to MLDP@cigna.com.

How to Apply

Cigna runs three programs for MBA graduates in the US – the Marketing Leadership Development Program (MLDP), the HealthCare Leadership Program (HLP) and the Financial Development Program (FDP). The HLP is a four-year general management leadership program that is personal, hands-on and focused on providing you with continuous skill development and exposure to the health care business. For more information and to apply for the HLP, visit HealthCare Leadership Program. The FDP is a unique career development program that aims to produce high-calibre executives who will excel at handling financial functions in all the company's lines of business. Through the FDP, qualified candidates can grow into senior business leaders who help to drive CIGNA's success. For more information and to apply for the FDP, visit Financial Development Program. With Cigna's Marketing Leadership Development Program (MLDP), the focus is simple: to groom highly motivated individuals into the next generation of marketing leaders. The full-time MBA track includes three 18-month rotations.

International Opportunities

In the UK, there is no specific MBA program.

Visa Sponsorship

Candidates need to be US citizens or permanent residents of the United States in order to be eligible for development programs and internships.

Internships

Internships are also available and generally run from mid-June to the end of August, depending on recruitment function and country. The links shown above also contain information about the HealthCare Leadership Internship and the Financial Development Internship, also there is the 10-week Marketing MBA Internship.

Key Dates

Applications will close once all the positions are filled; therefore, it is recommended candidates apply as soon as possible. Go to the Early Careers area of the website to monitor deadlines for the latest opportunities and apply online.

Additional Information

Cigna was formed in 1982 through the combination of the Connecticut General Corporation and INA Corporation. Over time, Cigna sharpened its focus on group health care and related benefits. Cigna is a global health service company with more than 70,000 employees worldwide and 180 million global customer relationships. The company reported total revenues for 2022 of \$180.62 billion. Cigna is ranked #12 on the 2022 FORTUNE 500 list.







Cisco Systems, Inc.

300 East Tasman Drive, San Jose, CA 95134, US

+ 1 408 526 4000 www.cisco.com

**Key Contacts** 

Megan Barker, Global University Program Manager.

How to Apply

Go to <u>Career Opportunities</u> on the main Cisco Systems careers home page. Cisco has an <u>MBA Leadership Development Program</u> in place. It is a two-year rotational program to deepen and broaden marketing knowledge and leadership with the support of an assigned mentor/cohort and marketing leadership. Develop and execute strategies addressing Cisco Marketing's most pressing marketing challenges. The program requires candidates have a bachelor's degree be pursuing/finishing an MBA with a concentration in Marketing and two years of relevant work experience. The <u>HR Leadership Program</u> is a three-year accelerated program, which although not aimed at solely at MBAs may be of interest. This program requires excellent academic credentials with proven comprehension of business fundamentals, including finance, marketing, operations and strategy, strategic thinking and leadership. Visit <u>See Jobs</u> for all the student programs. Apart from the rotational program, the company also offers many MBA full-time and internship opportunities worldwide. The best way to apply is to <u>Browse all Jobs</u>. Candidates must have a valid work permit. Apply online. An alternative way to apply is to go to register profile online, visit <u>Stay in Touch</u>.

International Opportunities

Full-time and Intern MBA opportunities are available worldwide.

Visa Sponsorship

The sponsorship of work permits may not be authorized in all countries, so Cisco assess it on a case-by-case basis. Cisco suggest speaking with your recruiter for more information.

Internships

Cisco has a range of <u>internships</u> across the business, although these may not all be at MBA level. The <u>Digitization University Program</u> is a 12-week summer internship available for undergraduate and MBA students. Internships are also offered for the <u>HR Leadership Program</u> and <u>Marketing Program</u> at MBA level.

Key Dates

Follow the link to <u>Graduate Jobs</u>, **enter** 'MBA' in the Keyword panel to return for full details. For recruitment events, visit <u>Cisco Events</u>.

Additional Information

Cisco Systems was founded in 1984 by a group of computer scientists from Stanford University. Cisco pioneered the development of Internet Protocol-based networking technologies. This tradition continues with the development of routing, switching, and other network-based technologies such as application networking services, collaboration, home networking, security, storage and networking, TelePresence systems, unified communications, unified computing, video systems, and wireless. Cisco and their partners sell Cisco hardware, software, and services to businesses of all sizes, governments, service providers, and consumers. Cisco has over 79,500 employees in over 450 offices worldwide and generated \$49.8 billion of revenue in the year ended 30th July 2021. Ranked #1 Best Place to Work in the World in 2020 and 2021 by Great Place to Work®







Company | Citigroup

399 Park Avenue, New York, NY 10043, US +1 800 285 3000 or +1 212 559 9124

www.citigroup.com

Key Contacts | Via the website or if you have specific questions at:

For Asia-Pacific - asia.graduate.recruitment@citi.com

For North America, Canada & Latin America - campus.applications@citi.com

For EMEA - <a href="mailto:campus.gueries@citi.com">campus.gueries@citi.com</a>

For LATAM/Mexico: <a href="mailto:latam.graduate.recruitment@citi.com">latam.graduate.recruitment@citi.com</a>

How to Apply | Citigroup recruits MBAs at Associate level. Candidates with wide-ranging backgrounds and interests to complement the diverse talents of existing

Associates, and who are in the last year of an MBA, JD or Ph.D. program, can apply for the full-time Associate candidates. For further details, including

a list of institutional client groups, follow the link to areas **University Programs**.

International Opportunities | MBA opportunities are available worldwide.

Visa Sponsorship | Candidates applying for the North America Summer FMA program must possess valid US work authorization in order to be eligible to participate in the

Program. Citi will not sponsor any Program participants for employment in the US. Candidates requiring sponsorship can apply to the APAC or LATAM

FMA program.

Internships | Citigroup offers Summer Associate Programs for MBA students which is advised if candidates want to progress to a full-time Associate role. Interns can

take advantage of programs like the Distinguished Speaker Series and the formal mentor program.

Key Dates | See Program Finder for details and select 'Full-Time Associate', 'Summer Associate', 'Full-Time – MBA', 'Management Associate' and 'Summer Associate'

Internship – MBA'.

Additional Information Citigroup Inc. is today's pre-eminent financial services company, with some 200 million customer accounts in more than 170 countries. Other major

brand names under Citigroup's trademark red umbrella include Citi Cards, CitiFinancial, CitiMortgage, CitiInsurance, Primerica, Diners Club, The Citigroup Private Bank, and CitiCapital. Citigroup employs over 241,000 direct staff globally. For the full year 2022, Citigroup reported net income of

\$14.8 billion on revenues of \$75.3 billion.







**Comcast Corporation** 

1701 JFK Boulevard, Philadelphia, PA 19103-2838. US

+1 (215) 286-1700

https://corporate.comcast.com

**Key Contacts** 

Connect with @ComcastCareers on Twitter or email: Comcast Careers@Comcast.com.

How to Apply

Comcast's NBCUniversal Rotational Leadership Program is a 2-year rotational leadership program. RLP members work on cross-functional projects in critical areas of the business while developing relationships and experiences designed to develop a cadre of future leaders in an innovative, technology enterprise. The ideal candidate will have an MBA or an advanced technology focused degree as well as 5-7-years' work experience. Applications should be made online only by creating a profile; speculative CVs are not accepted.

Alternatively, Comcast has a <u>Core Finance Rotational Program</u>, open to bachelor or master's degree graduates with a major in Business, preferably in Finance or Accounting.

International Opportunities

US only.

Visa Sponsorship

Comcast state applicants for the Rotational Leadership Program or the MBA Internship Program must be US Citizen or Permanent Resident. It has previously supported applicants with visa requirements, however, these tend to be skilled technical roles.

Internships

First-year business school students can compete for the <u>Comcast MBA Internship Program</u>, an 11-week summer internship program located at Comcast Headquarters in Philadelphia, PA. In this program you will be able to take ownership of business-critical projects, present outcomes to senior leadership, and make a lasting impact while cultivating meaningful relationships.

Key Dates

As required.

Additional Information

Comcast Corporation is a global media and technology company with three primary businesses: Comcast Cable, NBCUniversal and Sky. Comcast Cable is one of the **US**' largest video, high-speed internet, and phone providers to residential customers under the Xfinity brand, and provides these services to businesses. NBCUniversal is global and operates news, entertainment and s ports cable networks, the NBC and Telemundo broadcast networks, television production operations, television station groups, Universal Pictures, and Universal Parks and Resorts. Sky is one of Europe's leading media and entertainment companies, connecting customers to a broad range of video content through its pay television services. It also provides communications services, including residential high-speed internet, phone, and wireless services. As of December 31, 2022, it had approximately 189,000 employees and reported total group revenue of \$121.4 billion.







#### Company | Ci

Credit Suisse Group

Paradeplatz 8, Zurich, 8001, Switzerland +41 44 333 11 11

#### www.credit-suisse.com

**Key Contacts** 

Applications are processed online via the website. For queries in the US contact: <a href="mailto:campusrecruitment.americas@credit-suisse.com">campusrecruitment.americas@credit-suisse.com</a>.

How to Apply

The main careers website detailing their MBA programmes is at <u>Careers</u>. Credit Suisse run a series of <u>Full-time Associate Programmes</u> which are open to candidates with an MBA or JD. Credit Suisse do**esn't** specify a particular type of background; however, candidates will need to have 3-4 years of work experience. Programmes are available in Investment Banking, Private Banking, Equities and Fixed Income fields.

For applicants keen to work in Switzerland Private Banking Associate Programs are also available.

# International Opportunities

In EMEA, Credit Suisse runs full-time Associates Programmes for MBAs. For full information and to apply go to <a href="Europe Training Programmes"><u>Europe Training Programmes.</u></a>
In the Americas, full-time Associate Programmes are available across a wide variety of business areas. Visit <a href="Associate Programmes"><u>Associate Programmes.</u></a>
In Asia-Pacific, full-time Associate Programmes are available across a wide variety of business areas. Visit <a href="Associate Programmes"><u>Asia-Pacific Training Programmes</u></a> for full details.

Credit Suisse has a robust internal mobility program, which employees are eligible for after one year of employment. In Switzerland, trainees can make an internal move one year after completing the Career Start program.

#### Visa Sponsorship

Candidates who require a work permit/visa are considered for roles. If you fall in this category, contact the Credit Suisse recruitment office in your region of interest for details.

#### Internships

Credit Suisse offers a <u>Summer Internship Associate Programme</u> which is designed to offer real insight into the business. The program typically lasts 8-10 weeks (nine weeks in the Investment Banking Programme) and is one of the most in-depth internships within the financial services industry.

#### Key Dates

Go to Campus Recruiting for the latest deadlines and application status. The bank has a number of virtual careers events which may be of interest.

#### Additional Information

As one of the world's leading banks, Credit Suisse provides its clients with private banking, investment banking, and asset management services worldwide. Credit Suisse offers advisory services, comprehensive solutions, and innovative products to companies, institutional clients and high-networth private clients globally, as well as retail clients in Switzerland. Credit Suisse is active in about 50 countries and employs approximately 48,770 people from 170 different nations. Credit Suisse is comprised of many legal entities around the world and is headquartered in Zurich. The registered shares of Credit Suisse's parent company, Credit Suisse Group AG, are listed in Switzerland and, in the form of American Depositary Shares, in New York.







Danaher Corporation

2200 Pennsylvania Avenue, NW, Suite 800W Washington, DC 20037. US

+1-202-828-0850

www.danaher.com

**Key Contacts** 

Candidates can join the <u>Talent Community</u> to contact the University Recruiting Team. Alternatively, connect with the Career Services team via <u>LinkedIn</u>.

How to Apply

Successful applicants in the <u>Human Resources Development Program</u> will rotate through HR roles on an accelerated span of approximately six years. The <u>General Manager Development Program</u> propels trainees to a leadership role through a guided framework that includes support and coaching from high-level executives. Within a projected span of six years MBAs will experience 3 to 4 roles in at least three functional areas, with time to master each assignment before conquering the next. Danaher will recruit at selected business school campuses, see <u>FAOs</u> for details of which schools it attends. Roles will be posted on schools Campus MBA Careers websites. If Danaher does not recruit from a particular school, MBAs can always seek out direct-hire opportunities through the website. Visit <u>danaher.com/careers</u> to find positions it is hiring for or join the <u>University Talent Community</u>. Danaher choose only exemplary candidates for its GMDP and HRDP, and as such both programs are very competitive. Take note of the FAQs for tips on how to be considered for on campus interviews.

International Opportunities

The HRDP is available in Europe and the US. The GMDP is available in Europe, India, China, the US and the UK.

Visa Sponsorship

Danaher will sponsor H1B visas for eligible international students who have completed the Danaher Summer Internship Program (DSIP) and received a full-time offer into the GM Program or HR Program. 2nd year MBA students who did not intern with Danaher, international students will only be able to apply and interview for GM/HR roles based in a country where that student has pre-existing work authorisation. H1B sponsorship will not be available to these students.

Internships

<u>Danaher Summer Internship Program (DSIP)</u> for MBAs is a 10-12-week assignment that focuses on either the marketing, operational, strategic or human resources competencies of our business. The Internship Program is available in the US and India only.

Key Dates

For all dates check with the school's careers services department or search live open roles at Job Search.

Additional Information

Danaher is a global science and technology innovator committed to helping its customers solve complex challenges and improving quality of life around the world. Its family of world class brands has leadership positions in the demanding and attractive health care, environmental and applied endmarkets. With more than 20 operating companies, Danaher's globally diverse team of more than 80,000 associates is united by a common culture and operating system, the Danaher Business System, and its Shared Purpose, Helping Realize Life's Potential.





Dell Technologies

1 Dell Way, Round Rock, Austin, TX 78682, US +1 512 338 4400

#### www.dell.com

Key Contacts

Contact and applications should be made online. US Contacts are Molly Neff, University Relations Program Manager and Lisa Hegner, University Relations Senior Recruiter who can be contacted on the above number. In the UK, email gueries to UK Talent Acquisition@Dell.com.

How to Apply

Dell has a variety of opportunities available for graduates and MBAs, particularly aimed at MBAs is the Marketing Development Program (MMDP). The 9-12-month program will allow participants to lead strategic assignments in various parts of the organization on a wide variety of teams such as: marketing operations, product marketing, and regional marketing.

Offered to undergraduates and MBAs are the <u>Global Business Services Graduate Leadership Program (GLSDP)</u>, a 2-year, 4 rotations program offered in the US, India and the UK. The GLSDP will provide exposure to the diverse areas of Global Enterprise Services. The 18-30 month <u>Global Services Associate Program (GSAP)</u> offers a fun and rewarding training environment that provides future career development and networking opportunities. Through this program candidates will gain experience in technical and analytical work through customer facing roles in 8 core areas. Applications for all programs should be made online.

International Opportunities

International opportunities are dependent on the program.

Visa Sponsorship

Visa requirements will be posted on each job advertisement. Dell has previously assisted candidates in obtaining H1B Visas in the US, however, this is on a case-by-case basis and not policy, positions also tend to be technical. To qualify as an intern, candidates must be legally authorised to work in the country to which they are applying.

Internships

Dell offers internships at all levels including MBA. Most appropriate may be the <u>Global Operations Internship</u> or the <u>Support & Deployment Services</u> <u>Internship (SDS)</u>. Both programs are 10-12 weeks long.

Key Dates

Go to Search for Dell Jobs and enter 'MBA' in the keyword panel to monitor the latest available opportunities.

Additional Information

Dell Technologies launched following the September 2016 merger of EMC and Dell, the world's largest tech merger. Dell Technologies is a unique family of businesses that provides the essential infrastructure for organizations to build their digital future, transform IT and protect their most important asset, information. Built on the combined capabilities of Dell, EMC II, VMware, Pivotal, SecureWorks, RSA and Virtustream in one company, Dell Technologies is best positioned to address customers' critical IT needs in the data centre. The company services customers of all sizes across 180 countries – ranging from 98% of the Fortune 500 to individuals – with the industry's most comprehensive and innovative portfolio from the edge to the core to the cloud. Dell Technologies reported full year non-GAAP revenue of \$101.2 billion FY2022.





Deloitte LLP

UK - HQ 2 New Street Square, London, EC4A 3BZ. UK

US - National Office, 30 Rockefeller Plaza, New York, NY. 10112-0015. US

+44 (0)20 7936 3000 +1 212 492 4000 For all other locations see Office Locator,

### www2.deloitte.com

**Key Contacts** 

Deloitte has a Student Helpdesk with a FAQ and live chat facility to answer any recruitment queries.

How to Apply

In the US, Deloitte has a several full time options available to <u>MBA graduates</u>. Of interest may be the <u>Strategy and Operations Senior Consultant Training Program</u>. Deloitte Consulting LLP actively recruits accomplished students from select schools nationally.

In the UK, Deloitte offers <u>Graduate Programmes</u> to those with a minimum 2:1 degree. In some cases, there are additional or specific scheme requirements so review the specific academic requirements on the <u>vacancy job description</u>.

International Opportunities

Deloitte has a presence in 150 countries globally, to view a particular countries careers pages, select the location of choice on the drop-down tab in the right-hand corner of the global website.

Visa Sponsorship

In the UK, Deloitte is unable to sponsor Visa applications for internship roles. The company may be able to sponsor tier 2 visas for Graduate Programmes, full information can be found at <a href="UK Work Permit Information">UK Work Permit Information</a>. In the US, Deloitte does accept applications from those requiring a <a href="work sponsorship">work sponsorship</a>.

Internships

As well as a variety of Summer Associate roles, Deloitte US offers the Client Service Internship. This MBA internship, lasts eight to ten weeks during the summer or typically lasts up to a semester during the school year. Interns joining one of the business functions (Risk and Financial Advisory, Audit & Assurance, Consulting, Tax) may result in full-time offer. Summer Vacation Schemes are offered in the UK, however these are aimed at those on course to achieve a 2:1 degree.

Key Dates

To view and apply for positions see Global Student Job Search, enter 'MBA'. 2022/23 Campus Recruitment is open in the US and China.

Additional Information

"Deloitte" is the brand under which tens of thousands of dedicated professionals in independent firms throughout the world collaborate to provide audit, consulting, financial advisory, risk management, tax, and related services to select clients. These firms are members of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"). Deloitte has approximately 345,000 people in 150 countries and territories. In FY 2022, the network reported \$59.3 billion USD revenues. In 2022, Deloitte was ranked number 7 on the FORTUNE 100 Best Big Companies to Work for list.





Deutsche Bank

Deutsche Bank AG, Taunusanlage 12, 60325 Frankfurt Am Main, Germany +49 (0) 69 91000

www.db.com

Key Contacts

Applications must be made via the online process and will be reviewed personally by one of the bank's MBA recruiters.

How to Apply

Deutsche Bank recruits MBAs from the leading Business Schools. See <u>Students and Graduates</u> for more information. See <u>Graduate Training</u> <u>Programmes</u> for details of the full-time programmes. Interested applicants should see the programme they are interested in applying to for more information. Programmes are aimed at graduates of all disciplines. MBA graduates should search for programmes at an Associate level.

For those with some experience, then a direct hire role may be more suitable. See <u>Professionals</u> to search and apply.

International Opportunities

Programmes are available in Germany, Japan, China/Hong Kong, Singapore, the UK and the US.

Visa Sponsorship

Deutsche Bank works in partnership with its immigration providers to sponsor candidates who are eligible for work visas in most countries. For more details see <u>FAQ</u>, <u>Recruitment Process</u>.

Internships

See Internship Programmes for details of Internships. The duration of internships can differ across countries and programmes.

Key Dates

Go to Role Search for details. It is also worth interested candidates checking the <u>Events calendar</u> for upcoming events. See <u>Current Vacancies</u> for details and to apply, several graduate programmes are open.

Additional Information

Deutsche Bank provides commercial and investment banking, retail banking, transaction banking and asset and wealth management products, and services to corporations, governments, institutional investors, small and medium-sized businesses, and private individuals. Deutsche Bank is Germany's leading bank, with a strong position in Europe and a significant presence in the Americas and Asia-Pacific. The bank comprises five corporate divisions: Corporate & Investment Banking, Global Markets, Private & Business Clients, Deutsche Asset Management and Non-Core Operations Unit.

Deutsche Bank employs approximately 83,000 people worldwide and 2022 **revenues were €**27.2 billion. Deutsche Bank is listed on both the Frankfurt (FWB) and New York stock exchanges (NYSE).





Company	Diage

mpany | Diageo 8 Henrietta Place, London W1G ONB, UK +44(0) 20 8978 6000

www.diageo.com

Key Contacts

Applications and CV's must be submitted online – see links below. UK: Simon Young, Interim Head of Talent Engagement Europe.

How to Apply

Diageo has an informative <u>Careers</u> website. The recruitment of talented MBAs is a key element of the **company's** strategy and it actively encourages talented individuals to apply and register on the Talent Network. Diageo's Global Graduate Programme is aimed at graduates with a minimum Bachelor 2:1 degree or GPA 3.25, however this could be of interest to those with limited experience.

International Opportunities

There is a job search facility on the careers page. By typing 'MBA' into the keyword box, interested applicants can obtain a list of current openings worldwide where an MBA is a job requirement. The Global Graduate Programme is available in Africa, Asia-Pacific, Europe, Latin America, and North America.

Visa Sponsorship

Applicants must have the right to work in the market they are applying to.

Internships

An internship programme is currently only offered in North America. The programme is only offered to students currently pursuing an undergraduate degree in Engineering, Science or Business/Supply Chain. The company recruits on selected campuses, but should it not fill all of the positions it will post open roles on the internship page.

Key Dates

Monitor the Global Graduate Programme page for future recruitment opportunities.

Additional Information

Diageo is a global leader in beverage alcohol with an outstanding collection of brands across spirits, beer and wine categories. These brands include Johnnie Walker, Crown Royal, J&B, Buchanan's and Windsor whiskies, Smirnoff, Ketel One and Cîroc vodkas, Captain Morgan, Baileys, Don Julio, Tangueray and Guinness. Diageo is a global company, and its products are sold in more than 180 countries around Index the world. The company is listed on both the London Stock Exchange (DGE) and the New York Stock Exchange (DEO). Diageo employs over 30,000 people worldwide with a presence in over 180 countries. The company has manufacturing facilities are located across the globe including Great Britain, Ireland, United States, Canada, Italy, Africa, Australia, Latin America and Caribbean. Diageo was formed in 1997, following the merger of GrandMet and Guinness, and is headquartered in London. Diageo reported Net Sales of £15.45 for the FY2022.







Company | The Dow Chemical Company,

USA HQ: 2211 H.H. Dow Way, Midland, MI 48674. US USA: +1 989 636 1000 UK: +44 0 203 139 4000

www.dow.com

Key Contacts | Fo

For further information about the MBA programs use the Contact Form.

How to Apply

Dow has four programs for MBAs: MBA - Finance Leadership Development Program, MBA - General Management Program, MBA - Sustainability Leadership Program and MBA - Treasury Leadership Development Program – go to <u>Development Programs</u>. Note, Dow is currently reviewing its development programs offering for MBA graduates. Although, opportunities may appear on the job search, information on the programs has temporarily been removed from the website.

International Opportunities

The MBA programs are mainly available in North America.

Visa Sponsorship

A minimum requirement for the US based MBA programs is the ability to work legally in the United States. No visa sponsorship/support is available, including for any type of US permanent residency process.

Internships

The company runs a <u>General Management MBA Program</u> for current students. Dow is preferably looking for MBAs with 5-7 years of work experience at an operating company and will recruit exclusively from Kellogg School of Management, Harvard Business School, The University of Chicago Booth School of Business and Michigan Ross School of Business. This program is not a rotational program but an internship. Dow also offers several <u>internships</u> across the business.

Key Dates

Go to <u>Search Job Openings</u> for the latest dates and links to obtain full details and make an online application. There is no deadline date, instead programs will close as soon as they are full. 2023 Leadership Development Programs are now open for application, positions will close as they become full, therefore apply ASAP.

Additional Information

Dow (NYSE: DOW) combines one of the broadest technology sets in the industry with asset integration, focused innovation and global scale to achieve profitable growth and become the most innovative, customer centric, inclusive and sustainable materials science company. Dow's portfolio of performance materials, industrial intermediates and plastics businesses delivers a broad range of differentiated science-based products and solutions for our customers in high growth segments, such as packaging, infrastructure and consumer care. Dow operates 106 manufacturing sites in 31 countries and employs approximately 35,700 people. Dow delivered sales of approximately \$56.9 billion in 2022. In 2021, Dow earned a place on the Great Place to Work® and Fortune 100 Best Companies to Work For® list, for the first time ever. Team Dow has also been recognized as a Great Place to Work® 2021 Best Workplaces™ in Argentina, Canada, Colombia and Saudi Arabia.







**DuPont Company** 

Chestnut Run Plaza 705/3S39, P.O. Box 80705, Wilmington, DE 19880-0705, US

+1 302 999 6769

www.DuPont.com

**Key Contacts** 

DuPont has a large team of recruiters and hiring managers and all applications must be made online.

How to Apply

The Management Leadership Development Program is an intensive, 3-year rotational program designed to accelerate leadership development and prepare trainees to become a general manager. Detailed information about the MLDP can be viewed at <a href="Management Leadership Development">Management Leadership Development</a>
<a href="Program">Program</a>. DuPont primarily recruits at selected business schools. Interested candidates can apply via the careers centre at their school, at the various job fairs that MLDP attends or online. Go to the <a href="job search">job search</a> and enter MBA for details, for all other openings <a href="mainto:entertailed-information">enter 'MBA' into</a> the keyword search.

International Opportunities

Most assignments are based at DuPont's business headquarters. DuPont has a broad global reach, with active operations in more than 90 countries and over 150 DuPont R&D centres worldwide and participants may be based elsewhere globally, depending on business needs and demonstrated skills.

Visa Sponsorship

DuPont does not normally sponsor foreign citizens to obtain a work visa or permanent residency.

Internships

DuPont has various Internships and Co-op opportunities. See <u>Early Career Development</u> to find out more about the careers options available to MBA graduates across the business. DuPont hires 15 to 25 interns for its MLDP internship and 10 to 15 full-time participants each year with a large portion of full-time participants drawn from the internship pool of people.

Key Dates

Recruiters regularly attend University Campus events. If DuPont does not recruit at your school, you can also find the company at various MBA recruiting events or search and apply online. Internship programs are open for application in the US. Positions close once full, therefore it is recommended to apply as soon as possible.

Additional Information

DuPont (NYSE: DD) is a global innovation leader with technology-based materials, ingredients and solutions that help transform industries and everyday life. Our employees apply diverse science and expertise to help customers advance their best ideas and deliver essential innovations in key markets including electronics, transportation, construction, water, health and wellness, food and worker safety. DuPont reported 2022 Net sales of \$13 billion and had 23,000 employees at 31st December 2021. In August 2017 Dow and DuPont's merger of equals to become DowDuPont Inc was successfully completed. In June 2019 DuPont announced its separation from its Agriculture Division through the spin-off of Corteva, Inc. and became an independent company named DuPont de Nemours, Inc. (DuPont). Further details can be found at <u>DuPont News</u>. DuPont has a presence in over 70 countries, with headquarters in Wilmington, Delaware and 14 global R&D centres and 10 global innovation centres.







eBay Inc.

US: 2065 Hamilton Avenue, San Jose, California 95125, US

UK: eBay International AG, PO Box 57097, London, EC1P 1RD, UK

US: +1 408 322 9266 UK: +44 (0) 208 605 3000

www.ebayinc.com

Key Contacts

For recruitment advise, use the <u>Careers Contact Form</u>. For the complete list of the Leadership team, visit <u>Our Leaders</u>.

How to Apply

Full-time and internship positions for MBAs are available in the US. Go to <u>Students and Recent Graduates</u> for details and links to the search and apply functionality. The US office usually runs MBA full-time and Intern positions in many different corporate functions and other eBay companies. To discover the best opportunities at eBay, create a profile with <u>RippleMatch</u>.

International Opportunities

Dependent on vacancy situation. For all international vacancies, including those within the UK, see this <u>link</u>.

Visa Sponsorship

eBay may, at their discretion and working within local immigration requirements, sponsor individuals to work in different countries.

Internships

The US office also offers as required four MBA Internship opportunities in San Jose, California: Product Marketing Intern, MBA - candidates are expected to have 2-4 years' work experience in business, product marketing, economics or a related discipline. Product Management Intern, MBA - Candidates are expected to have very strong analytical and data visualization skills. Business Development Intern, MBA - candidates are expected to have 4+ years' experience and a solid track record in roles that demand both critical business thinking and execution. Business Analyst Intern, MBA/Masters candidates are required to be pursuing an MBA or master's degree in Statistics, Mathematics or Computer Science with more than 2 years of experience in SQL and SAS. Applications are to be made online.

Key Dates

Candidates interested in <u>internship</u> positions are advised to check the link for opportunities. Go to <u>Students and Graduates</u> to view open positions. eBay accept applications as soon as they go live, typically August. Once the role is open, candidates can apply directly on <u>RippleMatch</u>.

Additional Information

eBay Inc. (NASDAQ: EBAY) is a global commerce leader. Collectively, eBay connects millions of buyers and sellers around the world, empowering people and creating opportunity through Connected Commerce. Founded in 1995 in San Jose, Calif., eBay is one of the world's largest and most vibrant marketplaces for discovering great value and unique selection. For the full year 2022 revenue was \$9.8 billion, down 6% year on year. Ranked by Forbes in the Top 10% of the World's Best Employers.







Electronic Arts Inc

209 Redwood Shores Parkway. Redwood City, CA 94065, US

+1 (650) 628-1500

www.ea.com

Key Contacts

Christine Cicchi, Executive Recruiter, Global Talent Acquisition. Email: ccicchi@ea.com

Beth Ward, Talent Acquisition Programs and Operations based in the UK. Tel: 01483 463500. Email: <a href="mailto:ntidey@ea.com">ntidey@ea.com</a>

How to Apply

EA recruits MBA <u>Graduates</u> into entry level full-time **roles for its'** <u>Marketing</u> division and Master Graduates for Audio, Art/Animation, Technical Art, and Software Engineering. Graduates can look to enter EA in the Finance, HR and Design departments as well as some of the divisions listed under master's programs. As an <u>Intern</u> within EA students will be given a real project to work on. EA looks to hire Interns for their long-term potential and views them as potential full-time members. Intern positions may be non-paid or paid with a potential placement of six months. To see current and upcoming full-time university graduate openings go to <u>University</u> <u>Graduates</u>.

International Opportunities

EA has <u>locations</u> all over the world. It is possible to search for opportunities by location.

Visa Sponsorship

Although there is no official policy, EA has applied for H1B Visas in the US. It should be noted however, that all these applications have been for technical roles.

Internships

Internships are recruited globally as required by the business

Key Dates

Generally, EA begins the recruitment cycle for any given Internship program four months ahead of each term. For example, for the fall term, which begins in September, the recruitment process will begin in May. EA host recruitment events across the US.

Additional Information

Electronic Arts Inc. is a leading global interactive entertainment software company. EA delivers games, content and online services for Internet-connected consoles, personal computers, mobile phones, and tablets. EA has approximately 9,700 full-time employees of whom 6,000 were outside the U.S.







Eli Lilly

Lilly Corporate Center, Indianapolis, Indiana 46285, US +1 317 276 2000

www.lilly.com

**Key Contacts** 

UK: Julia Taylor, HR Manager. Telephone +44 (0)1276 483000.

How to Apply

The careers website can be found at <u>Careers</u>. Lilly's <u>MBA opportunities</u> are designed to transform MBA graduates into future leaders. In addition to taking on challenging role assignments within a given function, MBAs have the distinct advantage of joining the Lilly Leadership Development Program, allowing for professional development, social opportunities, overseas assignments, and access to senior leaders. Seven 12-week program streams are on offer; <u>Accelerated Management</u>, <u>Accelerated R&D Leadership</u>, <u>Finance</u>, <u>Human Resources</u>, <u>Market Access Strategy and Analytics</u>, <u>Marketing</u>, and <u>Technology Management</u>.

International Opportunities

Eli Lilly recruits worldwide.

Visa Sponsorship

The company does not have a Visa sponsorship policy in place but has been known to support candidates in applying for work permits, however, the majority of these are for pharmaceutical roles.

Internships

Eli Lilly's MBA Internships are an exceptional opportunity for MBAs who want to become corporate business leaders at a global Fortune 125 company. The unique, highly competitive 12-week internship provides the opportunity solve real business challenges while serving as a launching point for VP-level leadership roles. Qualifications required will be dependent on the chosen track, details can be found in the links above.

Key Dates

Interested applicants should check with their school's career services department or events to find out when Lilly will be on-campus. If Eli Lilly is not visiting a particular school, candidates are advised to search through the open campus positions and apply directly online by the specific date advised. For Summer Internships, the application deadline is mid-March. Lilly begins the search for campus talent in the fall and conclude in late winter or sooner if they fill the intern class.

Additional Information

Eli Lilly is a leader in the pharmaceutical industry. It creates and delivers innovative medicines that enable people to live longer, healthier and more active lives. Lilly products treat depression, schizophrenia, diabetes, cancer, osteoporosis and many other diseases. Their research division, Lilly Research Laboratories (LRL), is responsible for the discovery, development and clinical evaluation of potential new pharmaceutical products. They operate research facilities in Belgium, Canada, England, Germany, Japan, Singapore, Spain and a joint-venture facility in Australia. In addition, they conduct clinical research in more than 55 countries around the world. The company employs more than 38,780 people with 20,865 of those outside of the US and markets its medicines in 120 countries. Eli Lily reported FY 2022 revenues of \$ 28,541 million, an increase of 10%.







Emerson

8000 West Florissant Avenue, St. Louis, Missouri, MO 63136, US

+1 314 553 2000

www.emerson.com

Key Contacts

Patricia Hernandez, Director of Organizational Development or Jennifer Miller, Director of Talent Acquisition Programs.

Europe - Email: MBA.Europe@emerson.com.

How to Apply

Emerson offers full-time opportunities for MBA graduates through its <u>US full-time MBA Program</u>. Participation in the program puts these employees on a fast track to leadership positions. Candidates need to have completed their MBA in the last three years as well as have 3 to 5 years' relevant work

experience.

The 24-30 month <u>Europe Rotational MBA Program</u> aims to provide MBA graduates with challenging assignments that have a high degree of responsibility and visibility throughout the European business. All applications should be made online or through the career centre of your business cabasis.

school. Questions can be emailed to MBA.Europe@emerson.com

International Opportunities

US and Europe.

Visa Sponsorship

Emerson will only employ those who are legally authorised to work in the US. The MBA Program is not a position for which sponsorship will be provided. Individuals with temporary visas or who need sponsorship for work authorisation now or in the future, are not eligible for hire.

Internships

Forty to fifty paid summer internships for MBAs are offered each year to high-potential individuals currently enrolled in MBA programs at top-ranking universities. Internships are typically offered in marketing, operations, supply chain, strategy, human resources, business development as well as other functional areas.

Key Dates

There is no application deadline, therefore interested candidates are advised to apply as soon as possible. Interested applicants should monitor the MBA Recruitment Schedule (USA). Internship applications are currently being invited.

Additional Information

Emerson brings technology and engineering together to provide innovative solutions. Through the company's core business platforms, <u>Automation Solutions</u> and <u>Commercial & Residential Solutions</u>, <u>Emerson's</u> 90,00 employees are focusing their efforts on the most complex and critical challenges facing the world in the process, industrial, commercial and residential markets. With manufacturing in 141 locations worldwide and sales of \$19.6 billion in EY2022.







# Company | Ernst & Young Global Limited (EY)

6 More London Place, London, SE1 2DA, UK +44 20 7951 2000

#### www.ey.com

#### Key Contacts

It is possible to make contact with a **career's** advisor at EY and <u>ask questions online</u>. Alternatively call +44(0)808 169 9829, Monday – Friday between 9.30am-5.30pm UK time or email: enquiry@eystudentrecruitment.com.

#### How to Apply

EY has a dedicated <u>student careers site</u>. Ernst & Young LLP in the US recruits <u>MBA and other master's degree</u> candidates for positions in the following service lines: Advisory, Financial Services Office, Performance Improvement, Transaction Advisory Services. Alternatively, an Emerging Leaders Program is offered in the US. This is open to third or fourth-year students who are pursuing a 5-year program OR second- and third-year students who are pursuing a 4-year program studying accounting, business, or information technology. The programs run between May and August each year. In the UK, <u>Graduate Programmes</u> are offered to those with minimum honours degrees. For a complete list of open positions in a country of choice, go to Job search. Or if there's one available, contact your campus careers office for information.

### International Opportunities

EY has <u>offices</u> in 150 countries that hire graduates. EY offers opportunities for short- and long-term domestic and international assignments across service lines, industry sectors and geographies.

### Visa Sponsorship

EY cannot secure visas for internships or short-term contracts. In the US, EY has and will continue to hire foreign nationals to work in the US Firm as a key component of its global strategy and will sponsor applications for H-1B visas. In the UK, applications for Tier 2 sponsorship are unlikely as roles are expected to be filled by workers from the UK resident labour market and those with a Tier 4 visa. See <u>FAOs</u>.

#### Internships

Internships are offered at EY and at the end of the programme interns may be offered a full-time position. Be aware that not every country offers every programme. To view a preferred countries careers page, visit <a href="https://www.ey.com">www.ey.com</a> and select a location.

#### Key Dates

MBA direct hire roles will be posted as required by the business. To view and apply for open roles, conduct a <u>Global Job Search</u>. A number of <u>virtual</u> <u>events</u> for students are due to take place this spring.

#### Additional Information

Ernst & Young (doing business as EY) is a multinational professional services firm headquartered in London, UK. EY is one of the largest professional services firms in the world and is one of the "Big Four" accounting firms. EY operates as a network of member firms which are separate legal entities in individual countries. It has 300,000 employees in over 700 offices around 150 countries in the world. It provides assurance (including financial audit), tax, consulting and advisory services to companies. EY has been named one of FORTUNE'S "100 Best Companies to Work For®" for 20 years.

Return to index page







Estée Lauder Companies Inc. (The) 767 Fifth Avenue, New York, NY 10153, US

+1 212-572-4200

www.elcompanies.com

Key Contacts

Recruitment gueries can be emailed to humanresources@estee.com

Biographies of Estée Lauder's leadership team can be found at Executive Profiles.

How to Apply

Estée Lauder has two programs aimed at MBA graduates. The full-time Finance and Strategy MBA rotational program promotes continuous leadership development, hands-on practical experience, group networking opportunities, and strategic thinking initiatives to advance participants' learning and career growth. The program will last between 2-3 years, with rotations lasting between 6-12 months, depending on project. The Presidential Management Associate Program is an intensive two-year rotational program that integrates customized professional rotations, continuous leadership development, coaching, mentoring, hands-on practical experience, group networking opportunities, and strategic thinking initiatives. The aim of the program is to develop the future leaders of the business and is available in the US, UK and Asia Pacific.

International Opportunities

The Estée Lauder Companies sells products in approximately 150 countries and territories. It has three main geographic regions: Asia/Pacific: Europe, the Middle East & Africa; and The Americas. Each region is composed of one or more affiliates. Today it has affiliates in 50+ countries and territories. See Global Operations for locations.

Visa Sponsorship

The Presidential Management Associate Program does not offer work authorisation. Estée Lauder requires candidates to be authorized to work, without restrictions, in the location they are applying for. Those authorized to work in the US may have an opportunity to rotate globally based on language capabilities, business needs, and mobility.

Internships

10-week Summer Internship Programs are offered to MBA students in Finance and Accounting. Roles will vary according to business needs and are primarily in New York City and Melville locations.

Key Dates

View Apply to search and apply for open roles.

Additional Information

The Estée Lauder Companies Inc. is one of the world's leading manufacturers and marketers of quality skin care, makeup, fragrance and hair care products. The Company's products are sold in over 150 countries and territories under brand names including: Estée Lauder, Aramis, Clinique, Prescriptives, Lab Series, Origins, Tommy Hilfiger, M.A.C., Kiton, La Mer, Bobbi Brown, Donna Karan New York, DKNY, Aveda, Jo Malone London, Bumble and bumble, Michael Kors, Darphin, Tom Ford, Smashbox, Ermenegildo Zegna, AERIN, Tory Burch, RODIN olio lusso, Le Labo, Editions de Parfums Frédéric Malle, GLAMGLOW, By Kilian, BECCA, and Too Faced. The Company has approximately 60,000 employees worldwide. The Estée Lauder Companies has earned a coveted spot on Indeed's "50 Best Places to Work in the Fortune 500."







Additional Information

Company | ExxonMobil

5959 Las Colinas Boulevard, Irving, Texas 75039-2298, US

+1 972 444 1000

www.exxonmobil.com

Key Contacts | Online only

How to Apply | See Careers. ExxonMobil no longer has any formal MBA or graduate full-time programs in place instead recruiting into direct roles. Search vacancies by

Career Field and apply online.

International Opportunities | Most MBA opportunities are US-based only. There are other opportunities across the globe although these are not necessarily MBA-specific. Interested candidates should select their country of interest from the main careers page.

candidates should screet their country of interest from the main <u>caroors</u> page.

Visa Sponsorship Applicants in the US must be a US citizen or legal permanent resident of the United States with a valid Social Security Number at the time of application.

In the past five years, ExxonMobil has hired over 6,000 students into internships, co-ops, and apprenticeships around the globe. **The Company's** internships and financial aid initiatives play a key role in recruiting. Through practical work experience, scholarships, and university grants, they strive to identify the best and brightest students in the technical, engineering, science and business fields. Within the UK a range of engineering/technical or commercial summer internships are offered, aimed at graduates with a minimum 2:1 degree, placements will typically last between 8-13 weeks.

Key Dates Go to apply, follow the links to search openings and enter 'MBA' in the Keywords box.

ExxonMobil is the world's largest publicly traded international oil and gas company who hold an industry-leading inventory of global oil and gas resources. ExxonMobil is the world's largest refiner and marketer of petroleum products and their chemical company ranks among the world's largest. It is the parent company of the Esso, Mobil and ExxonMobil companies that operate in the United Kingdom. ExxonMobil is also a technology company, applying science and innovation to find better, safer and cleaner ways to deliver the energy the world needs.







Company | Meta (previously Facebook Inc

1 Hacker Way, Menlo Park. CA 94025. US

+1 (650) 543-4800

https://investor.fb.com/home

Key Contacts | Miranda Kalinowski - Global Head of Recruitment

Caroline McCusker - Head of University Recruiting.

How to Apply Meta does not have an MBA program in place, instead offering MBA/Ph.D. and Master graduates full-time entry-level positions. Go to Meta Careers and

click on Students & Grads. Graduates can then search open positions in Engineering, Tech, and Design or Business areas.

International Opportunities | Meta has offices in 80+ cities globally. Open opportunities can be searched by location.

Visa Sponsorship | Meta's office policy is that candidates must obtain work authorization in the country of employment at the time of hire and maintain ongoing work

authorization during employment. However, the company has made a significant number of visa applications in recent years.

Internships | Meta's Intern Program was ranked number 1 by Glassdoor two years in a row due to its open culture, world-class mentors, and opportunities for real

impact. Twelve-week Internships are offered in **Business** or **Engineering**, **Tech and Design**.

Key Dates | Meta currently has 3 internship business opportunity open for MBA graduates to apply. Opportunities will close once full, therefore apply asap. Visit

Jobs to search and apply.

Additional Information | Meta, Inc., incorporated on July 29, 2004, builds products that enable people to connect and share through mobile devices and personal computers.

The company enables people to share their opinions, ideas, photos and videos, and other activities. The company's products include Meta, Instagram, Messenger, WhatsApp, and Oculus. The company's subsidiaries include Andale, Inc., Edge Network Services Limited, Meta Ireland Holdings Limited, Meta Ireland Limited, Meta Operations, LLC, Instagram, LLC, Oculus VR, LLC, Parse, LLC, Pinnacle Sweden AB, Siculus, LLC, Vitesse, LLC and

WhatsApp Inc. Meta, Inc. had 83,553 employees globally as of October 2022 and FY2022 Revenue of \$116,609 billion.







Fidelity International (previously Fidelity Worldwide Investment)

FIL Investment Management Limited, 25 Cannon Street, London. EC4M 5TA +44 (0) 1732 361144

www.fidelity.co.uk

**Key Contacts** 

The dedicated email address for MBA applicants/enquiries is earlycareersatfidelity@fil.com.

How to Apply

For Fidelity International UK and Ireland, opportunities are available for MBAs. Go to <u>Early Careers</u> and follow the links for full information. Typical career paths for an MBA within Fidelity are to develop into a Portfolio Manager or become a Career Sector Analyst.

Graduates typically start work in London and therefore recruitment is usually undertaken by the company's Cannon Street office. Interested applicants should go to Fidelity Recruitment and select 'UK and Ireland' for information and to apply. For candidates who are still at Business School undertaking their MBA, it is more than likely that they will need to access Fidelity job opportunities through their designated careers services. On-campus interviews may vary from Business School to Business School and may also vary across the Fidelity locations - London, Boston, Hong Kong, India, and Tokyo.

Full time rotational <u>Graduate programmes</u> are available in Equity Research, Fixed Income or Multi Asset. Those with a master's or MBA are welcome to apply.

International Opportunities

MBA opportunities are available in the UK, Hong Kong, Australia, Japan, Korea, Singapore, India, and China.

Visa Sponsorship

Fidelity can provide sponsorship and assist with the application of visas on behalf of successful candidates. Approval of a working visa is beyond the control of Fidelity and will always be subject to local immigration laws and eligibility. See <u>Early Careers FAQ</u> for more information.

Internships

Each year, Fidelity International offers <u>MBA Equity Research Summer Internships</u>. The 12-week programme mirrors the experience of a full-time Equity Analyst, conducting fundamental research to make buy and sell recommendations on stocks. Candidates should be in the 1st year of their MBA.

Key Dates

Monitor MBA Programmes and to make an online application.

Additional Information

Fidelity International offers investment solutions and services and retirement expertise to more than 2.57 million customers globally. As a privately held, purpose-driven company with a 50-year heritage, Fidelity thinks generationally and invest for the long term. Operating in more than 25 locations and with \$663.1 billion\* in total assets, its clients range from central banks, sovereign wealth funds, large corporates, financial institutions, insurers and wealth managers, to private individuals. \*Data as at 31st December 2022.







Ford Motor Company

P.O. Box 6248, Dearborn, Michigan, MI 48126, US

+1 313 322 3000

https://corporate.ford.com

Key Contacts

Via the website.

How to Apply

In the USA, Ford has a range of full-time programs and internships suitable for MBA graduates across all facets of the business. Interested applicants should visit <u>College and Graduate Programs</u> for more information and scroll down to see details of the various programs. Interested candidates can also view current vacancies at Job Search by selecting the country of choice.

International Opportunities

Most MBA opportunities are US-based only. However, as a global business, Ford has opportunities worldwide for those who are not authorised to work in the United States, although these are not necessarily MBA-specific.

Visa Sponsorship

Candidates for graduate positions with Ford Motor Company must be legally authorized to work in the United States on a permanent basis. Verification of employment eligibility will be required at the time of hire. Visa sponsorship is not available for this position.

Internships

The Ford <u>Summer Internship Program</u> provides students with hands-on, career-specific experience through full-time work during summer break (from early-May through the end of August). Most Summer Interns will have just completed their junior year of an undergraduate program or one academic year of a **master's** program and are expecting to graduate the following year. Generally, candidates are selected for having top academic standing, as well as exceptional leadership, communication and self-motivation skills.

In the UK, Ford runs several <u>graduate and internship placements</u>; although not aimed specifically at MBA graduates, they are open to those with a Bachelor, Masters or Ph.D. degree.

Key Dates

Follow the link to <u>Students and Recent College Graduates</u> and select 'Search Opening'. Enter 'MBA' in the keyword box to return details and to make an online application. Ford also takes part in <u>recruiting events</u>, check the calendar for dates.

Additional Information

Ford Motor Company is a global automotive and mobility company based in Dearborn, Michigan. With about 166,000 employees and 65 plants worldwide, the company's core business includes designing, manufacturing, marketing and servicing a full line of Ford cars, trucks and SUVs, as well as Lincoln luxury vehicles. Ford provides financial services through Ford Motor Credit Company. Ford Motor Company reported 2022 full year revenue of over \$158.1 billion.





GE

41 Farnsworth Street, Boston, MA 02210. US

+1 (617) 443-3000

www.qe.com

Key Contacts

Applications must be made online.

Kevin Cox – Chief Human Resources Officer. See GE Leadership for profiles of the company's executive team.

How to Apply

The <u>Finance Management Program (FMP)</u> is an intensive two-year entry-level program spanning four rotational assignments. These assignments may include: Commercial Finance and Project Financing, Supply Chain Finance and Financial Planning & Analysis.

The <u>Human Resources Leadership Program (HRLP)</u> is a two-year program aimed at Masters graduates which may be of interest. The program includes three job assignments, global cross-business projects, and in-class and virtual training. The program is divided into three eight-month rotations, with assignments in several HR areas.

Several <u>leadership programs</u> are available at GE although these are not aimed directly at MBA graduates. GE encourages interested candidates to join their <u>Talent Community</u> to receive notifications of opportunities.

International Opportunities

The FMP and HRLP are available internationally. Follow the links under "How to Apply" to view arrangements by region.

Visa Sponsorship

Visa sponsorship will be dependent on the role being applied for and details will be listed on the job advertisement online. In the US, GE will only employ those who are legally authorized to work in the United States for Leadership Programs, however, in France applications from those requiring work visa authorisations are welcomed. GE has sponsored H1-B applications in the US, these tend to be for technical roles.

Internships

Internships are available globally particularly in Engineering, Technology, Finance and HR functions. See Students and select the preferred region.

Key Dates

Go to the job <u>search</u> page and enter 'MBA' in the keyword search, to return latest opportunities and deadline dates. GE partners with local colleges and universities around the globe to recruit talent for internships, co-ops, and apprenticeships. These programs & hiring cycles vary based on need, but typically you'll find we look for applications in the following seasons by region. See <u>Regional Opportunities</u> for dates.

Additional Information

GE is a diversified technology, media, and financial services company dedicated to creating products that make life better. From aircraft engines and power generation to financial services, medical imaging, television programming and plastics, GE operates in more than 170 countries and employs more than 283,000 people worldwide. GE is the only company listed in the Dow Jones Industrial Index today that was also included in the original index in 1896. GE report full year 2022 revenues of \$76.6 billion. Effective January 3, 2023, GE completed the separation of GE HealthCare, which is now an independent company.







General Mills

USA Headquarters: P.O. Box 1113, Minneapolis, MN 55440 -1113, US

UK Office: Harman House, 1 George Street, Uxbridge, Middlesex UB8 1QQ, UK

USA Headquarters: +1 763 764 7600 UK Office: +44 (0)1895 201 100

www.generalmills.com

Key Contacts

US: Laurissa Webster, Talent Acquisition Delivery Manager

How to Apply

See Careers. General Mills actively recruits MBA's for their Marketing, Finance, Human Resources and Marketing Research functions.

International Opportunities

Most MBA full-time and internship positions are US-based. International opportunities are available in a variety of different areas within General Mills although these are not necessarily MBA-specific. Interested applicants should visit <u>Job Search</u> and select their preferred country to search for possible positions.

Visa Sponsorship

General Mills does not have a visa sponsorship policy. The company has made few visa applications in the past.

Internships

Internships are available in all areas of the business, from sourcing to manufacturing to brand marketing. On average, internships are 10-12 weeks long and occur during the May – August timeframe. Recruiting for interns starts the fall before they would join the team. Visit <u>University Recruitment</u> on the website for more information and a job search functionality.

Key Dates

Go to the <u>University Recruitment</u> page to select key dates specifically by the school or search for opportunities by function.

Additional Information

One of the world's leading food companies, General Mills manufactures in 13 countries and markets its products in more than 100 countries. The company has over 100 consumer brands, including Cheerios, Haagen-Dazs, Nature Valley, Betty Crocker, Pillsbury, Green Giant, Old El Paso, Progresso, Cascadian Farm, Muir Glen and more. About half of General Mills 32,500 employees work outside the US, although the corporate offices are there. General Mills had fiscal 2022 global net sales of US\$18.9 billion. The group categorise these sales into four business segments: US Retail, International, Convenience Stores & Food Service, and Joint Ventures.







Company | GlaxoSmithKline

980 Great West Road, Brentford, Middlesex, TW8 9GS, UK

+44 (0)20 8047 5000

www.gsk.com

Key Contacts | Email: www.earlytalentrecruitment@gsk.com

Colette Dennehy, Global MBA Recruitment Manager & Esprit Recruitment Project Manager

How to Apply Although not necessarily aimed at MBA graduates, GSK's Future Leaders Graduate Programme may be of interest. Several programmes are available

within business operations, sales and marketing, manufacturing and supply and research and development. Students and graduates in the UK are

encouraged to follow GSK on Facebook

International Opportunities | GlaxoSmithKline has a significant global presence with commercial operations in more than 150 countries, a network of 86 manufacturing sites in 36

countries and large R&D centres in the UK, USA, Spain, Belgium, and China.

Visa Sponsorship | Candidates for the Programs are required to have eligibility to work in the country of application.

Internships | GSK offers postgraduates internships lasting between 8 to 12 weeks. Interns will work on 'live' assignments, gain hands-on industry experience and

work with industry experts at all levels of seniority. At the end of the internship there is the possibility of an offer onto a full-time Esprit Programme.

**Key Dates** Interested candidates are advised to check the links above for more information.

Additional Information GlaxoSmithKline plc is a science-led global healthcare company. The company research and develop a broad range of innovative products in three primary areas of Pharmaceuticals. Vaccines and Consumer Healthcare, GlaxoSmithKline was formed in 2000 as a result of a merger between Glaxo.

primary areas of Pharmaceuticals, Vaccines and Consumer Healthcare. GlaxoSmithKline was formed in 2000 as a result of a merger between Glaxo Wellcome plc and SmithKline Beecham plc, although their history can be traced back much further than that to London's Plough Court Pharmacy in the

1700s. GSK delivered further progress against strategy with 2021 sales of £34 billion.

In July 2022, GSK Consumer Healthcare will separate from its pharmaceutical parent and officially become Haleon – one of the largest standalone,

CPG healthcare companies in the world.







Goldman Sachs

200 West Street, New York, NY 10282, US

+1 212 902 1000

www.gs.com

Key Contacts

Via the website.

How to Apply

The <u>Careers</u> portal provides comprehensive information for MBA applicants. Goldman Sachs has a <u>New Associate Program</u> available. Goldman Sachs' new associates typically have two to five years of work experience, an advanced degree such as an MBA, or both. A new associate will be an integral part of the business and may guickly assume product or client responsibilities.

International Opportunities

MBA opportunities are available within the Americas, Asia, EMEA, and India.

Visa Sponsorship

GS will not advise candidates on their work eligibility status, but it does not reject any candidate because of his or her need to obtain appropriate work authorization. Candidates are free to apply to any division or region of interest and GS will consider the application(s) for the corresponding areas of the firm. It should be noted that any offer of employment issued will be subject to immigration approval being obtained prior to a start date.

Internships

There is the <u>Summer Associate Program</u> open to students currently working towards an MBA, JD or another advanced study program. While **applicants**' discipline, or major are not important, knowledge of the industry and the products and services Goldman Sachs offer is important. Internships are for 10 weeks and a summer associate will be expected to be an active part of a team, leading as well as learning from others.

Key Dates

Go to <u>student and graduate programs</u> for the latest summary of the program deadline dates. Goldman Sachs review applications on a rolling basis and encourage early applications because interviews can occur prior to the application period closes. Associate programs open for application August 15<sup>th</sup> 2023.

Additional Information

The Goldman Sachs Group, Inc. is a leading global investment banking, securities, and investment management firm that provide a wide range of financial services to a substantial and diversified client base that includes corporations, financial institutions, governments and high-net-worth individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centres around the world. They report activities in the following four business segments: Investment Banking, Institutional Client Services, Investing and Lending and Investment Management. Goldman Sachs Group reported 2021 revenues of \$59.34 billion.







#### Google

1600 Amphitheatre Parkway, Mountain View, CA 94043, US UK HQ: 1-13 St Giles High St, London, WC2H 8LG. UK

+1 650-253-0000 (USA) +44 (0)20 7031 3000 (UK)

www.google.com

Key Contacts

Online only.

How to Apply

Visit <u>Student Jobs and Internships</u> and type "MBA" to search for all the full-time and internship opportunities for MBA graduates. Full-time positions will be direct hire roles not a rotational program. For all recruitment information and current vacancies, visit <u>Careers</u>.

International Opportunities

MBA opportunities are available worldwide. See locations for specific office contact details.

Visa Sponsorship

Google is a well-known sponsor of visa applications for the right candidate. There is no official policy, however, some job roles will detail their requirements on the job posting. During the application process, candidates applying in the US should be prepared to answer the following in the application (1) Are you legally authorized to work in the United States? (2) Do you now, or will you in the future, require sponsorship for employment visa status (e.g., H-1B visa status, etc.) to work legally in the United States?

Internships

Google offers Internships for MBA students and graduates, ideal for individuals who want to chart their own path and are comfortable with ambiguity. Start dates are flexible, but individuals will need to commit to at least three months of full-time work. Second-year MBA students who are still finishing their studies can apply to opportunities that are open today and start working after graduation. Internships are offered to Masters and Ph.D. students. Further questions regarding the MBA internship can be emailed to MBAinternship@google.com.

Key Dates

As required by the business. MBA interns are being sought in Asia.

Additional Information

Google's innovative search technologies connect millions of people around the world with information every day. Founded in 1998 by Stanford Ph.D. students Larry Page and Sergey Brin, Google today is a top web property in all major global markets. The company's targeted advertising program provides businesses of all sizes with measurable results while enhancing the overall web experience for users. Google is headquartered in Silicon Valley with offices throughout the Americas, Europe, and Asia. In 2022, Google delivered strong revenue growth, with a yearend total of \$282.8 billion, On a worldwide basis, Google employed 190,000+ full-time employees as of December 31st, 2022.





Honeywell

300 South Tryon Street Charlotte, NC. US

UK: Honeywell House, Arlington Business Park, Bracknell RG12 1EB, UK

+1 (704) 627-6200

www.honeywell.com

Key Contacts

US: Joshua Kutchen, Director of University Relations US EMEA: Rebecca McMath, Senior HR Leader, EMEA

How to Apply

Honeywell has a number of Early Career Programs aimed at MBA graduates. The Commercial Leadership Program comprises of three 12 or 15 month rotations, associates will get real-life experience, working on Honeywell's strategic priorities such as organic growth, margin expansion, and transforming into a software-industrial company. Opportunities are available worldwide, although most positions are based in the US. Alternatively, the HR Pathways Program is open to MBA graduates or those with a master's in human resources. This program includes three rotations of 12-18 months each and could be based in any of Honeywell's global offices. Associates on the Professional Accelerated Career Entry (PACE) will learn about acquisition, production and distribution of materials and products during three 18-month rotations. The program includes travel and relocation from major to small city manufacturing locations. For all other vacancies go to the Job Search page and type 'MBA' into the keyword box.

MBA opportunities are mostly USA-based only.

International Opportunities

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Visa Sponsorship

Honeywell's official policy is that candidates must have work authorization that does not now or in the future require sponsorship of a visa for employment authorization in the United States and with Honeywell. (i.e., H1-B visa, F-1 visa (OPT), TN visa or any other non-immigrant status). The

company has assisted in arranging visas however these tend to be for highly skilled technical roles.

Internships

<u>Internships</u> last about 12 weeks and include salary; in some cases, relocation benefits are provided. Once individuals complete a successful internship, it may extend to an offer for full-time employment based on business need and availability.

Key Dates

Recruitment is ongoing subject to business needs.

Additional Information

Honeywell invents and manufactures technologies that address some of the world's most critical challenges around energy, safety, security, productivity and global urbanization. The company is uniquely positioned to blend physical products with software to support connected systems that improve homes, buildings, factories, utilities, vehicles and aircraft, and that enable a safer, more comfortable and productive world. As a Fortune 100 company with approximately \$35.4B in sales in 2022, Honeywell has established a track record of strong financial performance over time. Honeywell has approximately 103,000 employees working in 70 countries worldwide, including more than 22,000 engineers and scientists.





New Orchard Road, Armonk, New York, 10504, US

+1 914 499 1900

**IBM** 

www.ibm.com

Key Contacts

Rosemary Clunie, Graduate and Student Recruitment Manager based in the UK. Tel: +44 (0)1962 819748. Julie Campbell, Senior Talent Acquisition Manager - Early Professional Hiring. US

How to Apply

The IBM General Management Leadership Development Program (GMLDP) is a premier leadership development program for top MBA graduates from leading global universities hired into IBM on an accelerated path to General Management leadership. Program participants will complete three, one-year rotations. The 2023 Finance Leadership Development Program is a select, three-year MBA rotational program. Through individually tailored job rotations, participants gain knowledge of key financial processes and systems, develop a deep understanding of IBM's strategy and financial model, and acquire skills to succeed as a finance leader in IBM. IBM has a separate careers page for the <a href="UK">UK</a> and <a href="US">US</a>.

Further recruitment information in the UK can be found on social media at <u>Facebook</u>.

International Opportunities

See above for details of MBA program locations. For open positions, visit Global Job Search for details of international opportunities.

Visa Sponsorship

**IBM's mission is to recruit as a globally int**egrated enterprise by attracting international students for opportunities across the globe. With that in mind, it will assist students who are abroad and want to return to their "home" country for internship and/or graduate opportunities or to work in a country which they are authorized. IBM is well known as a company that supports H1B applications for the right candidate.

Internships

Extreme Blue™ is IBM's premier internship program. The 12-week program continues to deliver amazing results worldwide by attracting top technical and MBA students to build innovative solutions that align with IBM's vision of 'Building a Smarter Planet'. At the end of the program, interns will showcase their results to top executives, business partners and clients.

Key Dates

Go to the <u>Job Search</u> and select the position type as Student/Internship and/or Entry Level. Alternatively, **select 'General Application' to make a** speculative application.

Additional Information

IBM is a global technology and innovation company headquartered in Armonk, NY. It is the largest technology and consulting employer in the world, with more than 345,000 employees serving clients in 170 countries. IBM recorded 2022 revenues of \$60.5 billion.







ICICI Bank

ICICI Bank Towers, Bandra Kurla Complex, Bandra (E), Mumbai - 400051, India +91 22 2653 1414

www.icicibank.com

**Key Contacts** 

ICICI Bank requests that interested MBA candidates contact them by e-mail at icicicareers@icicibank.com.

How to Apply

ICICI Bank is constantly on the lookout for students who challenge the status quo, innovate and explore the unchartered territories and has been among top recruiters from various B-schools over the past few years. Follow the links to the Careers website for an overview of opportunities at ICICI.

The ICICI Business Leadership Programme is an initiative by ICICI Bank in partnership with NIIT University to deliver a Master of Business Administration (MBA - Finance & Banking) programme with specialization in finance and banking. It aims to provide opportunities to professionals, who demonstrate an aptitude for the banking industry to be identified and nurtured as future business leaders. It provides a career leap to business leadership positions and an opportunity to serve corporate India. To apply log on to www.icicicareers.com and complete the application form online. Important dates for the selection process will be announced shortly for which interested candidates will get an e-mail/SMS. Potential candidates should be aware course fees are associated with this programme.

International Opportunities

Jobs are predominately in India, however ICICI Bank also has banking subsidiaries in the UK and Canada.

Visa Sponsorship

ICICI Bank does not have a policy on sponsoring work visas. There is no record of them supporting any H1B visa applications in the US.

Internships

ICICI also offers Summer Internships working on live projects. These are not necessarily at MBA level.

Key Dates

Follow the links above for details of the next application window.

Additional Information

ICICI Bank is a leading private sector bank in India. The Bank's total assets stood at ₹ 14,15,581 crore at June 30, 2022. ICICI Bank currently has a network of 5,534 branches and 13,379 ATMs across India. The bank currently has subsidiaries in the United Kingdom, Russia and Canada, branches in United States, Singapore, Bahrain, Hong Kong, Sri Lanka, Qatar and Dubai International Finance Centre and representative offices in United Arab Emirates, China, South Africa, Bangladesh, Thailand, Malaysia and Indonesia. ICICI's UK subsidiary has established branches in Belgium and Germany. In 2020, ICICI Bank was 4th in the 'Best Company to Work For' Award. The award was organised by the Business Today magazine. The

Bank's overall ranking was four across sectors. It is also the first time a Bank has entered the Top 5 list in the past 5 years.







Infosys Limited (formerly Infosys Technologies)

Plot No. 44 & 97A, Electronics City, Hosur Road, Bangalore - 560 100, India

+ 91 80 2852 0261

www.infosys.com/

Key Contacts

Rajesh Ahuja, Global Head Talent Acquisition. Email: intern@infosys.com

Kisha Gupta, Head of Global Academic Relations. Email <a href="mailto:lnStep\_team@infosys.com">lnStep\_team@infosys.com</a>

How to Apply

The careers website can be found at <u>Careers</u>. Infosys recruits MBA graduates to join its global markets team specifically in Client Services and Sales, roles are available in Americas, Europe, Asia-Pacific, the Middle East and Africa. To search and apply for all professional roles see <u>Job Opportunities</u>.

International Opportunities

InStep interns mainly work in the corporate headquarters in Bangalore, India. Occasionally, internship positions are available in other offices worldwide such as the UK, Japan, Canada and the USA.

Visa Sponsorship

**Infosys' InStep Internship program**me pays expenses including visa fees. Infosys is one of the largest sponsors of the H1B visa application in the US, sponsorship information is usually detailed in the job advertisements.

Internships

Students currently working towards an MBA may be interested in the global internship programme called 'InStep'. The program draws students from the fields of business, technology, and the liberal arts to work on high-impact projects involving strategy and cutting-edge research. The typical duration of an InStep project is 8–12 weeks. The exact duration depends on the nature of the project and the intern's academic calendar. See <a href="Infosys">Infosys</a>' Global Internship Programme. Further information of the InStep can be found on <a href="Facebook">Facebook</a>. InStep has for the fifth year in a row, been ranked the Best Overall Internship Program in the world 2023 by Vault.com Inc.

Key Dates

InStep runs throughout the year. The deadline for applications varies according to the geographical location of the candidate. However, the advice to interested applicants is to apply 4-5 months before they would like to start the programme. Infosys offers the InStep International Internship Program to a select group of top-ranked institutions every year. See <u>Partner Institutions</u> for details. Search <u>Apply Now</u>.

Additional Information

Infosys is a global leader in consulting, technology, and outsourcing and next-generation services. The company enables clients in 50+ countries to outperform the competition and stay ahead of the innovation curve. With revenues of US\$17.53 billion in FY22 (ended 31st March 2022) and 292,000+ employees, they are helping enterprises renew themselves while also creating new avenues to gene rate value. Infosys pioneered the Global Delivery Model (GDM), based on the principle of taking work to the location where the best talent is available, where it makes the best economic sense, with the least amount of acceptable risk.







**ING Group** 

Mailing Address: ING Groep N.V. PO Box 1800, 1000 BV Amsterdam. The Netherlands

+31 20 5639111

www.ing.com/

**Key Contacts** 

Online Only.

How to Apply

ING operates the <u>ING International Talent Programme</u> (ITP). Although this is open to Masters graduates (Bachelor degree in some countries), it may be of interest to MBA students with limited work experience interested in one of the eight tracks that ING offer: Wholesale Banking, Retail Banking; Information Technology, Risk, Finance, Human Resources, Analytics, Operation & Change Each track is a tailor-made four-year journey. For the first 12-18 months, candidates rotate between different assignments, jobs and possibly locations. This allows them to see different parts of the business and add value right from the start. It might even involve spending some time in a country. Expert training will be received in terms of project management, leadership skills, and personal development.

International Opportunities

For the latest application deadline dates, go to your country of choice, visit Choose your country.

Visa Sponsorship

ING is an Equal Opportunity Employer and accept applicants from all nationalities. ING will support candidates in the application process for a work permit and/or visa.

Internships

Although there is no formal internship programme, interns are frequently hired by ING. Visit Job Opportunities and search 'Intern' to view openings.

Key Dates

Go to Job Opportunities and select Starter/Graduates or Country from the search options.

Additional Information

ING Group is a global financial institution of Dutch origin offering banking, insurance, and asset management to over 38 million private, corporate and institutional clients in 40 countries. With a diverse workforce of over 57,000 people, ING comprises a broad spectrum of prominent companies that increasingly serve their clients under the ING brand. Moreover, **ING is currently among leaders in the Dow Jones Sustainability Index 'Banks industry'** group. ING posted 2022 net result of EUR 3,664 million.

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Intel Corporation

2200 Mission College Blvd, Santa Clara, California, CA 95052, US

+1 408 765 8080

www.intel.com

**Key Contacts** 

Michael Cvelbar - Campus Recruiting Manager - US

How to Apply

Intel's Accelerated Leadership Program (ALP) is designed to attract top MBA graduates. With the mentorship of influential senior leaders, ALP associates navigate through a series of challenging, vastly diverse, and high-visibility rotations that span the entire company. After completing the program, associates may return to one of their previous rotation groups or pursue an opportunity elsewhere within the company at a senior management level. Candidates are required to have 4 years full-time professional work experience. Intel also has a limited number of ALP China positions to develop leadership talent for Intel China. The China program allows candidates to spend the first two rotations in the US and the third rotation in China, with the final placement continuing in China.

For all student tips including applications, interview techniques and hiring advice see Global Student Centre.

International Opportunities

Intel has a presence in 63 countries. International opportunities are available subject to vacancy situation.

Visa Sponsorship

Intel limits its sponsorship of individuals possessing temporary work authorization or requiring a visa to those positions for which it experiences a shortage of qualified and available US Workers, typically these are STEM positions requiring a master's degree or a Phd. For positions in the US ALP Class and Internships candidates must have unrestricted right to work in the US.

Internships

Intel also offers a 12-week, high-intensity summer <u>internship</u> experience for exceptional first-year MBA candidates. Intel's ALP China internships are completed in the US as part of the US ALP internship cohort. Mandarin speaking/communication is required.

Key Dates

Follow the links to <u>Job Search</u> and type 'ALP' or 'MBA' in the keywords box for further information. Intel typically hires ALP associates for full-time positions August through December, and for internships January through March.

Additional Information

For more than three decades, Intel Corporation has developed technology enabling the computer and Internet revolution that has changed the world. Founded in 1968 to build semiconductor memory **products**, **Intel introduced the world's first microprocessor in 1**971. Today, Intel supplies the computing and communications industries with chips, boards, systems and software building blocks that are the ingredients of computers, servers and networking and communications products. Intel reported full year revenue of \$63.1 billion in 2022 and has more than 100,000 employees.







IFC International Finance Corporation (World Bank Group)

International Finance Corporation, 2121 Pennsylvania Avenue, NW Washington, DC 20433, US

+1 (202) 473-1000

http://www.ifc.org/

**Key Contacts** 

Applications can be made online – see the <u>Careers section</u> for full details.

How to Apply

Effective June 1, 2020, the IFC and World Bank merged their respective Young Professionals Programs into one World Bank Group Young Professionals Program (the WBG YPP). The WBG YPP is a two-year leadership development program at the start of a five-year employment contract with the World Bank, IFC or MIGA. As part of the two-year curriculum, YPs undertake rotational assignments within their host organization, another WBG institution and/or a field office, where they gain valuable hands-on experience in different areas of our business. WBG YPs make significant contributions to their host unit's work program, while building networks and knowledge of our policies and operations —on the job and in the classroom. 2020 applicants would have completed a relevant graduate degree (ex: Master of Business Administration, Economics, International Relations, Science, and Engineering) before September 2021.

International Opportunities

The IFC YPP is primarily based in Washington DC but candidates can then be relocated to one of the IFCs international offices. IFC hires investment officers directly into its country and regional offices on a year-round basis. Such positions are advertised on the website under <u>Current Opportunities</u>. Interested and qualified applicants to the YP Program may also be referred for these positions.

Visa Sponsorship

As an international organization, the World Bank will assist in processing all visa types if the candidate is a citizen of a member country. Member countries can be found on the <a href="http://www.worldbank.org/en/about/leadership/members">http://www.worldbank.org/en/about/leadership/members</a> website.

Internships

The IFC also runs a paid Global Internship Program for candidates in the first or second-to-last year of a Masters' degree with 3 years' experience. Summer interns are hired each year for a minimum period of four weeks between May and September to work on discrete projects.

Key Dates

Follow the links above to monitor the opening date of the 2023 WBG YPP cohort, they are due to open in June 2023.

Additional Information

IFC - a sister organization of the World Bank and member of the World Bank Group - is the largest global development institution focused exclusively on the private sector in developing countries. It promotes sustainable private sector development primarily by financing private sector projects and companies located in the developing world, helping private companies in the developing world mobilize financing in international financial markets and providing advice and technical assistance to businesses and governments. Holding a \$74 billion portfolio touching almost every major industry, the company now reach millions of people in more than 120 countries.





#### Johnson & Johnson

One Johnson & Johnson Plaza, New Brunswick, New Jersey, NJ 08933, US +1 732 524 0400

### www.jnj.com

**Key Contacts** 

No names policy.

How to Apply

The main Johnson & Johnson careers information can be found at <u>Careers</u>. There are a number of rotational programs for MBA graduates - the Procurement Leadership Development Program (PLDP); Graduate Associate Brand Manager (MBA) program; Finance MBA Leadership Development Program; Experienced Human Resources Leadership Development Program (HRLDP); International Recruitment & Development Program (IRDP); Medical Devices Marketing Leadership Development Program (MLDP) and the Experienced Commercial Leadership Development Program (ECLDP). Details of all rotational programs can be found at <u>Leadership Development Programs</u>. Go to <u>Student</u> for more information.

Go to How We Hire for more information on the recruitment process, follow the links to the areas of interest or complete the search panel.

International Opportunities

MBA rotational programs are available in North America, Asia-Pacific, Europe and Latin America. Follow the links above for more information.

Visa Sponsorship

Candidates must be legally authorized to work permanently (i.e. without time limitations, restrictions, or need for work sponsorship) in the country where the assignment is located.

Internships

There are also intern and co-op programs which may be of interest to MBA students who do not have much work experience. Go to <u>Student</u> for more information.

Key Dates

Go to <u>Job Search</u> and enter 'Leadership Development Program' or 'MBA' in the search to view all available positions. Open programs will close for application once full, therefore interested candidates are advised to apply as early as possible. Many 2023 global full-time and internship programs are currently open for application.

Additional Information

With \$94.9 billion in 2022 sales, Johnson & Johnson is the world's most comprehensive and broadly-based manufacturer of healthcare products and related services. The company operate across the consumer, pharmaceutical and medical devices markets; with more than 275 Johnson & Johnson operating companies employing over 144,000 people in 60 countries throughout the world. For the 20th year, Johnson & Johnson has been named on the 2022 Fortune's list of the World's Most Admired Companies. Johnson & Johnson also placed #1 in the Pharmaceuticals category worldwide for the 9th consecutive year.



JPMorgan Chase & Co.	Individual Company Profile
Company	JP Morgan Chase & Co. 270 Park Ave. New York, NY 10017, US + 1 212 270 6000
	www.jpmorganchase.com
Key Contacts	Theresa Hui, VP Campus Recruiting. Tel: + 1 212 270 6000 Claire Crumpler, Corporate Campus Recruitment Lead, UK. Tel: +44 20 7742 4000
How to Apply	JP Morgan Chase & Co has many full-time opportunities and internships open to MBAs. Full-time training <u>programs</u> as well as summer internships are available in investment banking, asset management, commercial banking, corporate, card services and treasury & securities services. MBA graduates are typically enrolled in an Associate program. JP Morgan Chase also has a program called <u>MBA Early Advantage</u> for exceptional candidates to get an insight into a career with JP Morgan and get on track to earn a spot on the Internship Programme. Applicants will need to complete an online application form for a chosen business area and program.
International Opportunities	Full-time and Internship MBA opportunities are available worldwide.
Visa Sponsorship	Depending on the program, JP Morgan Chase may sponsor visas. Please review the specific job description to determine if visas are available.
Internships	JP Morgan Chase offers Summer Internships across the business. Summer Associates are aimed at MBA students.
Key Dates	Potential candidates are advised to join the <u>JP Morgan Chase Talent Network</u> .
Additional Information	JPMorgan Chase & Co. (NYSE: JPM) is a leading global financial services firm with assets of \$2.6 trillion and operations worldwide. The Firm is a leader in investment banking, financial I services for consumers and small businesses, commercial banking, financial transaction processing, and asset management. A component of the Dow Jones Industrial Average, JPMorgan Chase & Co. serves millions of customers in the United States and many of the world's most prominent corporate, institutional and government clients under its J.P. Morgan and Chase brands. JPMorgan Chase has 250,000+ employees operating in more than 100 markets. FORTUNE has named JPMorgan Chase the 5th Most Admired Company in the World.
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## L.E.K. Consulting

HQ: 75 State Street, 19th Floor, Boston, MA 02109, US 40 Grosvenor Place, London SW1X 7JL, UK +1 617 951 9500 +44 (0) 20 7389 7200

#### www.lek.com

Key Contacts

Melynda Gallagher, Recruiter. Tel: +1 312 913 6400 UK: email enquiries to: london.recruit@lek.com

How to Apply

The main careers website can be found at <u>Life at L.E.K.</u> L.E.K. Consulting will recruit consultants with MBAs from the world's leading business schools. Consultants work closely with associates, managers, and partners and have primary responsibility for understanding and analysing the client's strategic issue. Three-quarters of the current partner group were previously L.E.K. consultants.

International Opportunities

MBA consultant opportunities are available worldwide. **L.E.K.'s** international transfer system also enables many of its staff to experience 3-6 months of work in another office of their choice.

Visa Sponsorship

L.E.K. does not sponsor visas at the associate level. However, sponsorship is offered for the consultant and life sciences specialist positions. See <u>FAQ</u>.

Internships

L.E.K Consulting also offers opportunities for top-performing MBA candidates to become <u>Summer Consultants</u> for those who are interested in gaining insight into a consulting career. This internship is available in many of its offices and involves 8-10 weeks of real casework experience as part of a team.

Key Dates

Go to <u>Apply Now</u> on the website, select the region of interest for more information on current opportunities. See <u>campus recruitment events</u> for any upcoming events. In the US, the recruitment process generally occurs in two waves. At the beginning in September, L.E.K. accepts applications for full-time positions that will start during the following year (typically in the summer or fall). Then, beginning in January, L.E.K. accepts applications for summer internship positions.

Additional Information

L.E.K. Consulting is a global management consulting firm that uses deep industry expertise and analytical rigor to help clients solve their most critical business problems. Founded in 1983, L.E.K. employs more than 1,600 professionals in 18 offices across the Americas, Asia-Pacific, and Europe. L.E.K. helps business leaders consistently make better decisions, deliver improved business performance and create greater shareholder returns.







Liberty Mutual Holding Company Inc.

175 Berkeley Street, Boston, Massachusetts 02116. US +1 617-357-9500

www.libertymutualgroup.com

Key Contacts

Contact the Graduate Careers Services at <a href="mailto:gradcampusrecruiting@libertymutual.com">gradcampusrecruiting@libertymutual.com</a>.

How to Apply

The <u>Corporate Development Program (CDP)</u> is a two-year leadership development program for MBA graduates focused on General Management. Incorporating four assignments over the course of two years, averaging about six months per assignment, the program allows CDPs to work with multiple business units within Liberty Mutual. The <u>Corporate Strategy & Research (CS&R)</u> team provides MBA graduates the opportunity to provide internal consulting services based on the strategic and operational business priorities of our company Chairman and CEO. CS&R consultants work in teams to advise senior executives in setting strategic direction at corporate and business-unit levels, including strategy, operations and benchmarking research. Applications are made via the <u>graduate portal</u>.

MBA graduates are also hired into immediate roles, visit <u>Job Search</u> to view and apply for current opportunities.

International Opportunities

Opportunities for international candidates are based on business needs within the **Group's** global operations. Individuals will have short-term assignments both in the US and in the home country, and at the end of the program, participants will return to positions in their home country operations. See <a href="International Operations">International Operations</a> for contact details of Liberty **Mutual's** global offices.

Visa Sponsorship

Liberty Mutual does not have a visa sponsorship policy in place. The group has previously assisted with visa applications; however, this will be on a case-by-case basis.

Internships

Internships are available for 10-12 weeks over the summer for each of the graduate opportunities. These are offered to Bachelors, Masters and MBA students. View <u>Graduates</u> for current opportunities.

Key Dates

As required by the business.

Additional Information

Boston-based Liberty Mutual Insurance Group is a diversified global insurer, the sixth-largest property and casualty (P&C) insurer in the US based on 2020 gross written premium and amongst the largest P&C insurers in the world based on gross written premium. The company also ranks 78 on the Fortune 500 list of largest corporations in the US based on 2021 revenue. Liberty Mutual Insurance Group offers a wide range of insurance products and services to meet the needs of individuals, families and businesses through three strategic business units: Personal Insurance Lines, Commercial Insurance Lines and Liberty Mutual Investments (LMI) and employs approximately 45,000 in 29 countries globally. Liberty Mutual is proud to be recognized as a 2021 Great Place to Work by Great Place to Work® US.







# Company | Marakon Consulting

8 Finsbury Circus, London, EC2M 7EA, UK +44 (20) 7664 3737

#### www.marakon.com

Key Contacts

MBA recruiting queries can be emailed as follows. However, please note that all applications must be made through the online system. London office – mknuk-recruiting@marakon.com

North America - narecruiting@markaon.com

How to Apply

MBA graduates are a key talent pool for Marakon. Each year, a diverse group of <u>MBAs</u> from business schools around the world joins the company as Senior Associates. In addition to a proven track record of academic excellence, they must also have **a minimum of 3 years'** work experience in strategy consulting, finance or industry. Due to its relatively small size, Marakon focuses its recruiting efforts on a limited number of MBA schools. However, they welcome applications from outstanding individuals from other accredited academic institutions worldwide. Past MBA graduates with at least 4+ years' work experience should review the <u>Experienced Hire</u> page for current hiring opportunities.

International Opportunities

MBA opportunities are available in the UK and the US.

Visa Sponsorship

Marakon does sponsor work visas and welcomes applications from international students who are eligible to work in the UK. Sponsorships are treated on case-by-case basis.

Internships

Penultimate year students can apply to join Marakon as a Summer Associate Intern for 8 weeks in London.

Key Dates

Interested applicants are also advised to monitor the <u>Events</u> information on the "Join our Team" page of the website which has the UK, the US and Europe dates listed. Positions are currently advertised in London, UK.

Additional Information

Marakon Associates, founded in 1978, is a leading strategy and management consulting firm, and the world's foremost authority on value creation. It advises some of the world's best-known companies on the issues that most drive their performance and long-term value. It focuses on bringing an original, independent view and unique expertise to the critical challenges business leaders face in growing the value of their companies. The company's areas of expertise are Strategy; Execution; Organic Growth; Growth Through Acquisition; Productivity; Leadership & Organization; Managing for Value. Marakon is based in the heart of Boston, Chicago, London, Houston, and New York serving clients across Europe and North America. As part of Charles River Associates, the company's network expands to include South America, the Middle East, and Asia.





Company	Mars & Co
Company	i iviai 5 & UU

12-18 Grosvenor Gardens, London SW1W 0DH, UK.

+44 (0) 20 7730 4040

#### www.marsandco.com

### Key Contacts

UK: Patricia Bahs. Contact details as above or email: <a href="mailto:recruitingldn@marsandco.com">recruitingldn@marsandco.com</a> US Address: 124 Mason Street, Greenwich, CT 06830, US. Tel: +1 (203) 629 9292.

Email: recruitingusg@marsandco.com or April Scholz. Address: 600 Montgomery Street, San Francisco, CA 94111, US.

Tel: +1 415 288 6970. Email: recruitingsfo@marsandco.com

France: Danièle Lienhart. Address: 100, ave. Raymond Poincaré, 75116 Paris, France. Tel: +33 (1) 44 17 78 78.

Email: recruitingpar@marsandco.com

Japan Address: 1-7-25 Kojimachi, Chiyoda-ku, Tokyo, 102-0083, Japan. Tel: +81 (0) 3 5215 0581

Email: recruitingtyo@marsandco.com

China: Address: 585 Middle Xizang Road, Suite 15B, Shanghai, PRC 200003 Tel: +86 21 6327 9922.

Email: recruitingsha@marsandco.com

Singapore: Address: 16 Collyer Quay, 21st Floor, Singapore, 049318. Tel: +65.6818.9764. recruitingsqp@marsandco.com

#### How to Apply

At Mars & Co, the entry-level position for an MBA candidate is Consultant. See <u>Careers</u> for further information. To apply, submit CVs to the contact above according to the location of interest. Please note that strong preference and prior selection of candidates is given to those with degrees in engineering, maths, economics or one of the hard sciences. Consultant candidates must possess strong writing and presentation skills as well as superior analytical abilities. Fluency in the local language is a definite requirement.

#### International Opportunities

MBA opportunities are available in locations in Greenwich (Metro New York Area), San Francisco, Paris, London, Tokyo, Shanghai, and Singapore.

#### Visa Sponsorship

Candidates must not require sponsorship, now or in the future, for a work visa to be employed with Mars & Co in the United States.

#### Internships

There is no internship programme at Mars & Co.

### Key Dates

Speculative applications are accepted all year round. See <u>apply now</u>.

#### Additional Information

Mars & Co., founded in 1979, by Dominique Mars employs approximately 250 consultants in its seven offices in Singapore, London, Paris, Tokyo, Shanghai, New York and San Francisco. Employees are split between Europe, Asia, and North America, as are its clients. Mars & Co strives to put its clients in a better position to fathom how much profit is up for grabs in their environments; what the performance envelopes of their competitors really are; and how to best realign their assets to optimise returns.



# McKinsey&Company

## Company

## McKinsey & Co

There are no central headquarters. See Worldwide Locations for global locations. Some addresses are:

US: 3 World Trade Center 175 Greenwich Street, New York, NY 10007. US

UK: 100 Museum Street, London. WC1A 1PB

Hong Kong: 40 Floor, ICBC Tower, 3 Garden Road, Hong Kong

US: +1 212 446 7000 UK: 44 (0) 207 839 8040 Hong Kong: 852 2868 1188

www.mckinsey.com

**Key Contacts** 

McKinsey's recruiting team can be emailed at <a href="mailto:career\_opportunities@mckinsey.com">career\_opportunities@mckinsey.com</a>.

How to Apply

See MBA Candidates — from here interested individuals can start an online application. McKinsey has been recruiting MBAs for over 90 years. MBA graduates typically join McKinsey as associates, working either as generalists or practice consultants if they have an area they would like to focus on. Roles include generalist consulting; practice consulting, focused on a specific function or industry (e.g., digital, implementation, marketing & sales, operations); and technology roles such as data scientists, software engineers, product managers, data engineers, designers, agile coaches, or digital marketers.

International Opportunities

International opportunities are available. Visit Global Locations.

Visa Sponsorship

McKinsey will offer visa sponsorship to the right applicant in accordance with the immigration rules of the country being applied.

Internships

McKinsey hires Associate Interns. Duration of the programme is 8 -10 weeks, usually in the summer. The best way is to run a <u>Job Search</u>.

Key Dates

Varies by region and school. See <u>Application Deadlines</u> for details.

Additional Information

McKinsey & Company is a global management consulting firm that serves leading businesses, governments, non-governmental organizations, and not-for-profits. The company comprises more than 34,000 colleagues and nearly 2,000 research and information professionals. McKinsey & Co has 130 offices in 65 countries, speaks more than 80 languages, and represents over 100 nationalities. The firm serves clients at every level of their organization, in whatever capacity they can be most useful, whether as a trusted advisor to top management or as a hands-on coach for front line employees. The firm is owned by 1,400 plus partners, spread across Europe, the Americas, Asia-Pacific, the Middle East, and Africa. There is no headquarters in the traditional sense. McKinsey's global managing partner, elected by the partners, chooses his or her home office, currently London. The Shareholders Council or Board also comprises partners elected by their peers. Its 30 members represent more than a dozen nationalities.



Medtronic	Individual Company Profile
Company	Medtronic Principal Executive Office - 20 Lower Hatch Street, Dublin 2, Ireland Operational HQ - 710 Medtronic Parkway, Minneapolis, Minnesota, MN 55432-5604, US +1 763 514 4000
	www.medtronic.com
Key Contacts	Global: The company has a no names policy.
How to Apply	Medtronic's 3-year <u>Leadership Development Rotation Program</u> provides an opportunity for talented MBAs with 3+ years professional work experience. Participants of the program will complete two 18-month assignments in two different geographic locations and two different business units, while receiving maximum exposure to the company's core businesses, technologies, and leaders. While all applicants who meet the criteria will be considered for this program, Medtronic does stress that candidates on the MBA Summer Associates Program are given participation preference.  For other opportunities outside of this program, go to <u>Jobs</u> . Type 'MBA' into the keyword box to obtain a list of vacancies where an MBA is preferred/required. Potential candidates are invited to follow Medtronic on <u>Facebook</u> and <u>Twitter</u> .
International Opportunities	Global Leadership Development Rotation assignments may include, but are not limited to, the following locations: Tolochenaz, Switzerland, Singapore, Shanghai, China, Sydney, Australia, and Mumbai, India. Visit Locations for details of Medtronic's international reach as well as Jobs for a detailed job search.
Visa Sponsorship	Candidates applying for the Leadership Development Rotation Program must be legally authorized to work in the United States on a full-time basis without the need for sponsorship for an employment visa now or in the future.
Internships	Medtronic's <u>Student</u> programs focus heavily on attracting the top MBA talent and offer Technical, Business and Internship opportunities. The 10-12-week <u>MBA Summer Associate Program</u> is designed for highly talented MBA students who want to test their skills and make meaningful contributions. The program gives exposure to, and a better understanding of, the core businesses, technologies, and culture. Medtronic recruits from <u>select top schools</u> each year, interested candidates are advised to contact their career centre to see when Medtronic will be visiting their campus.
Key Dates	Interested candidates should submit their application via their school's career service during the autumn for the full-time program. Internship applications are accepted between August and January each year with first round interviews taking place in January. Fewer than 30 participants will be selected. For other opportunities outside of this program, closing dates are specific to each vacancy.
Additional Information	Medtronic plc, headquartered in Dublin, Ireland, is among the largest medical technology, services, and solutions companies - alleviating pain, restoring health, and extending life for millions of people around the world. Medtronic was founded in 1949 and today serves hospitals, physicians, clinicians, and patients in more than 150 countries worldwide. Medtronic's 350+ locations in more than 150 countries employ more than 90,000+ people and the business achieved total revenue of \$31.686 billion in FY22.







Merck & Co., Inc.

Headquarters: Merck & Co Inc: 2000 Galloping Hill Road, Kenilworth, NJ 07033, US UK: Merck, Sharp & Dohme Ltd: West Hill Cottage, Hertford Road, Hoddesdon, Herts. EN11 9BU, UK +1 908-740-4000 (US) +44-1992-467272 (UK)

www.merck.com

**Key Contacts** 

Online applications only.

How to Apply

The global careers website can be accessed at Merck Careers. Interested candidates should visit this site to explore the opportunities available. Merck does not run a specific MBA program but reaches out to graduates, advanced graduates and Ph.D. talent at universities around the globe. No matter what degree or specialty, MSD has opportunities and rewards for those up to the challenge. Research and development. Sales and marketing. Manufacturing and supply. Visit <a href="Student Opportunities">Student Opportunities</a> for full details and links to the job search.

International Opportunities

Merck & Co operates in 140 countries. Full contact details for each country can be found at <u>Worldwide</u>. The University Recruiting <u>job search</u> shows opportunities for all locations.

Visa Sponsorship

Merck does not have an official visa sponsorship policy. Please review the specific job description to determine if visas are available.

Internships

Merck's <u>internship programs</u> provide exemplary students with the opportunity to work on meaningful assignments and gain real world experiences in the following fields. Applications are generally accepted in the fall.

Key Dates

Applications are accepted all year round depending on vacancy availability. If positions are available, it is recommended that candidates apply as soon as possible as positions fill quickly. 2023 program applications are open.

Additional Information

For more than a century, Merck, a leading global biopharmaceutical company known as MSD outside of the United States and Canada, has been inventing for life, bringing forward medicines and vaccines for many of the world's most challenging diseases. Through its prescription medicines, vaccines, biologic therapies and animal health products, the company works with customers and operates in more than 140 countries to deliver innovative health solutions. Today, Merck continues to be at the forefront of research to advance the prevention and treatment of diseases that threaten people and communities around the world - including cancer, cardio-metabolic diseases, emerging animal diseases, Alzheimer's disease and infectious diseases including HIV and Ebola. Merck also publishes unbiased health information as a not-for-profit service. Merck has approximately 68,000 employees and had 2022 revenues of \$59.3 billion. The company is known as Merck in America and Canada and MSD elsewhere.







### Company | Microsoft

1 Microsoft Way, Redmond, WA 98052, US

+1 425 8828080

### www.microsoft.com

#### Key Contacts

Microsoft is unable to provide direct contact details or a personal response to each applicant. All enquiries and applications must be made online. Microsoft recruiters have access to the résumé database. When a position opens, a recruiter queries the database for applicants who have applied for the position or for résumés that best match the basic qualifications for the position. Direct contact will then be made to discuss next steps.

### How to Apply

The main careers area on the website is at Microsoft Careers. From here, visitors can explore the regional careers pages. There is a dedicated Student and Graduates area on the website. Microsoft actively recruits MBAs into both full-time positions and internships and runs the Microsoft Aspire Experience MBA in the US for professionals working toward a full-time MBA degree, with 7 years' work experience. This program focuses on targeted training and resources to help accelerate your impact within the company. For comprehensive information about Microsoft's MBA opportunities, go to MBA Careers, from the US section of the website. From here follow links to the MBA full-time opportunities. Opportunities are available in Evangelism, Finance, Marketing, Operations, Sales and Services disciplines in more than 70 countries. Apply online.

### International Opportunities

Most MBA opportunities are US-based. There is no structured MBA recruitment program running outside the US. The advice is to visit the website and apply for specific vacancies. There are other recruitment programs running across **Microsoft's numerous international business units although these are** not MBA-specific. Visit <u>Search Jobs by Region</u>.

### Visa Sponsorships

There are many jobs for which Microsoft might be able to sponsor visas, depending on the requirements of the job and the qualifications of the candidate. The candidate is advised to apply for jobs they are qualified for. If the role is appropriate for visa sponsorship and the candidate is qualified for the job, the recruiter will let them know how to proceed with the interview process.

#### Internships

Microsoft <u>internship programs</u> are offered in all job families and solution areas, and they are **open to current students in Bachelor's, Master's, MBA**, PhD programs.

### Key Dates

Go to Apply Now, following the links to job search and enter 'MBA' in the keyword search for the latest opportunities and to make an online application. MBA opportunities are open in the US.

#### Additional Information

Microsoft is the worldwide leader in software, services and Internet technologies for personal and business computing. The company offers a wide range of products and services designed to empower people through great software. **Microsoft's** seven core business units consist of: Windows Client, Information Worker, Business Solutions, Server and Tools, Windows CE and Mobility, MSN and Home and Entertainment. Microsoft's year ending 30th June 2022 revenue was \$198.0 billion.







# Individual Company Profile

Company

One Bowerman Drive, Beaverton, Oregon, OR 97005, US

+1 800 344 6453

Nike

www.nike.com

Key Contacts

Paula Radloff, VP Global Talent Acquisition and Executive Search Kizmet Mills, Senior Director – Global University Relations.

How to Apply

Nike no longer runs a specific program for MBAs but is always looking for high potential individuals who are seeking a challenging and rewarding career. Apply online.

International Opportunities

Nike has employment opportunities in the Americas, Europe, Asia-Pacific, the Middle East and Africa. Nike Internships are mainly US-based but are also available in EMEA. Worldwide jobs can be found at Career Search.

Visa Sponsorship

Candidates must show proof of eligibility to work in the United States when applying for internships. Visa requirements for full time roles will be detailed in the job advertisements. Nike does have a history of sponsoring H1B visas; however, these tend to be for technical and engineering roles.

Internships

The Nike Internships or Converse Internships may be of interest to MBA students with limited work experience looking to get into this industry.

Key Dates

Go to Jobs and search 'MBA Intern'.

Additional Information

Nike, Inc. based near Beaverton, Oregon, is the world's leading designer, marketer, and distributor of authentic athletic footwear, apparel, equipment and accessories for a wide variety of sports and fitness activities. Wholly owned Nike subsidiaries include Cole Haan Holdings Incorporated, a leading designer and marketer of luxury shoes, handbags, accessories and coats; Converse Inc., which designs, markets and distributes athletic footwear, apparel and accessories; Exeter Brands Group LLC, which designs and markets athletic footwear and apparel for the value retail channel; Hurley International LLC, which designs, markets and distributes action sports and youth lifestyle footwear, apparel and accessories, and NIKE Bauer Hockey Inc., a leading designer and distributor of hockey equipment. On a currency-neutral basis, NIKE, Inc. Revenues increased 6% for fiscal 2022, driven by growth in both the NIKE Brand and Converse to \$46.7 billion. Nike has approximately 73,000 employees.





Nokia

P.O. Box 226, FI-00045 Nokia Group, Finland Visiting Office: Karaportti 3, 02610 Espoo, Finland Tel: +358 10 44 88 000

www.nokia.com

Key Contacts

Hedi Horvath, Global Head of Early Careers based in Hungary See Global Leadership Team for profiles of the company's executives.

How to Apply

Follow the links to <u>Careers</u> to view Nokia's main careers information online. Nokia has two businesses: Nokia Group and Networks, and Nokia Technologies. Although there is no specific MBA programme Nokia also has several open positions that require an MBA – go to <u>Open Jobs</u>. As a global company, Nokia is often seeking special types of talent in specific Nokia countries and locations. Visit <u>Students and Graduate Opportunities</u> to view the programs that are available for each country.

International Opportunities

There are direct hire opportunities for MBAs in the US, Europe and the Far East, subject to vacancy availability. See <u>Worldwide Presence</u> to explore **Nokia's regions and office locations**.

Visa Sponsorship

Candidates must be legally able to work in the country they are applying.

Internships

Nokia hires interns across the business in all locations. These are not necessarily MBA-specific. Visit <u>Students and Grads</u> to view current opportunities.

Key Dates

Recruitment is ongoing subject to vacancy availability. Interested candidates are advised to follow Nokia on <u>LinkedIn</u> to find the latest job opportunities or conduct a job search at <u>Open Jobs</u>.

Additional Information

Nokia is a multinational communications and information technology company, headquartered in Espoo, Finland. The public limited-liability company is listed on the Nasdaq Helsinki, Euronext Paris and New York Stock Exchange. Powered by the research and innovation of Nokia Bell Labs, Nokia serves communications service providers, governments, large enterprises and consumers, with the industry's most complete, end-to-end portfolio of products, services and licensing. From the enabling infrastructure for 5G and the Internet of Things, to emerging applications in virtual reality and digital health, the company is shaping the future of technology to transform the human experience. A truly global company, it has 160 nationalities working in more than 100 countries. Nokia employs approximately 87.900 people and has been well publicised for its use of social media for advertising and hiring new staff. Nokia sales in 2022 totalled €24.9 bn. Nokia has five business groups: Mobile Networks, Fixed Networks, IP/Optical Networks and Applications & Analytics (the Networks business); and Nokia Technologies.





Nomura

Nomura Holdings, 1-9-1, Nihonbashi, Chuo-ku, Tokyo 103-8011, Japan +81 3 5255 1000

EMEA HQ - 1 Angel Lane, London.

### www.nomura.com

Key Contacts

All enquiries regarding graduate recruitment in US, Asia or Europe should be emailed to <a href="mailto:eurrecruitingevents-eu@nomura.com">eurrecruitingevents-eu@nomura.com</a>, <a href="mailto:graduate.recruitingevents-eu@nomura.com">graduate.recruitment-euruitingevents-eu@nomura.com</a>, <a href="mailto:graduate.recruitingevents-eu@nomura.com">graduate.recruitment-euruitingevents-eu@nomura.com</a>, <a href="mailto:graduate.recruitingevents-eu@nomura.com">graduate.recruitment-euruitingevents-eu@nomura.com</a>, <a href="mailto:graduate.g

How to Apply

Nomura's entry-level programme is aimed at those pursuing or recently completed an undergraduate or master's degree with limited or no work experience. Positions are available in the US, Europe, and Asia-Pacific, across the global markets, investment banking and corporate infrastructure divisions. Nomura offers full-time positions, internships and corporate infrastructure industrial placements (Risk, Finance, Operations, and Technology). Europe: Visit the <u>Europe Careers</u> area on the Nomura website.

Americas: Visit the <u>America Careers</u> are on the Nomura website.

Asia-Pacific: Visit the Asia-Pacific Careers are on the Nomura website.

MBA graduates with experience will be recruited into direct roles, search for roles at <u>Careers</u>, selecting the preferred region.

International Opportunities

Opportunities exist in Europe, Asia, and the US. Follow the links to each region under the 'How to Apply' section above.

Visa Sponsorship

In the UK and the US, Nomura will sponsor a visa for those students it offers, but the UK Home Office and US Citizenship and Immigration Services will ultimately make the final decision as to whether this will be granted. For Hong Kong and Singapore based internships, Nomura will consider all qualified candidates, regardless of citizenship and visa status. For internships based in the Sydney office, candidates must be an Australian citizen or permanent resident to apply.

Internships

Nomura offers Summer Internships. Follow the links above. These are not necessarily aimed at MBA students, however.

Key Dates

Visit the <u>Graduate Opportunities</u> search facility on the website for all Associate level opportunities, deadline dates, and links to apply online. For deadline dates see <u>Application Deadlines</u>. Several programs are open for applications although these are not all MBA specific.

Additional Information

Nomura is an Asia-headquartered global investment bank with an integrated network spanning over 30 countries. By connecting markets East & West, the bank services the needs of individuals, institutions, corporates and governments through its three business divisions: Retail, Asset Management, and Wholesale (Global Markets and Investment Banking). Nomura is a highly integrated global network of 26,900 people across retail, asset management and wholesale (Global Markets and Investment Banking) divisions. The group has net assets under management of ¥65.6 million (as at March 2022).





#### Novartis

Headquarters: Novartis International AG, CH-4002 Basel, Switzerland

UK: Novartis Pharmaceuticals UK Ltd, Frimley Business Park, Frimley, Camberley GU16 7SR, UK

+41 61 324 1111 +44 (0)1276 692255 (UK)

### www.novartis.com

### Key Contacts

Claire Parkinson, Talent, Inclusion & Leadership Development Manager. The company recommends that applications are submitted via the online process as they will be reviewed faster by the Novartis recruiters and applicants will be considered for opportunities worldwide within the organisation. For questions regarding the U.S. Summer Internship Program, email: <a href="mailto:future.talent@novartis.com">future.talent@novartis.com</a>

### How to Apply

The careers homepage can be accessed at <u>Careers</u>. In 2020 the Novartis Oncology Europe team launched a small number of positions on the newly created <u>JUMP program</u> (Join & Unleash My Potential). A 2+ year, multi-location rotational program, JUMP will offer those who have finished/close to finishing their MBA program a unique opportunity to gain a broad experience in different functions and businesses that will build their knowledge of Novartis and the health care industry. See <u>development programs</u> for all other recruitment programs, these are generally aimed at <u>Master's</u> degree holders in the fields of engineering or science, however, Novartis is a prolific recruiter of MBA graduates for general vacancies. A job search function is available at <u>Search Openings</u>. Type 'MBA' into the keyword box to obtain a list of current openings where an MBA is preferred/required. Application is online. This web page also has the option to submit a speculative CV online.

#### International Opportunities

Subject to vacancy availability.

### Visa Sponsorship

To apply for a development program in the US, applicants must attend a university in a US state or territory and be eligible to work in the United States.

Internships

Novartis has <u>summer internship programs</u> available, however, these are aimed at science students. Business internships may be offered if required.

### Key Dates

Applications are accepted all year round depending on vacancy availability and many job advertisements can be found on the 'Search Openings' link for applications to the Talent Pool.

#### Additional Information

Novartis provides innovative healthcare solutions that address the evolving needs of patients and societies. Headquartered in Basel, Switzerland, Novartis is structured to deliver innovative products, exploit global scale, and respond to new opportunities and risks. Its businesses - Innovative Medicines, Alcon and Sandoz - are supported by functional organizations with global scale. Research and development (R&D) is at the core of the company and central to the Novartis strategy.

In 2022, the Group achieved net sales of USD 50.545 billion. Novartis Group companies employ approximately 109,000 full-time-equivalent associates. Novartis products are sold in approximately 155 countries around the world. Novartis is recognized among 25 best multinational employers by the Great Place to Work® Institute.





### OC&C Strategy Consultants

6 New Street Square, London EC4A 3AT, UK +44 (0) 20 7 010 8000

### www.occstrategy.com

### Key Contacts

UK: Danielle Lestrade, Global Director of People. Email: <a href="London.Recruitment.MBA@occstrategy.com">London.Recruitment.MBA@occstrategy.com</a>
General recruitment enquiries for the Greater China office, email: <a href="recruitment-asia@occstrategy.com">recruitment-asia@occstrategy.com</a>
General recruitment enquiries for the US. offices, email: <a href="recruitment.us@occstrategy.com">recruitment.us@occstrategy.com</a>
Questions regarding MBA applications can be emailed to <a href="Melissa.Edmondson@occstrategy.com">Melissa.Edmondson@occstrategy.com</a>

#### How to Apply

MBA graduates can go straight into a Consultant position at OC&C. As well as holding an MBA, successful applicants must already have 3-5 years' strategy experience from a consulting and/or industry environment. See MBA Consultant for information.

### International Opportunities

Job opportunities exist in the UK, Europe, and the US. Interested applicants should select their office of interest at Careers.

### Visa Sponsorship

OC&C welcome applications from international students who are eligible to work in the country being applied to. Due to the lengthy work permit application process, OC&C are unable to provide work permits or visas for international students applying for internship roles. However, students who have work authorization in the country for more than one-year post-graduation can be considered for internships.

#### Internships

MBA students can join OC&C as a <u>Summer Intern</u> for two months. Interns are tasked with the same responsibilities as a Consultant, managing a project straight away, working in any sector facing any kind of challenge: grappling with growth, advising on a merger or acquisition, developing a corporate strategy or planning major organisational change.

### Key Dates

Interested applicants are advised to monitor **Events** for details of any recruitment events.

#### Additional Information

OC&C, founded in 1987, assists the top management of major multinational corporations and leading national companies as well as private-equity firms, government, and public institutions in developing winning strategies. The company works with senior executives in large, multinational and smaller, fast-growing firms, providing solutions to some of the most exciting strategic problems, answering high-level questions about the direction businesses should take. OC&C works across all sectors and serves public institutions and charities frequently on a pro-bono basis. OC&C has offices in Boston, Brazil, Hong Kong, Istanbul, Milan, Munich, Shanghai, London, New York, Paris and Warsaw.







PA Consulting Group

10 Bressenden Place, London, SW1E 5DN. UK

Tel: +44 20 7333 5865

www.paconsulting.com

Key Contacts

UK: graduaterecruitment@paconsulting.com, Nordics: nordic.recruitment@paconsulting.com, US: campus.recruiting@paconsulting.com

How to Apply

Visit <u>Careers</u> to view PA Consulting Group's career information. The majority of <u>Early Careers opportunities</u> are based in the EU and the US, and most new joiners begin between September and March. In the EU, PA traditionally hires Analysts straight from university, while in the US they hire undergraduate and graduate students into the ranks of Analyst, Consultant Analyst, and Consultant. Generally, someone with a postgraduate qualification, with little or no relevant experience, would still come through the campus/graduate recruitment. In the US, PA actively recruits MBA, graduate and Ph.D. students and encourages applications. If the Ph.D./MBA is paired with significant relevant experience, candidates can apply for more senior opportunities in a chosen practice. Interested candidates are encouraged to engage with the company via <u>LinkedIn</u> and <u>Twitter</u>.

International Opportunities

MBA opportunities are available internationally and are subject to business requirements. See <u>Locations</u> for details of PA Consulting Group's 22 offices.

Visa Sponsorship

PA Consulting welcome international applications, but are unable to offer sponsorship for work permits, so candidates will need to have the full right to live and work in the UK. An application will be automatically rejected if a candidate does not have these rights.

Internships

Summer Internship roles are offered across the business as required. View **Early Careers**.

Key Dates

PA Consulting Group recruits throughout the year but candidates are advised it is better to apply as soon as possible because the places soon fill up. Follow the link to the <u>Job Search</u> page and enter 'MBA' in the keyword search to return the latest opportunities and deadline dates. PA Consulting has a number of Early Careers opportunities open, however these are aimed at graduates.

Additional Information

PA Consulting Group is a leading management, systems, and technology consulting firm. It works across the private and public sectors, with strengths in energy and utilities, financial services, health, life sciences, consumer and manufacturing, government, defence and security, transport and logistics. PA Consulting employs 4,000+ people and operates globally from 22 principal offices in the Americas, Europe, the Nordics, the Gulf and Asia-Pacific.





### PepsiCo

700 Anderson Hill Road, Purchase, New York, NY 10577, US

PepsiCo UK & Ireland, UK Head Office, 450 South Oak Way, Green Park, Reading, RG2, UK

US: + 1 914 253 2000

### www.pepsico.com

Key Contacts

UK: Sasha McCaskie, Talent Acquisition Manager, UK Commercial, Campus & Frontline

US: Carrie Joyce Nowicki Sr. Director Talent Acquisition

How to Apply

UK: PepsiCo recruits MBAs into real jobs rather than through an MBA programme. Candidates are advised to visit the careers page for the latest opportunities or to register a speculative application. Go to <u>Student</u>.

The vast majority of PepsiCo MBA roles within the US are within marketing and finance. The company also does very limited MBA hiring in corporate strategy, global procurement, global supply chain operations, and sales. Most MBA candidates are hired in as interns and then convert to full-time. Go to Job Search and type in 'MBA' to view and apply for the latest opportunities.

International Opportunities

PepsiCo spans the globe so international opportunities are abundant.

Visa Sponsorship

Internship candidates must be legally authorized to work in the US without the need for current or future work authorization or visa sponsorship for employment.

Internships

PepsiCo is a prolific hirer of interns. Interns will be hired at all levels including MBA with positions being posted as they are required by the business.

Key Dates

Go to Job Search and type in 'MBA' to view the latest opportunities.

Additional Information

PepsiCo is a world leader in convenient snacks, foods, and beverages, with revenues of more than \$86.3 billion in 2022 and over 267,000 employees. PepsiCo owns some of the world's most popular brands, including Pepsi-Cola, Mountain Dew, Diet Pepsi, Lay's, Doritos, Tropicana, Gatorade, and Quaker. **The company's** brands are available worldwide through a variety of go-to-market systems, including direct store delivery (DSD), broker-warehouse, and food service and vending. PepsiCo was founded in 1965 through the merger of Pepsi-Cola and Frito-Lay. Tropicana was acquired in 1998 and PepsiCo merged with the Quaker Oats Company, including Gatorade, in 2001. The company is made up of six divisions: North America Beverages; Frito-Lay North America; Quaker Foods North America; Latin America; Europe Sub-Saharan Africa; and Asia, Middle East and North Africa. Each of these divisions has its own unique history and way of doing business. PepsiCo's products are sold in more than 200 countries and territories around the world.







PG&E

77 Beale St #100, San Francisco, CA 94105, US + 1 (415) 973 7000

www.pge.com

Key Contacts

Mary King, Vice President, Human Resources and Chief Diversity Officer

How to Apply

PG&E's MBA Program is under review, currently its <u>rotation development programs</u> are for Gas Operations, Electric Operations and Information Technology only. PG&E's MBA Leadership Program was the company's way of finding top talent from the best business schools across the nation. Successful candidates worked on some of their toughest business challenges. Based in their San Francisco headquarters, program participants took part in two 12-month rotations. Rotations change yearly based on business needs. Some recent assignments included managing growing energy demands in a sustainable fashion, driving business towards a low-carbon future or building a high-tech utility.

International Opportunities

MBA opportunities are US-based.

Visa Sponsorship

PG&E typically is unable to provide VISA sponsorship to students on an F-1, J-1 or another student visa.

Internships

PG&E also runs the MBA Leadership Summer Intern Program, a ten-week program that is committed to creating a pipeline for the MBA Leadership Program. As an intern, individuals will collaborate on challenging projects with diverse teams of PG&E people to get a first-hand view of the business. Recruiting for the Summer Associate Program begins at the end of November through January of the following year.

Key Dates

PG&E recruits for full-time MBA Associates usually from September to December of each year. Recruiting for the summer associate program begins at the start of January through March. Rotation opportunities change yearly based on business needs. Applications are open.

Additional Information

PG&E (Pacific Gas and Electric Company), incorporated in California in 1905, is one of the largest combination natural gas and electric utilities in the United States. Based in San Francisco, the company is a subsidiary of PG&E Corporation. There are approximately 23,000 employees who carry out Pacific Gas and Electric Company's primary business — the transmission and delivery of energy. The company provides natural gas and electric service to approximately 16 million people throughout a 70,000-square-mile service area in northern and central California.





11/1/2	Raytheon Technologies			
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## Company Raytheon Technologies

870 Winter Street, Waltham, Massachusetts, MA 02451-1449, US +1 781 522 3000

www.rtx.com

Key Contacts

In the US, all contact must be made via the website online application system.

Katie Goodall, HR Resourcer, Graduate and Professional Recruiter (Based in the UK). Tel: +44 (0)1279 426862.

Jennifer Rhodes, University Programs Recruiter based in the US. Contact only via the website.

How to Apply

The careers website can be found at <u>Careers</u>. During the transition following the merger of companies, MBA and <u>Master's graduates are recruited into</u> direct hire roles only. A job search facility is available at <u>Job Search</u>. Type 'MBA / <u>Masters' into the keyword box to obtain a list of direct hire roles, as well as openings for Interns and Co-ops.</u>

International Opportunities

Direct hire roles exist internationally and are subject to vacancy availability.

Visa Sponsorship

Many positions across Raytheon may require the eligibility to obtain a security clearance. Non-U.S. citizens may not be eligible to obtain a security clearance.

Internships

Raytheon also runs several <u>Intern and Co-op positions</u>. Full time and part time positions exist throughout the calendar year with many providing the potential opportunity to convert to full time employment upon graduation. View <u>Internships</u> for open positions.

Key Dates

A list of recruitment events in the US is available at Campus Recruiting Events. MBA interns are being sought in the US.

Additional Information

Raytheon Technologies (NYSE: RTX) is an aerospace and defense company that provides advanced systems and services for commercial, military and government customers worldwide. The company was formed in 2020 through the combination of Raytheon Company and the United Technologies Corporation aerospace businesses, and is headquartered in Waltham, Massachusetts.

Raytheon Technologies Corporation (NYSE: RTX) announced the successful completion of the all-stock merger of equals transaction between Raytheon Company and United Technologies Corporation on April 3, 2020, following the completion by United Technologies of its previously announced spin-offs of its Carrier and Otis businesses. Headquartered in Waltham, Mass., Raytheon Technologies is one of the largest aerospace and defense companies in the world with approximately \$67.1 billion in 2022 net sales and a global team of 195,000 employees, including 60,000 engineers and scientists.

See **Investors** for full details of the announcement.







Roland Berger Strategy Consultants GmbH

Sederanger 1, 80538 Munich Germany +49 89 9230 0

www.rolandberger.com

Key Contacts

See HR Contacts.

MBA Recruiting International: Isabell Schoenemann. HR Advisor Tel: +49 89 9230-9583

Austria: Barbara Lischka. Senior PA/Hr Advisor Tel: +43 1 53602-201

UK: Layla Fay. HR Manager - 55 Baker Street, 6th Floor, London W1U 8EW, UK. Tel: +44 20 3075-1102

Germany: Sabrina Bils Tel: + 49 89 9230-9583

US: Emily Marguerite, HR Recruiter. Tel: +1 248 729-5178.

How to Apply

Roland Berger has a wide range of opportunities for MBAs, namely Consultant and Senior Consultant positions. See <u>Join</u> and follow the links for information. Roland Berger regularly conducts preliminary selection procedures at leading MBA Business Schools in Europe and the US. The <u>Roland Berger Gap Year</u>, although not MBA-specific, offers successful candidates three great opportunities in one program. During the 9-month program candidates gain detailed insights in the field of consulting, attend regular trainings, will work abroad and be involved in social events. After finishing all three modules, excellent candidates receive an unconditional job offer as Junior Consultant after finishing their **master's** studies.

International Opportunities

Roland Berger has opportunities worldwide. Go to All Jobs and click on the country of choice.

Visa Sponsorship

International candidates are welcome to apply for roles. Visa sponsorship will depend on the role and the suitability of the candidate. A recruiter will contact the applicant to discuss further.

Internships

Roland Berger also offers a 2- or 3-month <u>Summer Associate Internship Program</u> for MBA graduates who are unsure whether a career as a consultant is for them. On successful completion of the internship, there is the opportunity to receive a full-time contract.

Key Dates

Visit the <u>All Jobs</u> page on the Careers area and click on Consulting – MBA positions for current openings. Roland Berger also posts opportunities and updates on its Facebook page.

Additional Information

Roland Berger Strategy Consultants, founded in 1967, is one of the world's leading strategy consultancies. With 50 offices in 35 countries, the company has successful operations in all major international markets. The business is estimated to generate \$1.2 billion in revenues with about 2,400 employees. The strategy consultancy is an independent partnership exclusively owned by about 220 Partners.







Rolls-Royce plc

62 Buckingham Gate, London, SW1E 6AT. UK +44 (0)20 7222 9020

www.rolls-royce.com

Key Contacts

Applications should be made online in the first instance. See Contacts US for regional HR email addresses.

How to Apply

The careers website can be found at <u>Careers</u>. Although Rolls-Royce does not have a formal MBA programme, it is committed to recruiting high calibre individuals to become the global leaders of the future. Go to <u>graduates</u> for links through to internship and full-time programmes, although these are mostly engineering and STEM roles. MBA graduates are recommended to apply for a <u>direct hire role</u>.

International Opportunities

Opportunities are available in the UK, USA, Asia and Australasia.

Visa Sponsorship

In the absence of any candidate from outside the EEA not possessing the immigration status which allows them to live and work in the UK, Rolls-Royce will consider using their A rated sponsorship licence to issue a Certificate of Sponsorship under Tier 2 of the Points Based System. Sponsorship of a visa is subject to all the appropriate criteria specified by UK Visas & Immigration being satisfied. Rolls-Royce cannot offer any guarantee that such an application will be successful. In the US, Rolls Royce does not sponsor visas for early career positions.

Internships

Rolls-Royce offers a wide range of paid <u>internships</u> across the many business areas – more than 350 placements a year globally, ranging in duration and timeline. More than 40% of people on one of the graduate programmes first completed an internship with Rolls-Royce.

Key Dates

Follow the links above for more details.

Additional Information

Rolls-Royce, a world-leading provider of power systems and services for use on land, at sea and in the air, has established a strong position in global markets. The group has customers in over 150 countries and operates in more than 40 countries worldwide. In 2022, Rolls-Royce realised revenues of £12.69 billion and had 48,200 employees. The Rolls-Royce Group is organised into five customer-facing businesses: Civil Aerospace, Defence Aerospace, Power Systems, Marine and Nuclear.







Company | NatWes

NatWest Group (rebranded from Royal Bank of Scotland)

Gogarburn, 175 Glasgow Road, Edinburgh, EH12 1HQ, UK

T: +44 131 626 3263

www.natwestgroup.com

Key Contacts

Royal Bank of Scotland has a candidate Recruitment Hotline (Tel: 0800 0515727); however, applications and recruitment queries should be made online.

Gayle Watt, Early Careers Programme Manager

Norma Reid, Graduate Programme Manager

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NatWest Group has a dedicated <u>Early Careers</u> portal on the website which provides details of the paths and development opportunities available for graduates. Although most of the graduate and internship opportunities on offer are targeted at first-degree candidates, Analyst positions may be of interest to MBA graduates. The careers website can be found at <u>NatWest Jobs</u>. NatWest Group also posts recruitment opportunities and updates online

using LinkedIn NatWest Recruitment or Facebook

International Opportunities

Opportunities are available globally although these may not be MBA-specific. Visit <u>locations</u> for details of each office.

Visa Sponsorship

NatWest does sponsor visas, but candidates need to have the right to work in the UK. NatWest can sometimes sponsor tier 2 visa applications, but

candidates will need a current tier 4 visa first.

Internships

NatWest runs Summer Internships across the business. These are not generally aimed at MBA students, however.

Key Dates

Go to Job Search for the latest opportunities and deadline dates. See Search Programmes for details.

Additional Information

RBS is in the process of rebranding as NatWest Group, the firm is a UK-based banking and financial services company, headquartered in Edinburgh. RBS provides a wide range of products and services to personal, commercial and large corporate and institutional customers through its two main subsidiaries, The Royal Bank of Scotland and NatWest, as well as through several other well-known brands including Ulster Bank and Coutts. The Group supports customers to access international markets in Europe, Asia, the Middle East and North America. The Bank has more than 19 million

customers in over 50 countries and approximately 77,000 employees worldwide.

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SAP SE

Dietmar-Hopp-Allee 16, Walldorf, BW 69190, Germany +49 (0)6227 / 7-47474

www.sap.com

**Key Contacts** 

Questions regarding the IMPACT Graduate Program can be emailed to impact@sap.com.

How to Apply

See Careers.

SAP runs several <u>Graduate Programs</u> that MBA graduates are also welcome to apply. The SAP Academy has two tracks, <u>Business Transformation</u> and <u>Sales</u>. There are also 1-year rotational programs in <u>Global Services Delivery</u>, <u>Finance</u> and <u>HR</u>. The 1-year <u>North America Services Delivery Academy</u> is aimed at graduates with a recent Master or Bachelor degree in Business Administration, Information Systems, Computer Science, Engineering or related field.

International Opportunities

SAP has university programs across the globe. See <u>Germany</u>, <u>Hungary</u>, <u>Ireland</u>, <u>Australia</u>, <u>India</u>, <u>Singapore</u> and the <u>US</u> for individual countries university recruitment programs.

Visa Sponsorship

All non-US-citizens need a visa or ESTA travel authorization to enter the US for US training. If selected, SAP will assist in the visa application process but not necessarily sponsor the application. Visa sponsorship information will be shown on the job advertisements.

Internships

SAP has several <u>Internship Programs</u> across the business. Paid internships can be 3 months to 12 months in duration and are aimed at students studying for **bachelor's or master's** degrees.

Key Dates

See Find Jobs and enter 'MBA', 'Business Administration', 'IMPACT' or 'rotation' to search for current openings.

Additional Information

SAP is the market leader in enterprise application software, helping companies of all sizes and in all industries run at their best: 77% of the world's transaction revenue touches an SAP system. SAP's 110,000+ employees serve approximately 440,000 customers in 180 countries of which 92% are in the Forbes Global 2000 companies. The company reported €30.8 billion revenue for FY2022.







Siemens AG

Werner-von-Siemens-Strasse 1, 80333 Munich, Germany +49 (69) 797 6660

### www.siemens.com

Key Contacts

Questions regarding the Finance Excellence Program can be emailed to the team at <a href="mailto:finance-excellence@siemens.com">finance-excellence@siemens.com</a>.

Questions regarding the CEO\* Program can be emailed to the team at <a href="mailto:ceo-program@siemens.com">ceo-program@siemens.com</a>.

Questions regarding the MBA Summer Consulting Intern role can be emailed to Caterina Schiffner at <a href="mailto:recruiting.smc@siemens.com">recruiting.smc@siemens.com</a>.

How to Apply

Siemens has a few programs aimed at MBA graduates. The 2-year intensive Finance Excellence Program is designed for a hand full of select top graduates to step up to CFO level. Assignments are based on interests and prior experience with applications being accepted throughout the year. For those with an excellent university degree (ideally supplemented with an MBA/PhD) as well as practical experience in consulting or a Siemens-related industry a Consultant role within Siemens Management Consulting group may appeal. Projects include international travel. Each year a few candidates will be hand selected to participate in the rigorous 24-month rotational leadership program Siemens CEO\* Program\*. Candidates should have a bachelor's and/or master's degree in an engineering or IT-related field of study as well as an MBA from one of the leading international business schools, be ambitious, globally minded leaders with five to ten years' experience. \*Please note as of November 2022, the CEO\* Program is being revised. Further updates will follow.

International Opportunities

The FEP is a global program and Siemens will identify opportunities across the globe, in any of the 190 countries, in which it operates. At least one assignment will take candidates to Germany to give you an understanding of the business networks from the headquarter perspective. In the past, participants have found themselves in places like China, South Africa, Brazil, the USA and Russia.

Visa Sponsorship

Siemens AG will help with any visas or resident permits candidates to the programs might need.

Internships

Students completing an MBA at a leading international business school, are highly welcome to apply as an MBA Summer Consulting International business school, are highly welcome to apply as an MBA Summer Consulting International Business school, are highly welcome to apply as an MBA Summer Consulting International Business school, are highly welcome to apply as an MBA Summer Consulting International Business school, are highly welcome to apply as an MBA Summer Consulting International Business school, are highly welcome to apply as an MBA Summer Consulting International Business school, are highly welcome to apply as an MBA Summer Consulting International Business school, are highly welcome to apply as an International Business school, are highly welcome to apply as an International Business school, are highly welcome to apply as an International Business school, are highly welcome to apply as an International Business school, are highly welcome to apply as an International Business school and the International Business school are highly welcome to apply as an International Business school and the International Business school are highly welcome to apply as an International Business school and the International Business school are highly welcome to apply as an International Business school are highly as a school and the International Business school are highly as a school and the International Business school are highly as a school and the International Business school are highly as a school a

Key Dates

Generally, Siemens accept applications throughout the year. However, depending on from which business school candidates are applying, there are deadlines during peak application periods. Applications for the Finance Excellence Program are currently open in Germany.

Additional Information

Siemens is a global powerhouse focusing on the areas of electrification, automation and digitalization. One of the world's largest producers of energy-efficient, resource-saving technologies, Siemens is a leading supplier of systems for power generation and transmission as well as medical diagnosis. In infrastructure and industry solutions the company plays a pioneering role. In fiscal 2021, which ended on September 30, 2022, Siemens generated revenue of €71.9 billion. As of October 2021, Siemens had around 303,000 employees.





Company   S	50
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1-7-1 Konan, Minato-ku, Tokyo 108-0075, Japan +81 3 6748 2111

www.sony.net

Key Contacts

Via the website.

How to Apply

Sony is currently not running any MBA-specific programmes. Sony has a <u>Global Careers</u> page which then leads to searches by Sony divisions and locations. Each Sony company has its own career pages with which to search.

International Opportunities

Opportunities are available worldwide.

Visa Sponsorship

To apply for an internship at Sony in the US, candidates must be a US citizen or an international student with a CPT visa.

Internships

An Internship Program is offered by Sony Electronics. This is not MBA-specific, however. All other Sony divisions offer internships only as required by the business.

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Key Dates

Dates are specific to individual opportunity. Follow the links under "How to Apply".

Additional Information

Sony Group is primarily focused on the Electronics (such as Audio Video/IT products & components), Game (such as PlayStation), Entertainment (such as motion pictures and music), and Financial Services (such as insurance and banking) sectors. Founded in 1946, Sony Corporation's portfolio of products includes televisions, digital imaging, audio/visual, PCs and other networked products, semiconductors, electronic components and professional solutions. Sony recorded consolidated annual sales of approximately \$88.3 billion for the fiscal year ended March 31st, 2022 and employs approximately 109,000.







Standard Chartered Bank

Global headquarters: 1 Basinghall Avenue, London, EC2V 5DD, UK

+44 (0) 207 2807500

www.sc.com

Key Contacts

The HR team can be emailed at askhr@sc.com.

How to Apply

Standard Chartered Bank no longer runs a specific MBA programme. The main <u>graduate scheme</u> run by Standard Chartered Bank, the International Graduate Programme comprises of ten business streams, aligned to each of the company's business banking areas: Transaction Banking, Retail Banking, Wealth Management, Commercial Banking, Corporate Finance, Financial Markets, Global Banking, Risk & Compliance, Information Technology and Operations and Group Chief Financial Officer Function (GCFO). Each stream is focused on a unique part of the Bank, allowing candidates to select a business area based on your interests.

International Opportunities

Graduates are hired in 30+ countries and the programme is defined by the international opportunities it offers. Standard Chartered holds its five-week International Induction Programme in Shanghai and offers international rotations and training to enhance learning opportunities for graduates from across the emerging markets.

Visa Sponsorship

Standard Chartered Bank does not sponsor work permits. Candidates must have the current legal right to work in the country for an internship and a permanent legal right to work for a graduate programme. See <u>Early Careers FAQs</u>.

Internships

The Global Internship Programme is the Bank's structured Internship programme. These Internships typically take place during June – August. High performing Interns will be eligible for placement in the Bank's International Graduate Programme. Interns must be in their penultimate (second to last) year of study.

Key Dates

Go to Apply Now to view the latest details and apply. Standard Chartered does not have a deadline but looks to close most of the vacancies as early as possible so it is wise to apply early.

Additional Information

Standard Chartered PLC is listed on the London, Bombay and Hong Kong Stock Exchanges and ranked in the top 25 among FTSE 100 companies by market capitalisation. Standard Chartered has a history of over 160 years in banking and operates in many of the world's fastest-growing markets with an extensive global network of over 776 branches (including subsidiaries, associates and joint ventures) in 50 countries in the Asia-Pacific region, South Asia, the Middle East, Africa, the United Kingdom and the Americas. As one of the world's most international banks, Standard Chartered employs over 85,000 people, representing over 125 nationalities, worldwide.







Strategic Decisions Group

HQ - 101 Jefferson Drive, Menlo Park CA 94025. US

Tel +1 650 475 4400

www.sdg.com

**Key Contacts** 

Via the website.

How to Apply

MBAs typically join SDG as Associate Consultants or Consultant then progress to Senior Consultant, Senior Engagement Manager and then to Partner. SDG recruits MBAs, Masters degree graduates, and PhD candidates at a number of highly selective universities around the globe. In most cases, recruiting efforts are tied to the recruiting calendars at these graduate programs. In addition, throughout the year, SDG recruits from industry and other consulting firms. New consultants attend at least two weeks of training and orientation programs during their first six months with the firm. Training includes a two-week case study that follows a "typical" project from problem definition to a final presentation before a mock client review board. Further information can be found at MBA Consultants. Examples of a typical career path for an MBA graduate can be found in the FAQ area of the career site. The main careers website can be found at Careers. Candidates interested in becoming a consultant at SDG should go to submit your résumé. If positions are available, then SDG will be in contact.

International Opportunities

Subject to business requirements. MBA Consultant positions are currently available in the US, Düsseldorf and Beirut.

Visa Sponsorship

SDG does not have a visa sponsorship policy in place, the company may sponsor visas on a case-by-case basis for the right candidate. It should be noted that SDG has made minimal visa applications in the past.

Internships

Internships are offered by SDG; however, these are as required by the business.

Key Dates

Check back at <u>Job Descriptions</u> for application details. The company continues to review resumes and are conducting interviews via Zoom meeting.

Additional Information

Strategic Decisions Group, founded in 1981, builds shareholder value for clients by providing bold, transformative ideas leading to new levels of success in the global marketplace. The firm's mission is to help clients develop and implement creative strategies for increasing value. In the process, it helps clients build their internal competencies for addressing challenges in the future. A unique combination of analytic skills, strategy development techniques, and industry experience makes SDG a preferred strategy consultant to the global Fortune 500.





PwC Strategy& (US) Inc

18th Floor, 101 Park Avenue, New York, NY 10178. US

+1-212 697 1900

www.strategyand.pwc.com

**Key Contacts** 

Sophie van der Hulst, Manager EMEA MBA Recruitment. Tess Uljee, EMEA MBA Recruiter. Email: <a href="mailto:gbl\_emea\_mba\_recruitment@pwc.com">gbl\_emea\_mba\_recruitment@pwc.com</a>

How to Apply

MBAs typically enter Strategy& as Senior Associates. Senior Associates work closely with clients and their teams to identify, clarify, and resolve complex issues critical to clients' strategic and operating success. To apply for roles, visit <a href="mailto:pwc.to/entryleveljobs">pwc.to/entryleveljobs</a> to view available positions. For example, to view open 2023 opportunities, navigate to the menu on the left, select Start Year, and choose "2023" or your preferred start year to view available roles. Strategy& EMEA offices have identified INSEAD and LBS as target schools for MBA Recruitment. If a candidate is studying at another school or interested in an office outside EMEA they should contact the recruiter of the office of choice.

International Opportunities

Opportunities are available globally, visit Strategy& PwC's local career pages to learn more about available positions.

Visa Sponsorship

PwC Strategy& will sponsor visas in the US. In the UK, in limited circumstances, where PwC can satisfy the Resident Labour Market Test (RLMT) and a visa application can be made from within the UK, it may be able to sponsor a Tier 2 (General) visa for candidates to obtain the right to work. There are exceptions to this.

Internships

Over 90% of interns on **Strategy& PwC's** Advance Internship receive full-time job offers. The program includes physical and virtual training to develop participates into future leaders.

Key Dates

Interested candidates should go to Students and select their country of choice to return full details. It is also recommended you monitor MBA Jobs.

Additional Information

**Strategy&, PwC's strategy consulting group** is a new kind of consulting business. Strategy& is a leading strategy team in its own right with over 3000 Strategy Consultants and helps PwC as a whole become the pre-eminent strategy-through-execution firm. The company brings more than 100 years of strategy consulting experience and the unrivalled industry and functional capabilities of the PwC network to the task. Strategy& are part of the PwC network of firms in 158 countries with more than 250,000 people committed to delivering quality in assurance, tax, and advisory services.





3M Corporate Headquarters, 3M Center, St. Paul, MN 55144-1000. US

+1 888 364 3577

www.3m.co.uk

Key Contacts

Katie Ketterhagen, Student Programs Diversity and Talent Pipeline Manager. Questions can be asked via the online form.

How to Apply

<u>3M's Strategy and Marketing Development (SMD)</u> is a unique two-year, non-rotational leadership development program that leverages internal marketing and strategy consulting as a vehicle for development. Internal consultants in the SMD program are involved in projects dealing with the highest level of business operations across its five business groups, 25+ global divisions and corporate functions. In SMD, consultants lead projects of critical importance and gain knowledge and understanding of the entire company while finding the path to individual careers.

3M recruit top talent through its seven <u>partner schools</u> and <u>key diversity conferences</u>. Candidates should apply by the deadline at their MBA career services office or through the diversity conferences. Potential candidates are invited to join the <u>Talent Community</u>.

A <u>Graduate Programme</u> is offered in the UK, for those with a minimum 2:1 degree.

International Opportunities

3M has operations in 60 countries. It is possible to search for roles by location.

Visa Sponsorship

Candidates must be legally authorized to work in the United States without sponsorship for employment visa status (e.g. H1B status).

Internships

3M runs ten <u>internship programs</u> in a range of disciplines, opportunities are open to students currently pursuing a bachelor's degree, or higher, from an accredited university; some internship opportunities may have additional requirements.

Key Dates

The majority of 3M's recruiting efforts take place in the fall. It will begin posting opportunities in September and continue to post positions throughout the recruiting season as they become available. Applications are reviewed and positions are filled on a rolling basis, so it is in a candidate's best interest to apply to positions as soon as possible. 3M holds several recruiting events across the US.

Additional Information

3M Company is a company which offers solutions in the fields of industry, worker safety, healthcare, and consumer goods. It produces a range of products, including adhesives, abrasives, laminates, passive fire protection, dental and orthodontic products, electronic materials, medical products, carcare products, electronic circuits, and optical films. The company operates in the industrial and transportation, healthcare, safety, security and protection services, consumer and office, display and graphics, electro and communications businesses. 3M is one of 30 companies in the Dow Jones Industrial Average and is a component of the Standard & Poor's 500 Index. The Company has 93,000+ global employees with 2022 sales of \$34.2 billion, its products are sold in nearly 200 countries.





Texas Instruments Inc.

12500 TI Boulevard, Dallas, TX 75243-4136, US +1 800 336 5236

www.ti.com

Key Contacts

Carrie Hunter, Diversity & University Recruiting Leader based in the US.

How to Apply

Texas Instruments currently runs several <u>Graduate Rotation Programs</u> which although not aimed at MBAs may be of interest to those with limited experience. Business development programs are available in Human Resources; Finance, Accounting and Operations; Information Technology and Digital Marketing.

A general vacancy search, covering locations across the world, can be made at <u>Search Jobs</u>. Type 'MBA' into the keyword box to obtain details of current openings that require applicants with an MBA.

International Opportunities

Programs are available in the US, Europe, and Asia. US assignments are typically based in Dallas, Texas.

Visa Sponsorship

Candidates must have the authorization to work full-time in the US indefinitely when applying for a graduate position. Should TI offer visa sponsorship for a role, it will be displayed on the job advertisement.

Internships

Internships are frequently offered by TI. Go to 'Search Jobs' and search 'Intern' to view current opportunties.

Key Dates

Go to <u>Jobs</u> and search 'rotation' to view opportunities. For Campus Events, click <u>here</u>.

Additional Information

Texas Instruments Incorporated, founded in 1930 and headquartered in Texas, is a global semiconductor design and manufacturing company. Texas Instruments operates in more than 30 countries, serving more than 100,000 customers and offering nearly 100,000 analogue ICs and embedded processors along with software and tools. It employs approximately 31,000 people worldwide. In 2022, the company generated more than \$20 billion in revenue.







International Opportunities

Additional Information

### Company | Thomson Reuters

HQ 3 Times Square, New York, NY 10036, US

The Reuters Building, 30 South Colonnade, Canary Wharf, London E14 5EP, UK.

+1 646.223.4000 +44 (0)20 7250 1122

### www.thomsonreuters.com

Key Contacts | Thomson Reuters has a large Recruitment Team who can be contacted via social media channels

How to Apply Interested applicants should go to <u>Graduates</u> for details of the programs available. Thomson Reuters withdrew the Management Associates Program (MAP) which was directed at MBA Graduates with 4-5 years' practical experience. Replacement programs have not been announced, it is recommended to follow the Graduate link above for updates.

Primary rotation locations: New York (NY), London (UK), Toronto (CDA), Carrollton (TX), Eagan (MN). Note that this is not an exhaustive list and is dependent on the program track. Other job vacancies are available worldwide.

Visa Sponsorship Thomson Reuters will accept applications regardless of citizenship, sponsorship will be on a case-by-case basis and subject to the local immigration laws.

Internships The 10-week MBA <u>Summer Associates Program (SAP)</u> – aimed at MBA students has been withdrawn. The company offers several alternative <u>internship programs</u>, these are not aimed at MBA students however.

Key Dates Follow the links under <u>Job Search</u> for the latest opportunities, deadline dates and full details. Typical recruitment cycle has start dates at the beginning of January, May, and September. Several campus roles are open, however, these are not MBA specific.

Thomson Reuters is the leading source of intelligent information for the world's businesses and professionals, providing customers with a competitive advantage. Intelligent information is a unique synthesis of human intelligence, industry expertise and innovative technology that provides decision-makers with the knowledge to act, enabling them to make better decisions faster. The company delivers this must-have insight to the financial and risk, legal, tax and accounting, intellectual property and science and media markets, powered by the world's most trusted news organization. Thomson Reuters is organized into three business units: Financial and Risk, Legal and Tax and Accounting. In 2022, the company realised \$6.627 billion in revenue and had approximately 24,000 employees in more than 100 countries. Thomson Reuters' shares are listed on the Toronto and New York Stock Exchanges (symbol: TRI).







Tishman Speyer

Rockefeller Center, 45 Rockefeller Plaza, New York, NY 10111, US

+1 212 715 0300

www.tishmanspeyer.com

Key Contacts

Online only.

How to Apply

**Tishman Speyer's** Leadership Development Program is a unique program for MBAs that helps identify and train future leaders. Through intense, interdisciplinary training, Associates are given the experience and skills to understand the fundamental issues across the business. Associates gain this experience through **assignments within the company's functions and/or** regions that increase in responsibility and scope as the rotations progress. After 12 to 18 months, they expect that Associates will be ready to specialise in an aspect of the business. Every year, Tishman Speyer recruits both full-time and summer associates from top business schools into the Leadership Development Program.

Candidates are advised to check with their school or monitor the Careers Opportunities portal.

International Opportunities

Tishman Speyer's 18 regional offices are supported by over 100 property and project offices in 29 markets all over the world.

Visa Sponsorship

Tishman Speyer may sponsor visas on a case-by-case basis for the right candidate. There is no official policy in place.

Internships

There is no internship program on offer.

Key Dates

Go to <u>Career Opportunities</u> for the latest general openings.

Additional Information

Tishman Speyer is one of the world's leading owners, developers, operators and fund managers of first-class real estate. The **company's** successful business model relies on a strong team that can execute across many disciplines, integrating acquisitions, development, finance, leasing, design and construction, property management and portfolio management. **Across North America, Europe, Latin America, India and China, many of the world's** most prestigious corporations rely on Tishman Speyer to meet their space needs. The company has over 218 million square feet of property, valued in excess of US \$129 billion and 1,200 employees worldwide.



Trammell Crow

2100 McKinney Avenue, Suite 800, Dallas, Texas 75201, US

+ 1 (214) 863-4101

www.trammellcrow.com

**Key Contacts** 

Online only.

How to Apply

Trammell Crow Company is an independently operated subsidiary of CBRE Group, Inc., the world's largest real estate services firm. You will find all open Trammell Crow positions listed and may apply for those positions through the <u>careers section</u> of CBRE's website. CBRE themselves run an MBA Summer Associate Program, a full-time paid program that provides an in-depth introduction to CBRE's Global Workplace Solutions (GWS) business and the diverse range of career opportunities therein. Follow the link for further information on MBAs and apply online.

International Opportunities

Mainly US-based.

Visa Sponsorship

Applicants for the MBA Summer Associate Program must be a US citizen or permanent resident.

Internships

Internships may be offered if required by the business, however, there is no formal program, and these may not be aimed at MBA students. CBRE offers a Summer Associate Program aimed at MBAs.

Key Dates

As required by the company. The 2023 Global Workplace Solutions (GWS) MBA Summer Associate Program is open for application.

Additional Information

Trammell Crow Company (TCC) is a leading global commercial real estate developer. Founded in 1948, TCC has developed or acquired nearly 2,900 buildings valued at \$75 billion and over 655 million square feet. As of September 30, 2022, TCC had \$19.5 billion of projects in process and \$13.5 billion in its pipeline. It employs 700 professionals in 27 major cities throughout the United States and Europe. The company serves users of and investors in office, industrial/logistics, healthcare, life sciences and mixed-use projects, as well as multi-family residential through its operating subsidiary High Street Residential.

As an independently operated subsidiary of CBRE, the world's largest real estate services firm, TCC enjoys ready access to the nation's top project execution teams and transaction advisors; the industry's strongest balance sheet; an unparalleled technology platform; and world-class proprietary research.





**UBS** Group

UBS Group, Bahnhofstrasse 45 Zurich, CH-8098 Switzerland +41 44 234 1111

www.ubs.com

Key Contacts

The company has a no names policy. View FAQ and Contacts.

How to Apply

UBS offers a Full-Time Associate Program aimed at MBA graduates. Note that full-time Associate opportunities are primarily offered to recent MBA graduates who have completed a UBS Summer Associate Internship. In addition, this program is only offered in the Americas. As an Associate, participants will take part in an initial induction followed by several weeks of training relevant to your specific business area.

International Opportunities

Associate Programs are only available in the US. Although the UK, the Middle East, APAC, Africa and Europe do not currently offer specialised programs, they do welcome applications from MBAs when recruiting experienced professionals. Follow the links to <a href="Professionals">Professionals</a> to search and apply for open positions.

Visa Sponsorship

UBS does not have a visa sponsorship policy, however, very few applications have been made in the past.

Internships

**UBS's** 10-week MBA Summer Associate Program is only for MBA candidates between their first and second years of business school. This program starts in June, and applications are open from July to October of the previous year.

Key Dates

UBS attends career events throughout the year. See <u>Events and Programs</u>. Graduate and internship programmes are open globally, although these are mostly aimed at those with bachelor degrees. Programs open in June (MBA Associate Internship Program).

Additional Information

UBS is the leading global wealth manager, top tier investment banking and securities firm, and one of the largest global asset managers. In Switzerland, UBS is the market leader in retail and commercial banking. With headquarters in Zurich, Switzerland, UBS operates in 50 countries and from all major international centres. UBS employs approximately 70,000 people, with about 31% of its employees working in the Americas, 30% in Switzerland, 19% in the rest of Europe, the Middle East and Africa and 21% in Asia-Pacific. UBS Group AG is the holding company of the UBS Group. Under Swiss company law, UBS Group AG is organized as an Aktiengesellschaft, a corporation that has issued shares of common stock to investors. The operational structure of the Group comprises the Corporate Centre and five business divisions: Wealth Management, Wealth Management Americas, Personal & Corporate Banking, Asset Management, and the Investment Bank.







Unilever

Unilever House, 100 Victoria Embankment, London EC4Y 0DY, UK

+44 (0)1372 945000

www.unilever.com

**Key Contacts** 

Applications should be made online only. However, any questions about opportunities they currently have can be directed by email to enquiry@unilevergraduates.com or +44 (0) 870 154 3550.

How to Apply

The careers website can be found at <u>Careers</u>. There is no specific MBA Recruitment Programme in operation. However, Unilever does run a Graduate <u>Future Leaders Programme</u> which may well be of interest to MBA graduates looking for a route into this major FMCG company. See also, <u>Graduates</u>. General vacancies in the UK and Ireland can be found at <u>Experienced Professionals</u>.

Interested candidates can also follow Unilever on LinkedIn, Twitter or Facebook.

International Opportunities

Unilever is a global organisation. Visit Global Vacancies and select your country of interest.

Visa Sponsorship

As legal procedures vary by country the recruitment team will need to review each application closely, before providing candidates with appropriate guidance. Although Unilever UK is a licensed sponsor, it does not provide sponsorship to graduates and undergraduates trying to obtain the right to work in the UK. Therefore, candidates are required to have the continuous right to work in the UK for Unilever's Industrial, Summer and Spring Placements.

Internships

The Company also offers Internships in the form of the Unilever International Internship Programme (UIIP) and Unilever Summer Placements.

Key Dates

Monitor the <u>vacancy board</u> regularly. It is now possible to <u>register an interest</u> in the Future Leaders Programme. Future Leaders Programmes are open globally.

Additional Information

Unilever provides nutrition, hygiene and personal care brands and services. The company's products are sold in over 190 countries around the world generating sales of €60.1 billion (FY2022). Unilever employs 148,000 people in around 100 countries worldwide and 46% of the company's managers are women. Unilever is the global market leader in all the food categories they operate: savoury, spreads, dressings, tea and ice cream. Unilever is also global market leaders in mass skin care and deodorants and has very strong positions in other home and personal care categories. Emerging markets now account for 57% of their business. Unilever's brands include Flora, Dove, Domestos, Knorr, Ciff, Walls, and Surf. Unilever is the number one FMCG graduate employer of choice in 54 countries.







Vanguard

100 Vanguard Blvd, Valley Forge, PA 19482, US

0800 032 3731

https://about.vanguard.com/

**Key Contacts** 

Gregory T. Turner Jr., MBA Development Program Manager.

How to Apply

**Vanguard's** MBA Development Program provides a rotational experience with customised coaching and development, highly visible and challenging assignments that are critically important to Vanguard, and formal and informal mentorship opportunities. Ideal candidates will possess demonstrated academic achievement as well as 5-7 years of professional experience.

The company also offers several <u>Leadership Development Programs</u> across the business which although are aimed at undergraduates may be of interest to those with limited work experience.

International Opportunities

Vanguard has 4 offices in the US and 15 offices across the globe. See <u>locations</u> to view open jobs by location.

Visa Sponsorship

Candidates must be a US Citizen or permanent resident to be considered for entry level positions and internship programs.

Internships

Vanguard has two Internship Programs designed for full-time, first-year MBA students. The Summer Internship Program is a highly challenging and meaningful experience in a real-world environment and the Corporate Financial Services (CFS) MBA Internship Program which gives an unparalleled introduction to the role of a CFS Financial Analyst. In any of the intern programs, students will be placed in a full-time, paid internship position within the company, with the potential to become a full-time employee.

Key Dates

Vanguard will attend several <u>Careers Events</u> throughout the year. Visit <u>Job Search</u> to find and apply for open roles. Applications are open for MBA Development Programs and Internships.

Additional Information

Vanguard is one of the world's largest investment companies, offering a large selection of low-cost mutual funds, ETFs, advice, and related services. The firm has about \$8.1 trillion in global assets under management, as of January 31, 2022 and has approximately 20,000 employees.







Verizon Communications

1095 Avenue of the Americas, New York, NY 10036, US

+1 212 395 1000

www.verizon.com

**Key Contacts** 

Samantha Hammock, EVP and Chief Human Resources Officer

Apply online.

How to Apply

Verizon offers several programs that would be suitable for MBAs. Each <u>Leadership Development Program</u> participant rotates through different teams in different locations over a two- or three-year period, learning first-hand how the business runs. Explore tracks in technology, finance, human resources, marketing or supply chain.

The main careers portal can be found at <u>Careers</u> – <u>Stores</u>; <u>Sales</u>; <u>Customer Service</u>; <u>Technology</u>; <u>Corporate</u>. Many jobs in the US office specify professionals with an MBA.

Further career information can be found at Facebook Verizon Careers; Twitter Verizon Careers.

International Opportunities

Verizon operates in more than 150 countries across the globe. See Locations to conduct a job search by location.

Visa Sponsorship

Depending on the role, the company sponsors visa on a case-to-case base.

Internships

Verizon offers 10-week internships across the business. See <u>Internships</u> for a list of current opportunities.

Key Dates

Verizon is currently recruiting for intern positions in the US. Positions will close once full, therefore apply as soon as possible.

Additional Information

Verizon Communications Inc., headquartered in New York, is a leader to provide broadband and other wireless and wireline communication services to consumers, business, government and wholesale customers worldwide. Verizon Wireless operates America's most reliable wireless network, with more than 115.3 million retail connections nationwide. Verizon also provides converged communications, information and entertainment services over America's most advanced fibre-optic network and delivers integrated business solutions to customers in more than 150 countries. A Dow 30 company with a diverse workforce of 118,400. In 2022, the company reported total operating revenue of almost \$136.83 billion.





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Company	Vodafone Group Vodafone House, The Connection, Newbury, Berkshire, RG14 2FN, UK +44 (0)1635 33251
	www.vodafone.com
Key Contacts	Paul Ford, Global Head of Talent Acquisition. All applications must be submitted online – CVs emailed directly to a HR contact will not be accepted.
How to Apply	The careers website can be found at <u>Careers</u> . Vodafone no longer runs a full-time specific MBA Programme but continues to have a <u>graduate</u> <u>programme</u> . The two-year Discover Graduate Programme, aimed at those with a 2:1 degree, within Enterprise, Technology, HR or Finance functions includes two placements in the first year and then a final 12-month placement.
International Opportunities	Subject to vacancy availability; however, the graduate scheme spans 26 countries. The internship programme is mostly based in the UK but is also in Germany and Luxembourg.
Visa Sponsorship	Candidates must have the right to work in the UK for the duration of an internship placement.
Internships	The careers website can be found at <u>Careers</u> . Vodafone UK has internships available in Technology, Finance, HR, and Marketing to Product Management, International Sales and Operations with its <u>Explore Programme</u> . Internships last 10-14 weeks.
Key Dates	The Explore Internship Programme has three intakes each year: June, October and February. It is possible to <u>register an interest</u> and receive a notification for the next application window. Twelve-month <u>industrial internship</u> programmes have now closed for applications.
Additional Information	Vodafone Group Plc is one of the world's largest telecommunications companies providing a wide range of services including voice, messaging, data, fixed broadband and TV. As of 30 September 2022, Vodafone Group had approximately 323 million mobile customers, 28 million fixed broadband customers and 22 million TV customers, including all of the customers in Vodafone's joint ventures and associates. Vodafone employs around 105,000 people. Vodafone has mobile operations in 21 countries, partner with mobile network providers in 48 more and has fixed operations in 24 countries. The Group's operations are split into two geographic regions — Europe and Africa, Middle East and Asia Pacific (AMAP). Vodafone Group Plc reported total group revenue of €45.6bn for year ended 31st March 2022.







Walmart

Wal-Mart Stores, Inc., Bentonville, Arkansas 72716-8611, US

+1 479 273 4000

www.walmartstores.com

**Key Contacts** 

Online only.

How to Apply

The careers website can be found at <u>Careers</u>. Walmart has two career paths aimed at <u>MBAs</u>. The E3 Program is an 18-month leadership and development rotational program designed to accelerate your career. It meets the needs of candidates with a desire to work on high-impact projects, grow their leadership and influence, work with executive leaders, and gain international experience.

MBA Merchandising Roles supports Walmart's merchants with strategy development, implementation and measured return to ensure categories perform successfully. Assignments are available in a variety of merchandising teams including financial planning, pricing, category development, and replenishment.

Walmart also has opportunities for graduate and advanced degree students in other areas, such as Finance, Auditing, Merchandising, and Replenishment.

International Opportunities

The Walmart MBA Programs are based solely in the US.

Visa Sponsorship

Walmart and Sam's Club are committed to complying fully with the Immigration Reform and Control Act (IRCA). Walmart and Sam's Club can provide sponsorship for work visas and legal permanent residence for certain professional or specialized management positions.

Internships

**Walmart offers MBA's** 10-week summer <u>internships</u> across the business. The programs are based in the two main offices in the US, in Arkansas and California. The MBA internship program serves as a pipeline of talent into the full-time leadership programs.

Key Dates

Go to search jobs to apply ASAP. Details of MBA Recruiting Events can be found at Recruiting Events. 2023 MBA roles are open for application.

Additional Information

Walmart Stores, Inc. or 'Walmart' helps people around the world save money and live better – anytime and anywhere – in retail stores, online and through their mobile devices. Each week, nearly 270 million customers and members visit more than 10,500 stores under 46 banners in 24 countries and eCommerce websites in 10 countries. With fiscal year 2022 revenue of \$611.3 billion, Walmart employs over 2.3 million associates worldwide.







Company | Wells Fargo

420 Montgomery St, San Francisco, CA 94163, California, US

+1 866 878 94163

www.wellsfargo.com

Key Contacts

Via the website.

How to Apply

Wells Fargo runs the <u>CIB Graduate Program</u>, aimed at graduating MBA students. Associates start with an eight-week training program before moving to their business unit. The training program focuses on accounting, products and structuring, cash flow and credit analysis, financial modeling, valuation, merger analyses and a case study presented to senior leaders. Preparation for the SIE followed by the Series 79 and 63 license exams will also be included. For vacancies, visit Wells Fargo Early Careers job search.

International Opportunities

All development program positions are located in the US although there may be some direct hire opportunities in EMEA, Asia, India and Canada.

Visa Sponsorship

Wells Fargo will not sponsor visas for internship positions and will not hire individuals whose work eligibility is based on their F-1 or other student visa status. Candidates must be able to work in the United States on a permanent basis. Candidates must be authorized to work in the United States on a permanent basis for all full-time programs.

Internships

MBA Summer Associate Internships are also available. Summer associates will participate in an immersive four-day training session located in Charlotte, NC before joining a product or coverage group for the summer.

Key Dates

Wells Fargo typically recruits MBA students between September and November to begin working the spring or summer after graduation. Please note, the job posting for most summer and full-time programs is only active for one-two days. Refer to the <u>timing and job identification</u> number for the program of interest. On the date that the application is available, complete an online application.

Additional Information

Wells Fargo & Company (NYSE: WFC) is a diversified, community-based financial services company with \$1.92 trillion in assets. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, investments, mortgage, and consumer and commercial finance through more than 7,200 locations, 13,000 ATMs, the internet (wellsfargo.com) and mobile banking, and has offices in 31 countries and territories to support customers who conduct business in the global economy. With approximately 266,000 team members, Wells Fargo serves one in three households in the United States. Wells Fargo & Company was ranked No. 37 on Fortune's 2021 rankings of America's largest corporations.







Wipro Technologies

Doddakannelli, Sarjapur Road, Bangalore - 560 035, India

+91 80 2844 0011

www.wipro.com/

**Key Contacts** 

Email: careers@wipro.com

How to Apply

Wipro Technologies has three MBA Programs; India Program, Global Program and Engagement. Selection for the full-time India Program typically takes place through the Internship Program (WISE) or through on-campus recruitment fairs. The Global Graduate Academy was initiated to tap into the talent pool at the universities in the US and Europe. The recruitment for this program takes place in two cycles – fall semester and spring semester along with off-campus hiring.

Wipro also has the Global 100 Program, a 15-month MBA leadership program providing selected applicants with an opportunity to shape their future careers at Wipro over the course of 4 to 5 placements across the business (including internationally). At the end of the Program each Global Business Manager is deployed in a leadership role in Sales or Program Management in their home countries. Typically, Wipro recruit 35 Global Business Managers worldwide each year. Applicants outside of India are required to be final year MBA candidates from one of the Top 20 Business Schools with up to 10 years' experience. Applicants from India should be final year MBA candidates from premier Indian Business Schools with 2 to 10 years' experience. The main careers portal can be accessed via Careers where there is a link to a global search function.

International Opportunities

Wipro operates globally.

Visa Sponsorship

Wipro seeks MBA graduates from the top business schools globally for its Global 100 Program. Visa sponsorship requirements should be discussed with your recruiter at the time of application.

Internships

Internships are available at Wipro. Internship assignments are normally from two to three months in duration. It is advised to check with the campus placement office at your university to see if and when Wipro Technologies will be visiting your college/university.

Key Dates

Application deadlines vary depending on the schools. For applications outside the specific target schools, applications are accepted all year round. Further information on dates can be requested from <a href="mailto:careers@wipro.com">careers@wipro.com</a>.

Additional Information

Wipro Ltd (NYSE: WIT) is a global information technology, consulting and outsourcing company with services spanning financial services, retail, transportation, manufacturing, healthcare services, energy and utilities, technology, telecom, and media. Wipro employs over 250,000 people serving clients in 175+ cities across 6 continents. The company posted revenues of \$10.4 billion for the financial year ended March 31st, 2022.



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### Company | WPP

WPP Group plc: 27 Farm Street, London W1J 5RJ, UK

WPP Group USA Inc: 100 Park Avenue, New York, NY 10017, US

+44 (0)20 7408 2204 – UK +1 (212) 632 2200 – US.

### www.wpp.com

**Key Contacts** 

For general recruitment queries contact <u>talent@wpp.com</u> or <u>NextGenLeaders@wpp.com</u>

How to Apply

Each year, WPP invests in a range of <u>development programmes</u> for employees however, WPP Fellowship Programme for MBAs has now been withdrawn.

<u>NextGen Leaders</u> is a 10-week virtual learning series for college students, recent graduates and those with 0-2 years of experience in any field. The first of its kind programme aims to provide learning, growth and professional development opportunities for early-career talent. The summer 2021 cohort included a group of 1,500 people, representing 60 different countries.

To apply for direct hire roles, see search jobs and enter MBA.

International Opportunities

WPP has offices in 110 countries. It is possible to search for roles by preferred location.

Visa Sponsorship

Visa sponsorship is managed on a case-by-case basis.

Internships

There is no internship program available.

Key Dates

Monitor the link above for the 2023 intake of NextGen Leaders associates. Applications are sought for MBA interns in Denmark.

Additional Information

WPP is the world leader in marketing communications services. WPP is made up of leading companies in Digital, Ecommerce and Shopper; Advertising; Media; Data and Insight; Pub Relations & Public Affairs; Branding Consulting and Healthcare and Wellness.

WPP employs over 109,000+ people working in over 3,000 offices in 110 countries. WPP reported revenue of £14.4 billion as at December 2022.

